

## changes Ulster Convention is again

State for Northern Ireland is  
er his main base from Stormont  
is part of changes planned to  
to agree on an acceptable form  
for the province. A minister  
y in Ulster to handle day-to-day  
ranges are likely to include the  
elected advisory committees  
it of the political vacuum in the  
to continue under a direct rule

## fer will move to London

port for such a move for some  
time from Mr Rees and his two  
Conservative predecessors, Mr  
Pym and Mr Whitelaw, all have  
known to have felt that the  
present arrangements cut them  
off too much from their political  
power base at Westminster.  
The change in the position  
and base of the chief Ulster  
minister should make it easier  
for the Prime Minister to  
choose a suitable successor to  
Mr Rees, who this month com-  
pletes two years in the job.  
After several false alarms, it  
is understood that Mr Wilson  
has recently granted him a  
change in the near future.  
Big changes are also ex-  
pected in the extent of local  
government representation. It  
is likely that considerable  
efforts will be made to increase  
such representation, and to  
establish some elected advisory  
committees to fill at least part  
of the political vacuum left by  
the absence of a regional gov-  
ernment.  
The growing disillu-  
sionment among British MPs  
at the recent performance of  
Ulster politicians, the Govern-  
ment is aware there will be  
mounting pressure to cut the  
annual total of £100 million  
£400m of taxpayers' money now  
allocated to the province.  
The amount of economic  
pressure imposed under the  
new form of direct rule will  
depend on how far Ulster  
local politicians show them-  
selves to be in the coming  
weeks.  
Although direct rule would  
be theoretically indefinite, if  
the Convention fails, the Gov-  
ernment is anxious that it  
should not be seen in the words  
of a senior official, "as a never-  
ending desert without any way  
out". In fact, ministers are  
considering establishing another  
Convention in 12 to 18 months.  
It is recognized that by then  
some of the best known figures  
in Ulster politics will have re-  
tired from public life. Some  
would be sorely missed, but the  
prospects of new faces on the  
Convention benches is seen by  
officials as offering hope that  
the elusive compromise might  
be reached at the third attempt.  
London march, page 2

## Thieves escape with 119 Picasso paintings from Avignon palace

From Charles Hargrove  
Paris, Feb 1

Thieves stole 119 paintings by  
Picasso from the Palais des  
Papes at Avignon last night.  
The missing pictures, painted  
between 1917 and 1972, were  
part of a collection of 201 works  
—his last—donated by Picasso  
to the town of Avignon.

The stolen pictures—which  
were insured for a total of  
10,897,000 francs (about  
£1,210,700), a sum distinctly in-  
ferior to their market value—  
had been exhibited since 1973  
in the Great Hall of the palace  
chapel.

Two keepers on duty at the  
time of the theft were attacked  
and seriously injured. One is  
being treated for multiple frac-  
tures, and the other for injuries  
to the head and stomach.

The Avignon police have few  
clues so far to guide them. One  
of them is a small white van  
spotted by a tourist near the  
palace at the time of the theft.

The robbery was carried out  
with military precision, and was  
timed to coincide with the relief  
of the keepers at 9 pm.

According to M. Multerre,  
aged 40, who was on duty when  
the exhibition closed at 5.45 pm,  
there was nothing to report  
when he took a last look round.  
Three hours later, he left the  
Great Hall to go downstairs and  
open the door to M. Jacques  
Colas, aged 46, who was waiting  
at the main entrance on the  
square in front of the palace to  
begin his turn of night duty.

As he left the hall, M. Mal-  
terre heard the door. But as  
soon as he stepped onto the  
landing he was set upon by  
three masked men carrying  
pistols. They forced him to go  
downstairs and open the door  
to M. Colas, who was dragged  
inside. When M. Colas tried to  
resist, he was struck several  
times with pistol butts.

Both of the keepers were  
taken, gagged and bound, up-  
stairs to the exhibition hall.  
Another keeper, who arrived  
soon afterwards by car at  
another entrance in an inner  
courtyard, was also attacked  
and taken upstairs.

The thieves were able to  
remove the paintings from the  
walls of the huge vaulted hall  
without fear of being disturbed.  
Some were too high for them  
to reach, but most were car-  
ried to a waiting vehicle in one  
of the inner courtyards of the  
palace. Seventeen paintings  
which they did not manage to  
make away were found lying  
about in corners of the stairs  
by the police.

The whole operation seems  
to have taken less than an hour.  
People living near the palace  
saw and heard nothing. It was  
not until 10.30 pm that one  
of the bound keepers managed

to break loose and give the  
alarm.

The pictures are too well-  
known to be put up for sale  
openly. Like many other art  
thefts in recent years, this one  
was probably carried out for  
a private collector and the  
paintings will not come onto  
the art market.

A small fourteenth-century  
picture, "The Virgin and  
Child", attributed to a pupil  
of Giotto, was stolen this after-  
noon from the Louvre while  
the galleries were crowded with  
visitors. Police closed the doors  
and searched everyone inside  
before letting them go.



A poster advertising the opening in 1973 of the Picasso  
exhibition at the Palais des Papes.

## Mr Thorpe's position as Liberal chief seen as more secure

By Michael Hatfield  
Political Staff

Mr Thorpe's position as  
leader of the Liberal Party is  
probably more secure in the  
short term as a result of events  
last week than at any time for  
months. The Liberal Party's  
most senior Liberals, including  
some who feel that Mr Thorpe  
may have lost his earlier  
inspiration as a leader.

That criticism has been  
levelled at him in the past but  
he has survived the last test of  
confidence at the party's annual  
assembly in September, even if  
the leadership question was not  
entirely put to rest. Mr Thorpe  
has been leader of the Liberals  
for nearly nine years, and the  
party, like any other, is not  
short of ambitious politicians.

But the court case involving  
Mr Norman Scott has unified the  
party in support of Mr Thorpe,  
who has denied Mr Scott's  
allegation about his past rela-  
tionship with the Liberal  
leader. However, whether the  
same response will be forth-  
coming from the party over Mr  
Thorpe's involvement in Lon-  
don and County Securities must  
remain a matter of conjecture.

The Young Liberal Council  
at its meeting yesterday gave  
full support to Mr Thorpe in  
resisting the "recent slurs and  
immudoes directed against him".  
But the council also agreed  
that it was disturbed by the  
lack of judgment by Mr  
Thorpe revealed by the London  
and County Securities report  
and instructed the officers of the  
Young Liberals to raise this  
matter immediately with the  
party leadership.

When the Department of  
Trade published the report of  
the inquiry into London and  
County Securities on Thursday,  
Mr Thorpe accepted its find-  
ings that as a director of the  
bank he had been guilty of a  
lack of judgment in his deal-  
ings with the company's execu-  
tives.

Some Liberals were saying  
yesterday that it was too early  
to diagnose what impact the  
London and County Securities  
report had had on the morale  
of the party and its standing in  
the country. One of the first  
tests could well be in the by-  
elections due next month and  
the local government elections,  
although in both instances it  
would be wrong and misleading  
to relate the party's fortunes,  
whatever they may be, entirely  
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to relate the party's fortunes,  
whatever they may be, entirely  
to the position of Mr Thorpe.

Although Mr Thorpe affirmed  
his intention at the Young Lib-  
eral Council on Saturday to re-  
main leader for many years to  
come, there are some senior  
Liberals who believe he had  
planned to retire within the  
next two years, having first pre-  
pared the way for his successor.  
Recent events are thought to  
have shortened the time-scale.

He told the council: "I am  
proud to say that I appear before  
you as the leader of this party  
and so long as it is the wish  
of my colleagues throughout the  
United Kingdom I have every  
intention of continuing in that  
position for many years to come."

Mr David Steel, former  
Liberal chief whip, said in a  
statement on Saturday: "In  
1971 allegations were made by  
Mr Norman Scott against Mr  
Jeremy Thorpe. At Mr Thorpe's  
request Mr Emlyn Hooson, QC,  
Lord Byers, the most senior  
member of the parliamentary  
party, and I together inter-  
viewed the complainant."

The stoppage has halted all  
production at Linwood and now  
threatens to stop work at  
Chrysler's Ryton plant in Cov-  
entry and cause further cut-  
backs and layoffs at the central  
engines factory at Stoke. Cov-  
entry, during this week.  
One management spokesman  
said: "The situation is ex-  
tremely serious. The settlement  
formula proposed in Saturday's  
talks seemed to us to be a sen-  
sible one but it was rejected by  
the shop stewards."  
The proposal that emerged  
from Saturday's talks, at which  
ACAS officials were present,

## Jail where Socrates drank the hemlock

From Our Correspondent  
Athens, Feb 1

A limestone building near  
the Agora, the ancient market  
place of Athens, has been iden-  
tified as the jail where Socrates  
was given the poison hemlock  
to drink in 399 BC.

Mr Eugene Vanderpool, an  
American archaeologist, said in  
an Athens interview published  
today that he had made the  
identification by comparing the  
topography of the building  
with the references to the  
prison in Plato's dialogues  
*Apology*, *Crito*, and *Phaedo*.

Experts had known for long  
that the so-called "Prison of  
Socrates", a cave at the foot of  
Philopappos hill opposite the  
Acropolis, had never been used  
as a prison.

The limestone building was  
discovered several decades ago  
during the Agora excavations  
by the American school. It was  
found some 100 yards from the  
Agora's south-western edge and  
was called simply the "limestone  
buildings" because its use  
was not confidently established.  
It dated from the fifth century  
BC and consisted of three struc-  
tures.

Two of them faced each other  
across a corridor and had eight  
rooms on the two sides lined up  
like prison cells. On the south  
side there was a courtyard sur-  
rounded by a wall.

A building to the north had  
probably two floors and four  
rooms. There was only one gate  
to the complex. Each cell  
measured about 200 sq ft and  
this conformed with descrip-  
tions.

Among the finds in the ruins  
there were 13 phials about 1 1/2  
in high. They seemed suitable for  
medicine. Mr Vanderpool esti-  
mated that each phial could  
take two grams of hemlock  
which was given to the convicts  
diluted in water.

The excavators had also  
found a statuette representing  
Socrates, probably an ex-  
pression of the regret the Athenians  
had felt after they had put their  
philosopher to death.

## Proposed nuclear deal 'would break treaty'

By Pearce Wright  
Science Editor

A suggestion that the nuclear  
non-proliferation treaty would  
be broken by an agreement  
under negotiation for Britain  
to supply nuclear fuel and to  
carry out reprocessing work  
for Japan "is a serious threat  
to the treaty", said Sir  
Sigvard Eklund, director  
general of the International  
Atomic Energy Agency, in a  
bulletin published by that  
organisation. He outlines the  
way that "oral and other in-  
formations" would render the treaty  
worthless.

The arrangement between  
the United Kingdom and Japan,  
which would be worth more  
than £500m in the long term,  
in British Nuclear Fuels, is the  
most imminent of several  
enormous deals which the  
nuclear technology countries  
are making with non-nuclear  
states.

Dr Eklund describes how  
those transactions are driving  
a coach and horses through the  
non-proliferation treaty. The  
latest inventory by inspectors  
of his agency shows that the  
quantities of nuclear material  
under the international safe-  
guards system include 6,300 kg  
of plutonium (less than 10 kg  
is needed for an atomic bomb),  
3,850 tons of natural uranium,  
and 53 tons of enriched  
uranium.

Although most of the coun-  
tries exporting fuel, reactors,  
and equipment for processing  
nuclear materials have agreed  
to a "treaty" list of items  
that could limit the spread of  
technology for weapon develop-  
ment, there are reactors and  
materials not safeguarded by  
the international inspection  
system.

Dr Eklund says that the first  
priority must be to "ensure  
universal application. While  
there are still unsafeguarded  
plants in operation, and while  
there is still a potential for  
others unsafeguarded to come  
into operation, there may not  
be much point in worrying  
about what can happen in  
countries that have accepted  
safeguards through the non-  
proliferation treaty.

Nevertheless he is angered  
by "attempts to discredit the  
system". In his view the first  
step towards a solution is that  
all nuclear activities of a coun-  
try supplying materials and  
equipment, and those activities of  
a state accepting nuclear aid,  
should be covered by safe-  
guards.

In addition to agreements  
covering all activities in any  
country, Dr Eklund suggests re-  
gional centres for certain parts.

## Government pensions index link may be cut

By Peter Hennessy

The Government is consid-  
ering the possibility of substi-  
tuting inflation-proofed public  
service pensions with an annual  
increase in line with whatever  
norm replaces the £6 pay limit  
next August.

Ministers are considering  
several options and no firm  
decisions will be taken before  
the summer. The Government  
is to announce pension in-  
creases for more than a million  
retired public servants next  
August, to take effect on  
December 1.

Under present arrangements  
the increase is determined by  
the movement of the Retail  
Price Index over a 12-month  
period up to the previous June.

The record shows a 2.1 per  
cent increase in 1975, and a  
3.6 per cent increase in 1976.  
Beneficiaries included  
360,000 former teachers and  
local government officers,  
250,000 retired civil servants,  
180,000 former members of the  
Armed Services, 110,000 retired  
National Health Service em-  
ployees and 80,000 former  
police and firemen.

The principle of inflation-  
proofing public service pen-  
sions was established by the  
Pensions (Increase) Act, 1971.  
At that time the Government  
rejected the wishes of the Civil  
Service unions that increases  
should be tied to movements  
in the index of average earn-  
ings on the grounds that it  
would be too expensive.

Meanwhile, the Government  
is pressing on with its plans to  
make an 8 per cent reduction  
in the number of civil servants  
by 1978-79. Up to 35,000 jobs  
are expected to be affected,  
10,000 of them in the Ministry  
of Defence.

No firm decisions will be  
taken before late spring  
Unions seek talks, page 2

## Crucial vote at Chrysler today

By R. W. Shakespeare

Striking Chrysler car workers  
at Linwood, near Glasgow, meet  
today to vote on a shop stew-  
ards' recommendation that their  
unofficial stoppage should con-  
tinue.

But the big question about  
the future of the American-  
owned motor company could  
become not simply whether the  
Government will carry out its  
threat to withhold further fi-  
nancial help, but whether con-  
fidence in the company's ability  
to push through its reorganiza-  
tion plans has been eroded  
beyond the point at which the  
£12m rescue operation can be  
effected at all.

Yesterday Chrysler manage-  
ment appeared pessimistic  
about the company's ability to  
despite further talks today  
under the sponsorship of the  
Advisory, Conciliation and Arbi-  
tration Service.

This follows the collapse of  
talks in Glasgow on Saturday,  
after which the settlement  
formula proposed in Saturday's  
talks seemed to us to be a sen-  
sible one but it was rejected by  
the shop stewards.

The proposal that emerged  
from Saturday's talks, at which  
ACAS officials were present,

was that Linwood workers  
should be prepared to accept  
a "status quo" situation, pend-  
ing further negotiations on new  
pay scales, which would take  
effect later this year. But this  
was not acceptable to the union  
representatives.

Mr John Curry, Chrysler  
shop stewards' leader, was  
"fairly optimistic" last night  
about a solution being found.  
He will miss today's meeting  
at Linwood so that he can take  
part in talks between national  
union leaders and Chrysler top  
management at the head-  
quarters of ACAS in London.

The stoppage has halted all  
production at Linwood and now  
threatens to stop work at  
Chrysler's Ryton plant in Cov-  
entry and cause further cut-  
backs and layoffs at the central  
engines factory at Stoke. Cov-  
entry, during this week.

One management spokesman  
said: "The situation is ex-  
tremely serious. The settlement  
formula proposed in Saturday's  
talks seemed to us to be a sen-  
sible one but it was rejected by  
the shop stewards."

The proposal that emerged  
from Saturday's talks, at which  
ACAS officials were present,

already described as a trial of  
strength.

The outcome of today's meet-  
ing of nearly 5,000 Linwood  
workers (more than 1,000 of  
the original labour force left  
this weekend under the volun-  
tary redundancy scheme) will  
be crucial.

If they decide to support  
their 300 shop stewards, the  
Government will almost cer-  
tainly stop payment of further  
public money, as Mr Varley,  
Secretary of State for Industry,  
indicated before the weekend.

Chrysler has already received  
the first £12m of state aid and  
it needs a second substantial  
instalment within the next few  
days to meet its commitments.

If the rescue deal falls  
through, Chrysler will be  
forced to close all of its British  
operations, with the loss of  
a further 17,000 jobs both in Scot-  
land and the Midlands.

Mr John Ricardo, head of  
the parent Chrysler Corporation  
in the United States, has already  
made it clear that the decision  
to remain in Britain was a  
reluctant one. The company  
wanted to hand over its British  
operations to a private owner.

## Yard corruption inquiry nearing end

By Stewart Tandler

Results are expected shortly  
from an internal inquiry at  
Scotland Yard into allegations  
of corruption made by Mr  
James Humphreys, the former  
strip club and Soho bookshop  
owner.

The investigations have been  
carried out by A10, the  
Scotland Yard anti-corruption  
department, and it is believed  
that at least three summonses

are to be issued. A number of  
senior officers have been  
investigated.

Mr Robin Corbett, Labour  
MP for Farnham, Hampshire,  
wrote to Mr Jenkins, the  
Home Secretary, to give Mr  
Jenkins a statement from Mr  
Humphreys alleging that the  
investigation has been limited  
to police connections with the  
pornography trade and not  
other corruption.  
Mr Corbett said yesterday

that if he was not satisfied with  
Mr Jenkins's reply he would try  
to have a public tribunal in-  
quire into the matter.

Last Wednesday Mr Corbett  
visited Mr Humphreys in pri-  
son, where he is serving an  
eight-year sentence for wound-  
ing his wife's former lover. He  
took a statement which claims  
that police officers took jewels  
worth nearly £1m as their share  
of a London bank robbery in  
1971.

## in n aper

attacked Beirut  
to rival Pales-  
tine, burnt down one  
rocket into the  
newspaper, killing  
the man, the PLO  
is attack and said  
lead to factional  
Page 4

## \$65m

ed electoral set-  
tle and centre-left  
in support in 20  
concluded that  
"was needed to  
through the next  
Page 3

## criticized

British industry  
port opportunities  
ries and the lax  
r goods on time.  
Mr Grant, Parlia-  
at the Ministry  
pment Page 2



ANC leader in London: Mr Joshua  
Nkomo, leader of the African  
National Council in Rhodesia, seen  
above at a press conference in his  
London hotel shortly after arriv-  
ing on an unexpected visit to Britain.  
Today he is to discuss the  
progress of his constitutional talks  
with the Rhodesian Government.  
Page 4

## New university

Buckingham University takes in its  
first 75 students today. It is the  
first university since its foundation  
was first suggested in a letter to *The Times*.  
It will be completely free from con-  
trol by the state and has been  
financed by private donations, includ-  
ing an anonymous one of £1m Page 2

## Historic political day for Spain

A congress of Spain's Christian  
Democrats in Madrid was notable  
because it was the first time that a  
democratic opposition group, theoret-  
ically illegal under the Franco regime,  
had gathered at national level. They  
have given other opposition forces  
a lead.  
Page 3

## Takeover in India

The Indian government has taken  
over direct control of the Tamil Nadu  
state after dismissing its government,  
which had been accused by the state  
Governor of corruption, abuse of  
power and disregarding the  
emergency regulations.  
Page 4

## Cubans guard oil

While Cuban troops ensure that the  
oil-rich Cabinda enclave remains rel-  
atively uncaptured by the Angola civil  
war, there are signs that the Gulf  
corporation may resume its opera-  
tions there.  
Page 4

## Prices policy hint

Whitehall officials are giving thought  
to the idea of replacing the Price  
Commission with a new state agency  
which would deal also with pay. The  
object is to monitor prices in a more  
flexible and less legalistic manner.  
Page 23

Tory opportunity: A Conservative  
MP sees in the present political situa-  
tion a chance "to lift the party  
struggle out of the morass."  
Page 2

Show centre: The Queen is today to  
open the National Exhibition Centre  
at Bickenhill, near Birmingham, built  
at a cost of £50m.  
Page 3

Rail management: "Thoroughbred  
railwaymen" should replace mem-  
bers of the British Railways Board,  
according to Mr Thomas Bradley,  
chairman of the Labour Party.  
Page 3

New York: An appeal court finds  
that demands of a fair trial take  
precedence over those of a free press.  
Page 4

Athens: Conference of Balkan states  
called by Greek Prime Minister seeks  
new basis for relationship.  
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## HOME NEWS

## Unions seek talks on plan to cut 20,000 jobs in Civil Service

By Paul Routledge

Civil Service union leaders have asked for early talks with Lord Shepherd, the Lord Privy Seal, to discuss government plans to phase out at least 20,000 Civil Service jobs over the next two years.

The unions have been given an outline of the Government's employment economy measures, which will be published in a White Paper on public expenditure later this month, but they want details of the Civil Service Department's confidential policy plans. The meeting may take place this week.

Meanwhile, the leader of the second largest union, the 100,000-member Institution of Professional Civil Servants, says today: "One thing is already clear: there will be substantial cuts in the Civil Service and associated employment."

Writing in the February issue of the union's journal, *State Service*, Mr. William McCall, general secretary of the IPCS, says: "We will undoubtedly have a hard fight to avoid redundancies. This must be our first objective."

"The Government is entitled to seek our cooperation in ensuring the most efficient conduct of public business. We are entitled to have the cooperation of government and management in ensuring that all possible steps are taken to avoid people being dismissed against their will, if that is capable of achievement."

Mr. McCall admits that "all possible steps" will involve a readiness to stop recruitment, and to seek volunteers for premature retirement, as well as agreement to deploy staff from areas where there is a surplus.

He also gives a warning against "the inevitable temptation for any government to consider cutting out work which has a less immediate impact on the public." That must not be the sole criterion on which the cuts were made, and Mr. McCall pledges a campaign "against any disproportionate attack on research and development which would have profoundly adverse effects in the longer term."

But the union opposition to redundancies must not be turned into a general campaign against the Government's counter-inflation strategy, he argues. It is entirely understandable that with unemployment continuing to mount, there should be reactions against any further cuts in government expenditure and demands for the Government to take action to stimulate the domestic economy.

"If progress is to be made in solving the economic crisis, the foreseeable future, however, this must be done in such a way as not to damage the drive for higher investment and higher exports."

Mr. McCall insists: "It is thus no answer to the fourth coming cuts in public expenditure to say that if they go ahead, we will oppose further stages of incomes policy. If this stage of incomes policy fails—as far as it is concerned, remarkably well—and if there is no agreement on a second stage of incomes policy, the cuts in public expenditure will be far greater."

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## MP sees 'a chance to lift politics from morass'

By Our Political Staff

An opportunity now existed to lift the British party political struggle out of the morass in which it floundered and on to a more constructive and fruitful plain. Mr. David Howell, an Opposition spokesman on Treasury and economic affairs, writes in a pamphlet, *Mr. Howell, MP for Guildford*, says that the failure of the traditional democratic socialist policies in Britain had led to major turmoil on the left. The retreat from traditional Keynesian ground found the socialist "camp" in Britain in severe disorder.

The implications of the socialist crisis touched us all, Mr. Howell says. The initiative and the responsibility for the development of new ideas to meet the crisis thus passed to those on the non-socialist side, which in British politics meant predominantly the modern Conservative Party, a party which was already rightly on the move away from the now discredited terrain of postwar policies.

A good starting point in considering the new Conservative direction was to recognize that today's Conservative Party was a party of the masses with a vast natural majority potentially on its side.

"People no longer wanted to be treated as 'the masses' as individuals, human beings, lorded over by neither the state, the community, the will of the people nor any other figment of party political imagination," he writes.

The crisis of socialism meant that that need could not be met by the left in the context of a free society. Conservatism could meet it, although mighty changes would be needed. New ground would have to be defined so as to attract not merely the traditional Conservative support but also the support of millions of Liberal and Labour adherents.

It would need to offer a far wider spread of ownership and wealth among working people of Britain than anything contemplated by left or right so far. It would have to offer a deeper and more genuine industrial democracy than anything that could be held out by narrow trades for participation by the mass of the hierarchy alone.

It would need to offer far greater opportunity for co-operative endeavour. It would have to offer a wider measure of equality of opportunity than anything held out by the most dedicated egalitarian, and a wider measure of economic and social freedom and a greater concern for human dignity than anything promised by the socialist planners.

Mr. Howell says that if that route was followed then there was a fair chance that worker capitalism and, where desirable, worker co-operation, could be established as a really more democratic force than any kind of worker socialism, imposed as it must inevitably be by an increasingly authoritarian regime.

"Time to Move On: An opening to the Future of Britain," says David Howell (Conservative Political Centre, 50p).

Dream of a seat of learning free from state control comes true after nine years

## Buckingham University takes its first students today

By Peter Scott

The University College at Buckingham receives its first students today, almost nine years after the idea of an independent university, entirely free from state control, was first put forward in a letter to *The Times*, so confounding both the scepticism of its friends and the hostility of its enemies.

The 75 students—who will study law or economics, or law, economics and politics jointly for two years, and receive a licence rather than a degree at the end of the course—will attend their first lectures tomorrow. About a third are over 25 and another third from overseas. Nigerians are the largest group after the British. The majority of the British students attended independent schools, in which the college, for the first year at least, concentrated its recruiting effort.

Professor Max Beloff, principal of the college, has been pleasantly surprised by the academic quality of this first intake. The first 60 students accepted had gained between them 135 A level passes—an average of more than two and a quarter per student. Their average grade was C plus.

More than two-thirds of the college's first students will read

law, so it has been helped by the national shortage of places in higher education to read law, and the high entry standards that are a consequence. Professor A. J. Brook, from Reading University who will teach for one day a week at Buckingham, also explained that some students came from a social background which made the college seem more attractive to them than a large urban polytechnic.

The idea of an independent university was controversial from its birth. Among its early supporters were academics, economists and politicians who believed in the virtue of private enterprise in education and others in higher education who were concerned by the apparent erosion of university autonomy during the 1960s.

These early enthusiasts for an independent university experienced great difficulty in translating their ideas into practice. Their first principal designate, Dr. Bryan Thwaites, of Westfield College, London, resigned because of his doubts about the financial viability of the project. Donations from industry and individuals came in slowly. Only two exceptionally generous gifts, one for film from an anonymous donor and the other of the price of the eight-acre site in Buck-



The university badge.

ingham which the college now occupies, enabled the project to proceed.

Because of these difficulties Buckingham is much closer to the pattern of the fully fledged university which the original planners of the independent university had envisaged. Professor Beloff admitted that Buckingham's academic scope was more restricted than originally hoped. However, next year they planned to introduce another course—history, English and politics. Further courses in philosophy, European studies (including languages) and, possibly mathematics, were also envisaged.

Although Buckingham has no plans in the foreseeable future

to introduce a fully blown science course, every student will have an annual two hours of lectures in the life sciences and spend two further hours in the laboratory each week. They will also have to study some mathematics.

Apart from the problem of attracting well-qualified students, Buckingham has faced two major difficulties in the long years of gestation—financial viability and academic credibility. A fresh appeal for money will be launched shortly to improve the college's financial position. The current target is for a college of between 500 and 600 students in 1980, but the present buildings will accommodate only about 200.

Professor Beloff also believes that colleges must offer a reasonable number of scholarships to ensure that the present quality of students is maintained. Otherwise prospective students who cannot afford the present fee of more than £1,500 a year, on top of which must be added the cost of living in Buckingham for the 40-week academic year, would be barred. This year's college has agreed to pay about £7,000 in scholarships to 30 students.

The academic prospects of Buckingham now appear much

brighter. Professor Beloff is now at work on the college's ability to award degrees either by means of a Charter or under the auspices of the Council for National Academic Awards, which will be a serious disability. College's licences have already been accepted as the equivalent of a degree by the legal profession and the Institute of Chartered Secretaries. Negotiations with the chartered accountants are well advanced. Most of the college's staff, however, have also agreed to discontinue their Bachelors' licences in consideration of postgraduate courses.

Two years ago the college applied to the CNA for a Charter. The college's Charter agreement could not be reached because of other restraints on the proposed Charter at Buckingham for only two of four terms rather than the usual three years of three terms.

"We are never going to be the CNA," Professor Beloff explained. "Our own qualification will be as good as the CNA's and in some ways better. I think we shall be able to get the licence instead of the degree until we are in a position to apply for our Charter in five or seven years."

## Oil-state contracts for British doctors

By a Staff Reporter

British doctors are to be offered short-term contracts in the oil states of the Middle East to help to set up hospitals and train staff. The scheme was worked out during a recent tour of the area by Mrs. Castle, Secretary of State for Social Services.

The first group of five doctors will be going to Kuwait in April and the other countries involved are Saudi Arabia and Iran. Arrangements have also been made for postgraduate medical students from the Middle East to receive training in British hospitals.

A draft circular outlining the scheme has been sent to the joint consultants' committee, and regional health authorities will be getting the details shortly.

The Department of Health emphasized that the number of doctors going abroad would be "tens rather than hundreds" and that they would be carefully chosen so that there was no weakening of the health service. The main reason for the scheme was to support the oil states in their efforts to build up their health services and to help British firms to win contracts for building hospitals and supplying drugs.

The doctors, mostly consultants, will work for two or three years, and in some cases much shorter periods. When their time expires they will be able to return to Britain without loss of career progression or pension rights.

The British Medical Association said the scheme appeared to change the normal procedure for filling appointments abroad, which was by direct medical contact or open advertisement.

They would expect any change to be made by the end of the year. Pay had plans: The Government's plans for phasing pay beds from National Health Service hospitals will be agreed by the end of the year. The plan was to phase out 1,000 private beds over the next three years, with the remaining 3,300 beds being phased out by 1980.

The executive of the 560, strong union claim that the plan would mean that the beds would be phased out too fast, with no guarantee that all the beds would eventually disappear.

At present it is the intention to phase out 1,000 private beds over the next three years, with the remaining 3,300 beds being phased out by 1980.

Ballet mix-up: Some health consultants have not yet received their pay. The British Medical Association says today (the Press Association reports).

A supplementary ballot of consultants left out of the original voting is being held, and the results will be announced with those of the main ballot on February 12. BMA is investigating the up.

The 11,000 consultants being asked whether they would accept the Government's proposals of phasing out of pay bed were prepared to hand in resignations from the NHS.

Dr. David Gullick, managing director of the BMA, said he was still coming in that consultants had not been to vote on the issue despite closing date having passed.

## 'Slouches' in industry who miss export opportunities

By Our Political Staff

The "slouches and the lazy" in British industry were criticised last night by Mr. Grant, Parliamentary Secretary at the Ministry of Overseas Development, for failing to grasp the opportunities for export orders that were clearly available in developing countries.

Mr. Grant said in a statement that he was not criticising British industry's overall export performance, particularly just now when a big export effort was being made, but the efficient operation of the aid programme has undoubtedly been hampered by a stable soft under-belly in British industry.

There had been apathy in taking particular decisions in the markets despite the possible long-term advantages and meanwhile other countries had moved in, he said. In 16 months at the ministry Mr. Grant has visited nearly 20 countries.

"We have lost out in some of these areas despite the fact that the countries concerned would gladly buy British if they could get the goods, and could get them on time, because they do find our products reliable in performance," he said. "We are

technologically in the vanguard, yet we are not cashing in sufficiently."

Mr. Grant said: "Not every country has a large proportion of our aid is strictly tied to British goods and services, so there is a considerable potential there which should be exploited."

He said things should be better "now that British Leyland is under new management", but that although the Land Rover was Britain's best export in developing countries, in many places it could not be obtained or spares were not available.

"This is a tough, competitive market and in some countries inferior vehicles are appearing where the foreign manufacturers are prepared to deliver on time and provide back-up services," he said.

Mr. Grant gave several examples of quoted delivery dates for machine tools, typewriter and electricity supply equipment being missed for up to 19 months and said those instances almost certainly disclosed "merely the tip of the iceberg".

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## Bail plan worries probation officers

By Peter Evans

The hopes of Mr. Jenkins, the Home Secretary, to improve chances of bail being granted have been frustrated.

Although the idea is welcome in principle, the National Association of Probation Officers and magistrates' court staff are against too close involvement in its administration.

The scheme, which is being tried out at Camberwell Green, London, aims to provide the courts with verified information on defendants requesting bail. The information is obtained through a questionnaire and other forms.

The probation officers, in a policy document to be published today, say the Home Office seems satisfied that, on the basis of a few months' trial, the probation service as a whole should be encouraged to set up similar schemes.

But obtaining and verifying information should not be carried out by employees of the probation service, the document says, because they would be in danger of being too clearly identified with the prosecution and the police.

Further, if the service were involved in any decision about custody it would make any future professional relationship with the people in question difficult.

The probation service was a social work service to the courts and within the penal field, but the bail scheme, as outlined in a Home Office circular, clearly involved an administrative task, which would be done by the probation service's staff.

Mr. Colin Geaves, national secretary of the Association of Magistrates' Officers, said it had strongly opposed the questionaire.

To complete it would mean that court staff would have to "enter the arena", something the High Court had said they should not do. The association represents magistrates' court staff, except clerks to the justices.

The Justices' Clerks Society also has strong reservations about the expansion of the scheme, although it too welcomes the move to make information which might affect a bail decision being made available to the courts.

## Anti-IRA crowd clash with police

By Our Political Staff

Anti-IRA demonstrators clashed with police yesterday as National Party members were prevented by a cordon of police from reaching about 5,000 people who were preparing to take part in a rally organized in London by the Troops Out movement.

Later, police said four people had been charged with threatening behaviour and one with a violent offence.

The Troops Out demonstrators, who want the British Army to leave Ulster, were gathered on Shepherd's Bush Green before marching to a rally in Portobello Square to mark the fourth anniversary of Londonderry's Bloody Sunday.

On the way they passed the Ladbroke Square home of Mr. Jenkins, the Home Secretary, observing as they went in a silent silence as a mark of respect for Frank Stagg, the IRA hunger striker in Wakefield prison.

Mr. Stagg was said yesterday by the Home Office to be weak.

Christopher Walker writes from Belfast: Troops were stoned by a crowd of more than 200 Roman Catholic youths in Londonderry yesterday after the end of a peaceful march commemorating the Bloody Sunday massacre.

The trouble began soon after 2,000 marchers had finished their procession from a field in the Creggan area to the place in the Bogside where 13 civilians were shot dead by British soldiers on January 30, 1972.

On Saturday the Army had its worst confrontation with "loyalists" for many months. The incident happened in Shankill Road after parading troops shot dead Mr. Hugh Woodside, aged 52, a Protestant, in the Long Bar, a favourite haunt of the Protestant paramilitary groups.

The Army said Mr. Woodside was shot after a foot patrol was surrounded by a crowd of about 200 people who were attacking the soldiers with stones and bricks.

The security forces withdrew until the area quietened down early yesterday.

## 'Empty homes' letter is withdrawn

By John Young

Lewisham council, London, has withdrawn a circular letter which last year was delivered to several houses assumed to be empty. Its action follows complaints from residents, including a family who returned from a three-week holiday to find a copy on their doormat.

The letter stated: "From an outward inspection this house seems to be empty. . . . I have arranged for this letter to be left at the house because we have not so far been able to find out your name and address or indeed whether or not you are living in the house."

If you are the owner of this property and willing to enter into a lease with the council, please go to the council, perhaps you would be good enough to complete and return to me the enclosed form. If you do not wish to sell the property you please inform me of your proposals for its use. It is likely to be reoccupied.

It may be that it will be some days or even weeks before you see this letter and in the meantime compulsory purchase procedure could have started.

A Lewisham official said that since March, 1974, the council had passed 24 compulsory purchase resolutions, but had made only two purchase orders. Its normal practice, in the case of an apparently empty house, was to make inquiries through its own departments and from estate agents and neighbours.

In the case of the family in question, the council had apologized.

He agreed that the council at present owned 465 empty houses, of which 20 had been empty for more than a year.

A Department of the Environment official commented that, within the latest constraints on public expenditure, local authorities were free to pursue their housing programmes. He had not heard of any other authorities using the same method as Lewisham.

Nalogo urges TUC pay conference

The executive of the National and Local Government Officers Association (NALGO) decided on Saturday to urge the TUC to call a conference of trade union executives in April, to decide on pay policy.

## Tory call for industrial recovery plan

By Our Political Staff

Mr. Jenkins, the Home Secretary, should be appointed to lead a Cabinet committee of state charged with industrial recovery, Mr. Michael Heseltine told the Scottish conference of the Federation of Conservative Students in Fife on Saturday.

Only Mr. Jenkins had the experience and integrity to command the trust of an audience of students, he said, and the Labour Party's drastically eroded power base in a Cabinet of moral and political pygmies, Mr. Jenkins, whatever his faults, has some stature," Mr. Heseltine, Con-

servative spokesman on industry, said.

He called for the formation of a committee of state, the committee should meet weekly, and include ministers responsible for trade, employment, industry, energy, consumer affairs and prices, and the Chancellor.

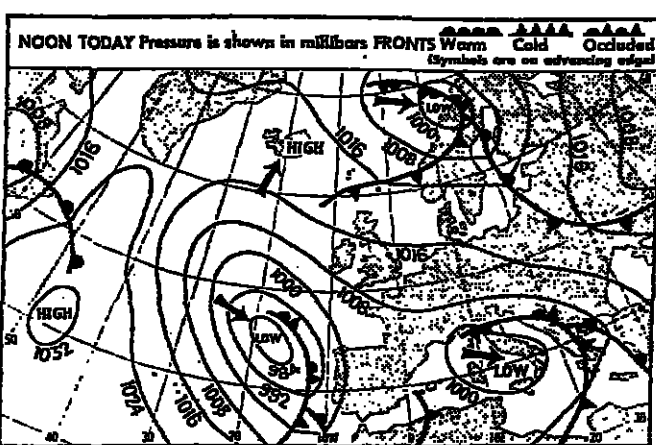
"Instead of merely reacting to crises and pursuing their own departmental interests, so that for example Shirley Williams is destroying the jobs that Eric Varley is attempting to create, the single central theme of switching our resources into

profit-earning and job-creating investment must dominate other decisions in Whitehall he said.

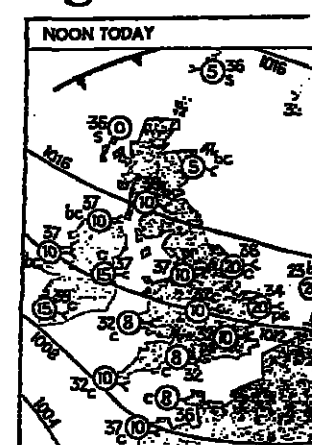
While the developed world was showing signs of recovery for Britain the worst was to come. "Official forecasts show that manufacturing investment will fall so heavily year that it will reach the 1960s level by 1980," he said.

He said the Government's plan of British Socialism was a theoretical planning for a Jerusalem at some unspecified period in the future is a luxury which we can no longer afford.

## Weather forecast and recordings



Today		Area forecasts:	
Sun rises: 7.39 am	Sun sets: 4.50 pm	London, SE, central S.E., central N. England, East Anglia, Midlands: Rain, cloudy, occasional light snow; wind E, moderate or fresh; max temp 10°C (50°F).	Chesil, Isle of Wight, SW, NW England, Wales, Lake District, Isle of Man, SW, NW Scotland, Glasgow, Argyll, N. Ireland: Rather cloudy, sun intervals; wind SE or moderate; max temp 2°C (36°F).
Moon rises: 8.4 am	Moon sets: 7.45 pm	NE England, Borders, Edinburgh, Dumfries, central and N. Scotland, Highlands, Moray Firth, NE Scotland, Orkney, Shetland: Rather cloudy, mainly dry; wind SE, light or moderate; max temp 4°C (39°F).	Outlook for tomorrow and Wednesday: Cold, widespread night frost, snow showers, perhaps rain or sleet in N. Scotland.
First quarter: February 8.		Lighting up: 5.20 pm to 7.7 am.	
High water: London Bridge, 3.0 pm, 7.1m (23.3ft); 3.24 pm, 7.3m (23.9ft); Avonmouth, 8.32 am, 13.5m (44.2ft); 8.48 pm, 13.1m (43.0ft); Dover, 12.2 am, 6.8m (22.4ft); 12.19 pm, 6.6m (21.8ft); Hull, 7.35 am, 7.0m (23.0ft); 7.32 pm, 7.3m (23.8ft); Liverpool, 12.19 pm, 8.9m (29.3ft); 12.32 pm, 9.3m (30.6ft).		An anticyclone near Shetland is maintaining a cold E airflow over the United Kingdom.	



Saturday		Yesterday	
London: Temp: max 6 am, 10°C (50°F); min 8 pm, 6 am, -2°C (28°F). Humid 6 pm, 78 per cent. Rain, 24 to 6 pm, 0.01in. Sun 24hr to 6 pm, 0.01in. Mean sea level, 6 p.m., 1,009.8 millibars, rising.	1,009.8 millibars, rising.	London: Temp: max 6 am, 10°C (50°F); min 8 pm, 6 am, -2°C (28°F). Humid 6 pm, 78 per cent. Rain, 24hr to 6 pm, 0.01in. Sun 24hr to 6 pm, 0.01in. Mean sea level, 6 p.m., 1,009.8 millibars, steady.	1,009.8 millibars, steady.

Overseas selling prices		London gold prices	
Australia, 250.00	Belgium, 250.00	Gold, 1,000.00	1,000.00
Canada, 250.00	Denmark, 250.00	Gold, 1,000.00	1,000.00
France, 250.00	Germany, 250.00	Gold, 1,000.00	1,000.00
Italy, 250.00	Japan, 250.00	Gold, 1,000.00	1,000.00
Netherlands, 250.00	Spain, 250.00	Gold, 1,000.00	1,000.00
Portugal, 250.00	Sweden, 250.00	Gold, 1,000.00	1,000.00
Switzerland, 250.00	U.S.A., 250.00	Gold, 1,000.00	1,000.00
U.K., 250.00	Yugoslavia, 250.00	Gold, 1,000.00	1,000.00

سورة الفاتحة







## WEST EUROPE AND OVERSEAS

## Mr Nkomo flies to London to see Mr Callaghan about progress of Rhodesian constitutional talks

By Roger Berthoud

Mr Joshua Nkomo, the leader of the African National Council (ANC) in Rhodesia, arrived unexpectedly in London yesterday for a visit made on his own initiative.

Today he will see Mr Callaghan, the Foreign Secretary, and Mr David Ennals, Minister of State at the Foreign Office, mainly to discuss the progress of the ANC's constitutional talks with the Rhodesian Government, which began in December.

"We need a settlement that gives the people the right to choose their own government, and we need it now," he said at an informal press conference in his suite at the Savoy Hotel.

He thought that Mr Garfield Todd—the former Southern Rhodesian Prime Minister who is being released from four years of house arrest to visit England this week—could and should play a political role.

Mr Nkomo, who last week demanded Mr Todd's release to join the ANC negotiating team, said he had expected, and still expected, more generous treatment for the former Prime Minister.

"I do not accept that a man of Mr Todd's standing be freed only outside his country. He has political views which he should be free to express, and he is an old man."

Mr Todd's knowledge of both

communities (black and white) in Zimbabwe (Rhodesia) would be useful, Mr Nkomo said. He added that there were hundreds of other people still in prison, some of whom had been arrested at the same time as himself 13 years ago, about 1,000 people in actual detention, as well as those in the "concentration camps" called protected villages.

"Britain has responsibility towards those people until the country is free and independent. No matter what name that country is called, it is still a colony of Britain and we regard it as such. Britain cannot absolve itself of responsibility."

Mr Nkomo said he intended to remind Mr Callaghan of this. Of course Britain had a part to play. "But because of the 'kith and kin' type of attitude, she has not been able to do so, and I do not know whether she will be able to recover and do something."

Independence still came from "the place here called Westminster," and he still expected Britain to pass legislation granting independence, as had been done for other colonies.

He regarded Angola as a warning. "The Portuguese had to run out of Angola because of their stubbornness. We hope the people in Zimbabwe realize that unless they think, and think fast, they may have to run out in their pyjamas. No one wants that. But if people

become unnecessarily stubborn against the rightful demands of the people, they must expect that type of thing."

Our Salisbury Correspondent writes: Mr Todd, who is 67, will not be allowed to participate in the constitutional talks between the Government and Mr Nkomo's ANC group.

A senior Government official told me this when confirming that the former Prime Minister will be temporarily released from detention on his Shabeni ranch to fly to London later this week for a short holiday.

He has been freed from next Friday, until February 28, as part of the condition of his release is that he will not indulge in politics or talk to the media. The same conditions applied when he was allowed to go to South Africa for two weeks in December, 1974.

Mr Todd was detained on January 1972 because the Government feared he would possibly upset the 1971 Anglo-Rhodesian constitutional proposals.

The official to whom I spoke said that Mr Nkomo's recent request for Mr Todd to be allowed to join his negotiating team would be ignored, and Mr Todd would be returned to detention in his ranch at the end of the month. He would almost certainly stay there until the talks—at present adjourned for study of papers—were concluded one way or another.

## Judges put fair trial before free press

From Peter Strafford

New York, Feb 1

The New York Times has won its case against the imposition of a "gag order" on its reporting of a murder trial in Brooklyn. But it did not get the answer it wanted on the broader question of whether such orders by a court can ever be legitimate.

In its ruling on Friday the appellate division of the New York State Supreme Court said that there could be occasions on which the right to a fair trial "may require an order, temporary in duration, forbidding the publication by the press of information prejudicial to a defendant on trial."

This is in fact the issue on which The New York Times and other news organizations in the United States are now challenging the courts. They are trying to block a recent trend in which judges have been ordering the press, radio and television not to print background information about defendants on the grounds that it might be read by the jurors and affect their judgment.

In the Brooklyn case, the appellate division unanimously overturned an order of this sort made earlier in January by Justice John Starke. There was no justification for it, the court found, since the jurors had been instructed not to read the papers and were heading the instructions. Nor had alternative measures such as sequestering the jury been considered.

In their majority opinion, however, four of the court's five justices found that there were times at which the right of the free press and the right to a fair trial "inevitably collide". It described the right to a fair trial as "most fundamental of all freedoms," and said that a gag order could be justified, though only as a last resort.

The fifth member of the court, Justice Irving Shapiro, issued a minority opinion. He argued that the press could not be prevented from publishing information on criminal proceedings under any circumstances, and the terms of the constitution.

"This language should be taken at face value and not frittered away by exceptions," he said. "It means, and should be interpreted to mean, that any law or order mandating, authorizing or directing prior restraint of the press due direct violence to its very heart and purpose."

The issue is to be taken up again in the Supreme Court in Washington, where The New York Times and others are challenging a gag order issued in Nebraska.



Deep freeze: Children and adults skate on one of Amsterdam's picturesque canals, frozen in Holland's coldest winter for 13 years.

## US leaders get Soviet rebuke over Angola

Moscow, Feb 1—The Soviet

Union claimed today that President Ford and Dr Henry Kissinger, the Secretary of State, were making misleading statements about the situation in Angola.

The accusations, carried by Tass and Pravda, were unusual in that they named Mr Ford and Dr Kissinger. There was a brief review of statements on Angola, Tass said that Mr Ford "in an attempt to justify American support for the Angolan rebels" painted a "distorted picture" of the Angolan situation and of Soviet and Cuban policy.

Dr Kissinger was attacked in Pravda for making allegations about Soviet and Cuban attempts to "win advantages" in the region. The correspondent writes: German soldiers are becoming involved on both sides in the Angolan civil war, according to a report today in the Hamburg newspaper Bild am Sonntag.

East Germany has sent 400 "military advisers" to support the left-wing Popular Movement (MPLA), which already has Cuban troops and Russian experts on its side, the report said. At the same time, West German veterans of the French Foreign Legion and the Bundeswehr are being recruited in Brussels to fight for the National Front (FNLA).

## Algerian leader insists on Sahara referendum

From Victoria Britain

Algiers, Feb 1

President Boumedienne of Algeria is insisting that only self-determination for the Western Sahara will prevent fighting in the Maghreb, it is reported here.

As Arab envoys attempt to mediate continued to fly between Algiers and Rabat, the President was quoted in the semi-official daily El Moudjahid, as having insisted in his diplomatic messages that the Saharan people must have "a free and authentic referendum."

The chances of a compromise appear slim. Algeria has declared null and void the Madrid agreement of last November, whereby the Sahara is to be split between Morocco and Mauritania later this month. On the basis of this agreement Morocco is already calling the Sahara part of its territory.

In the only mention of the Moroccan defeat of an Algerian

force at the Saharan oasis of Amgala last week, the official Algerian news agency reported that the Algerian unit was outnumbered 10 to one.

No mention has been made of Algerian losses: all that has been officially reported is that the unit "withdrew."

Rabat, Feb 1—Algerian troops are still in control of parts of Mauritania and the Western Sahara in spite of their defeat at Amgala, Moroccan military sources said today.

The sources said Algerian troops and Polisario guerrillas seeking independence for the Western Sahara had set up a base at Amgala, about 25 miles from the Mauritania border. There has been no official comment from Mauritania.

Moroccan sources said that about 200 Algerians were killed and more than a hundred captured in the fighting at Amgala. For the loss of two dead and 14 wounded.

## El Al pilot refuses to fly boys in dispute to Germany

From Our Correspondent

Tel Aviv, Feb 1

An Israeli High Court order to send two young boys from a broken home to their father in West Germany, was again thwarted today when the pilot of an El Al aircraft refused to take the children.

On Friday, Menahem and Dov Yoneda, aged nine and eight, had been bundled on board a Lufthansa aircraft with their mother, but the captain dropped them before take-off when the children became hysterical and assaulted a stewardess and passengers.

The father, Mr Josef Yoneda, applied later today to the High Court in Jerusalem for an order to transfer the chil-

dren to his custody in Israel if he arrives here.

Mr G. Bach, the state attorney, who supported the application, said the state was considering legal action against El Al and the pilot. The court will give its decision tomorrow.

An El Al source later said anonymous telephone calls had been received threatening the family of any pilot who flies the children out of the country.

The children, born in West Germany, were brought to Israel by their mother in January, 1973, while divorce proceedings were pending in Berlin. A West German court ordered their return to their father, and the Israeli High Court upheld the order.

## Space flight to newly found asteroid possible

Pasadena, California, Feb 1

A newly discovered asteroid, closer to Earth than any other celestial body except the Moon, may provide a new target for spacecraft exploration.

The dark rock, about two miles in diameter, is on an orbit that links with that of the Earth like loosely held loops of a chain, scientists at the California Institute of Technology said.

It was discovered on January 7 by Mrs Eleanor Helin, a planetary scientist, at the Palomar observatory, and was called 1976 AA. Dr Eugene Shoemaker, professor of geology at the institute, said: "Aside from the Moon, this asteroid is one of the easiest places to get to in our solar system." It probably was a de-fragment comet as were most of this type of asteroid, called Apollo asteroids.—UPI.

## Greek Premier calls envoys of the Nine over 'betrayal'

From Our Correspondent

Athens, Feb 1—Prime Minister Konstantinos Karamanlis, the Greek Prime Minister, has informed the governments of the EEC countries that Greece may be forced to reassess its foreign orientations if it is denied immediate full membership of the Community.

Yesterday Mr Karamanlis summoned the ambassadors of EEC member countries to protest against the European Commission's opinion that the Greek request for immediate integration be rejected with eventual membership conditional on various changes in the Greek economy.

He said the Commission was offering Greece a second class membership.

The ambassadors were handed a memorandum in which the Government dismissed as "politically and morally unacceptable" the Commission's

## Tamil Nadu under direct De rule

From Our Correspondent

Delhi, Feb 1

Delhi has taken complete control of the administration in Tamil Nadu state. Government ministers dismissed by President in April 1975, have been reinstated.

Public meetings and rallies have been banned. The Government has also ordered the closure of all schools in Madras, the capital, until April 30.

Mr Karunanidhi, dismissed Chief Minister, appealed to the Government to maintain peace.

Tamil Nadu was taken under direct rule after a Mr. Shah, the Governor, accused the Government of corruption and mismanagement, and a disorganised administration.

The five-year term of the Government, the Dravida Munnetra Kazhagam, was due to expire on January 31. The Government had requested the President to extend the term.

The Government accused the DMK of "secessionism" in partying out of 167 seats in the 217-member House of Representatives. Of India's 22 states, it is the only one still in partying out of 167 seats.

Leading article

## Dancers kill machine gun

Göteborg, Sweden. A man opened fire with a machine gun in a crowded discotheque early on Saturday night, killing two people and injuring others.

Police said that he tried the gun into a plastic bag and immediately began shooting. A police patrol arrived at the discotheque and arrested him.—Reuter.

## 46 charged with offending reli

Milan, Feb 1—Forty-six men have been in Milan with offending religious pictures. They had been taken from a church in Milan. They had been taken from a church in Milan. They had been taken from a church in Milan.

Avalanche kills four. Salzburg, Feb 1—Four men were killed in an avalanche in the Tauern range. They were killed in an avalanche in the Tauern range. They were killed in an avalanche in the Tauern range.

## Moscow belatedly confirms Soviet crop failure

From Our Correspondent

Moscow, Feb 1

The official report of the implementation of the 1975 economic plan, issued this weekend, belatedly confirms the failure of the Soviet grain harvest. The overall figure of 140 million tonnes is the lowest for 10 years and about 75 million tonnes less than planned target.

Give or take three million tonnes of moisture and other impurities, that virtually confirmed earlier estimates by Western agricultural experts of about 137 million tonnes.

The report ascribed the shortfall to bad weather conditions in most growing areas. It cushioned that admission by claiming that increased mechanization, the use of chemicals and soil improvement had enabled collective and state farms to reduce the damage.

While the overall volume of the agricultural product was 6

per cent less than in 1974, it was 12 per cent above the annual average for the previous 1966-70 Five Year Plan.

The expected adverse effect of the late harvest on the livestock population appears partly confirmed. The total number of cattle, on January 1, 1976, was given as 111,600,000 head, compared with 109,100,000 head a year ago, well below the target increase.

The report confirms the slaughter of pigs indicated by the present profusion of pork on the market. The number of sheep and goats fell from 151,200,000 to 146,900,000. There has been no indication that the harvest shortfall will seriously affect the Soviet consumer. The press has played down the poor harvest. The consumers themselves have shown no signs of alarm.

Apert from agriculture the tone of the report shows substantial, if not spectacular, gains recorded in all sectors.

## Farmers fight land reform

Lisbon, Feb 1—Thousands of Portuguese farmers opposed the Government's land reform programme gathered in five provincial towns today to decide whether to cut off Lisbon's food supplies.

At a meeting in Braga last month, the farmers set tomorrow as the deadline for the Government to suspend the reform law and hand back confiscated properties. They also demanded the replacement of Senator Lopes Cardoso, the Socialist Minister of Agriculture.

In an attempt at conciliation

last Friday, Admiral Azevedo, the Prime Minister, told farmers' leaders that he favoured a temporary halt to new land takeovers.

However, he rejected demands that the whole reform law be suspended until the legislative assembly, due to be elected this spring, had decided whether it should be maintained. He also refused to dismiss Lopes Cardoso.

Some 16,000 farmers demonstrated today—5,000 in Viseu, 4,000 in Castelo Branco, 3,000 in Loulé, 3,000 in Bombarral and about 1,000 in Famalicão.

## Gulf corporation may let oil start to flow again after MPLA shows signs of impatience

## Cubans keep guard in Cabinda

From Nicholas Ashford

Cabinda, Feb 1

The oil rigs and loading platforms that sprout from the sea just off the coast of Cabinda are still. No longer do tankers queue up in Cabinda Bay waiting to be loaded with crude oil to be refined in the Caribbean or the United States. The jets of flared gas that used to illuminate the horizon have been extinguished.

No oil has been exported from Cabinda—the northern Angola enclave which covers 2,700 square miles and is separated from the rest of the country by a sliver of Zaïre territory—since the Gulf Oil Corporation announced in December that it was suspending its operations there and withdrawing its expatriate staff.

Now all but one of the company's 98 producing wells have been closed and only a trickle of oil is maintained to supply local needs.

Apparently Gulf decided to withdraw temporarily from Cabinda because the Angolan civil war made it impossible to keep its operations going, and because of the conflicting demands by rival Angolan governments for the payment of oil royalties.

However, it is generally believed that Gulf's decision was largely dictated by the United States Government to stop the royalties going to the left-wing Popular Movement (MPLA), which is fighting the two Western-backed movements, the National Front

(FNLA) and the Union for Total Independence (Unita).

A total of £75m in royalties was paid into the MPLA-controlled Bank of Angola in September, considerably more than the £40m the United States had been giving to the other two movements, and a similar amount was due to have been paid at the end of last year. This has been placed in a special interest-bearing account in the United States to be paid to whatever Angolan government emerges in control of the country.

Cabinda is the richest prize in the civil war. Oil production, which has been cut off, is worth about £300m a year in hard currency and is Angola's biggest source of foreign exchange. Furthermore, while other sectors of the economy will take years to repair, the oil installations have been unharmed by the war and could be put back into operation quickly.

Cabinda is firmly under MPLA control and the enclave has the appearance of being calm and unaffected by the war. Unlike other Angolan cities, Cabinda town has not been disfigured. However, the MPLA is clearly taking no chances. It has about 5,000 of its own troops as part of a security force, reinforced with big detachments of Cuban regulars. Cubans can be seen manning the guns that protect Cabinda airport and are on guard outside the Gulf installations at Malouga, about 20

miles north of the city. They are also present in large numbers round the port and in the surrounding countryside.

As far as internal security is concerned, there would seem to be nothing to stop the MPLA resuming its operations. The MPLA had good relations with Gulf and would like the company to return.

However, Mr Lopo do Nascimento, the Prime Minister, made it clear in an interview on Friday that, if production was not resumed soon, his Government would have to seek other means of exploiting the Cabinda field.

There are signs that Gulf may be planning to return. The Prime Minister has received a telegram from the corporation informing him that the matter is to be considered at a Gulf board meeting next week.

Gulf's decision will be of the utmost importance, not only for the other oil companies which have potentially rich concessions in Angola, but also for the West's relations with the left-wing regime. The Prime Minister made it clear that he regarded Gulf's withdrawal as part of a economic war against Angola and that, if it was maintained, the country might have to seek other (presumably socialist) markets for its oil, diamonds, coffee, iron ore and uranium.

South Africa's blunder, page 16

## Police discuss drugs strategy

By Stewart Tandler

Fifty police officers from European drug squads begin a two-day conference in Paris today to discuss ways of combating the growing influx of hard drugs into Europe.

They will have before them figures from Interpol showing that seizures of the two hard drugs increased dramatically last year. In the case of heroin the seizures were almost double the 145 kilograms (330lb) uncovered in 1974, and the amount of cocaine was more than double the 20 kilograms (44lb) found that year.

Seizures of the two drugs have been growing steadily in the past few years. The Interpol figures represent only drugs discovered in connexion with international trafficking and officers say that part of the increase is due to better and

quicker reporting of finds to Interpol's drug bureau. After taking this factor into account, they have no doubts that Europe has grown into an important market for illegal drugs.

Only a few years ago Marseille was the main European centre for heroin, much of it being passed on to the United States. When the police officers met last year there were fears that Marseille might regain its eminence after Turkey decided to permit the opium poppy to be cultivated again.

Today they will be told that Turkish controls seem to have broken down. Marseille is dominant. But Amsterdam has gone from strength to strength as a new centre for drug importing, emerging as a main distribution point for heroin from the Far East.

The financing and organization remain in the hands of the Asian community in Amsterdam

and other Dutch cities. The network has been broadened to use surrounding countries, as well as the Netherlands, for importation. As a result police have made big seizures in France and Belgium.

In the United Kingdom the Home Office and the police believe the heroin problem has been contained, but seizures have also doubled from the two kilograms (4.40lb) found in 1974.

This is still very small compared with the biggest seizure in Europe last year when police searched 44 passengers on a flight from Kuala Lumpur to Vienna and Brussels. Hidden in the passengers' luggage was 34 kilograms (74.8lb) of heroin.

The Dutch are now reorganizing their suspended drug work, the wages of another 1,449 cut and 3,671 retrained.

The railways board has also demanded £23m from the two

## Japan's rail unions plan strikes over punishments

From Our Own Correspondent

Tokyo, Feb 1

Japan's national railway system is expected to be disrupted into chaos during the next two months when the powerful railway unions launch a series of campaigns for higher wages and the right to strike.

Train services were disrupted over the weekend when railwaymen began working to rule in protest against the Government's decision to punish 5,405 members of two unions for taking part in an illegal strike at the end of last year which paralysed the entire system.

Fifteen senior trade unionists have been dismissed, 270 suspended from work, the wages of another 1,449 cut and 3,671 retrained.

The railways board has also demanded £23m from the two

largest unions, the National Railway Workers Union (Kokoro) and the National Railway Motive Power Union (DORO), as compensation for the losses it incurred during the eight-day stoppage in November and December. The strike, a protest against the ban on public workers withdrawing from their labour, disrupted 143,111 rail services and delayed 3,950,000 tons of goods.

Both unions have rejected the demand for compensation and the railways are expected to take them to court.

The present work to rule is limited to goods trains but several passenger and express trains were delayed on national routes over the weekend. The unions intend stepping up the campaign and it is expected to culminate in a massive walkout.

## Firm proposals for Balkan relations

From Mario Modiano

Athens, Feb 1

Experts from five Balkan countries meeting in Athens have made concrete proposals for multilateral cooperation. The secretariat of the conference is coordinating these proposals.

However, old Balkan inhibitions and built-in mistrust have slowed down the initial impetus. The main question is how to ensure the continuity of this first contact. The meeting is expected to end on Tuesday or Wednesday.

The initiative for this unprecedented meeting was taken by Mr Karamanlis, the Greek Prime Minister, who is convinced that regional cooperation could help Bulgaria, Greece, Romania, Turkey and Yugoslavia to curb their mutual feuds and improve relations.

A welcome development was that the Turkish delegation, after expressing at first scepticism about the project, adopted a constructive approach and put forward concrete proposals.

Mr C. Z. Colmen, the leader of the Turkish delegation, suggested to the conference five

areas for cooperation: agriculture, in which he analysed 12 sections open for collaboration, energy, including the linking of national power networks as well as the joint exploitation of solar energy; transport and telecommunications, with the possibility of a trans-Balkans highway; trade, with emphasis on joint marketing of common products, and the protection of the environment including early warning and mutual assistance system for natural disasters or even the joint construction of housing for disaster victims.

Proposals were also made by Mr Nicolae Stefan, the Romanian Deputy Minister for Foreign Trade, who emphasized the possibility of cooperation in tourism as well as in mining and geological exploration. The meeting is facing difficulties because it is clear that the Bulgarian delegation has a very limited mandate and is kept out of the main stream of the conference by the need to consult Sofia at all steps. One side-effect of this was that the talks have been so clogged over procedure (whether this was a conference, a meeting, a reunion

or something else) that the committee went ahead with no real business. The prevailing suggestion that Bulgaria should not be a non-Balkan state, the Soviet Union, most delegates, although absent, should have been there. The question is whether the next meeting should be in Sofia or elsewhere. The question is whether the next meeting should be in Sofia or elsewhere. The question is whether the next meeting should be in Sofia or elsewhere.

Commission's arguments urged the EEC governments to reassess their position in a matter offensive to the unity," it said. What seems to be pressed the diplomatic evidence of resentment against the Commission's decision that he had a "betrayed" member government had encouraged him for full membership. The fall of the dictatorship, the Commission's decision to accept the Greek application, the Commission's decision to accept the Greek application, the Commission's decision to accept the Greek application.

Commission's decision to accept the Greek application, the Commission's decision to accept the Greek application, the Commission's decision to accept the Greek application, the Commission's decision to accept the Greek application, the Commission's decision to accept the Greek application.



This document contains particulars given in compliance with the Regulations of the Council of The Stock Exchange for the purpose of giving information to the public with regard to London & Scottish Marine Oil Company Limited ("LSMO") and Scottish Canadian Oil & Transportation Company Limited ("SCOT"). Copies of this document, having attached thereto the documents specified in paragraph 1(b) of Appendix VII below, have been delivered to the Registrar of Companies for registration. Application has been made to the Council of The Stock Exchange for the admission to the Official List of the Oil Production Stocks and the 14 per cent. Unsecured Loan Stock 1981/83 of LSMO and SCOT.



## London & Scottish Marine Oil Company Limited

**Issues of**  
5,750,000 UNITS of 10p each of  
OIL PRODUCTION STOCK ("OPS") at a price of  
10p per Unit, payable in full on application;  
and  
£57,500,000 14 per cent. UNSECURED LOAN STOCK  
1981/83 ("Loan Stock") at a price of £100 per cent.,  
payable as to £50 per cent. on application and as to  
£50 per cent. on 16th July, 1976.



## Scottish Canadian Oil & Transportation Company Limited

**Issues of**  
1,750,000 UNITS of 10p each of  
OIL PRODUCTION STOCK ("OPS") at a price of  
10p per Unit, payable in full on application;  
and  
£17,500,000 14 per cent. UNSECURED LOAN STOCK  
1981/83 ("Loan Stock") at a price of £100 per cent.,  
payable as to £50 per cent. on application and as to  
£50 per cent. on 16th July, 1976.

Applications for the Loan Stocks and OPS, which must be made on the separate Application Forms provided marked "A" and "B" for LSMO and "C" and "D" for SCOT, can be made only on the terms and conditions set out below. The Directors of LSMO and the Directors of SCOT will give preference to successful applicants for Loan Stock in allotting Units of OPS of the same company up to a maximum of 10 Units for every £100 of Loan Stock allotted. Any allotment of Units above this level will be entirely at the discretion of the Directors of the relevant company.

These issues have been underwritten by Morgan Grenfell & Co. Limited. Under the underwriting arrangements, certain sub-underwriters between them have undertaken to make firm applications for a total of 3,830,000 Units of OPS and a total of £38,300,000 Loan Stock of LSMO, and for a total of 1,160,000 Units of OPS and a total of £11,600,000 Loan Stock of SCOT, and the Directors of LSMO and SCOT respectively have agreed to allot these applications in full.

Brokerage of 25p per £100 nominal of the Loan Stocks will be allowed to recognised bankers and stockbrokers on allotments made in respect of applications bearing their stamp and VAT registration number if applicable. This brokerage will not, however, be paid in respect of an application (including a firm application) which arises out of a sub-underwriting commitment, or where the banker or stockbroker would be entitled to receive in brokerage a total of less than £1.

Application lists for the OPS and the Loan Stocks will open at 10 a.m. on Thursday, 5th February, 1976, and may be closed at any time thereafter. Brief descriptions of the OPS and the Loan Stocks are set out in Part 3 of this document, and particulars appear in Appendices VI and VII respectively.

30th January, 1976.

### Introduction

The purpose of the issues is to provide London & Scottish Marine Oil Company Limited ("LSMO") and Scottish Canadian Oil & Transportation Company Limited ("SCOT") with funds to be used towards their shares (currently estimated to be 6.9 per cent. and 2.1 per cent. respectively) of the capital cost of developing the Ninian Field ("the Field") and associated facilities.

LSMO and SCOT have a number of shareholders and directors in common. It is intended that the two companies should be merged in due course, and that a listing for the shares of the enlarged company should be sought.

Two securities are being issued by each company, and application has been made to the Council of The Stock Exchange for their admission to the Official List.

Each company is issuing a number of Units of Oil Production Stock ("OPS"), which is a new type of security, entitling the holders to receive payments (which, although not dividends, will for tax purposes be treated as distributions) related to the value of petroleum production from an interest in the Field equivalent to each company's present interest, and thus to participate in changes in both the volume and the value, expressed in sterling terms, of such production. Each company is also issuing a 14 per cent. Unsecured Loan Stock 1981/83 ("Loan Stock").

Brief descriptions of the OPS and the Loan Stocks are given in Part 3 of this document, and particulars thereof in Appendices VI and VII. Although the Ninian Project is proceeding as described in detail in Part 4, and companies with substantial interests and experience in the oil industry are committing large sums to the Project, the Directors of LSMO and SCOT stress that LSMO and SCOT can, with their present combined 9 per cent. interest, exercise only limited voting power on decisions relating to the

Project, including the rate of production. Furthermore, investment in oil exploration and development carries a high degree of risk, and factors such as economic and weather conditions, which are beyond the control of LSMO and SCOT and of the participants as a whole, can have a major effect on the timing, progress and outcome of the Project.

The Directors of LSMO and SCOT also wish to stress that the figures in paragraphs 8 and 16, and in paragraph 18, are set out for illustrative purposes only and on no account should be taken as forecasts. They must be read in conjunction with the assumptions and notes set out in those paragraphs. Furthermore, the figures in paragraphs 7 and 15, which are the latest estimates of capital expenditure available to the Directors and which, it should be noted, include substantial escalation and contingency provisions, may alter as the Project progresses.

Parts 1 and 2 of this document set out details concerning LSMO and SCOT respectively. Part 3 sets out details of the securities now being issued, and Part 4 contains details of the Ninian Project.

### London & Scottish Marine Oil Company Limited

(Incorporated in England under the Companies Act 1948 to 1967; Registered Number 1008065.)

The Directors of LSMO collectively and individually accept full responsibility for the accuracy of the information given in this document so far as it is relevant to the issues by LSMO, and confirm, having made all reasonable enquiries, that, to the best of their knowledge and belief, there are no other facts the omission of which would make any statement herein relevant to such issues misleading.

**Directors**  
GEORGE FREDERICK BEAUMONT GRANT (Chairman),  
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**Secretaries**  
James Finlay & Co. Limited,  
Hellenic House, 87/87 Bath Street, Glasgow G2 2EZ.  
**Registered Office**  
12 Tokenhouse Yard, London EC2R 7AN.

**Share Capital**  
Authorized  
£7,500,000 in shares of £1 each  
Issued and fully paid  
£7,415,340

**Loan Capital**  
Now being issued  
£575,000 in 5,750,000 Oil Production Stock Units of  
10p each  
£57,500,000 in 14 per cent. Unsecured Loan Stock 1981/83

LSMO has outstanding £12,000,000 Floating Rate Unsecured Loan Stock 1976, which it is intended will be repaid out of the proceeds of the LSMO issues. Save as disclosed above and for intra-group transactions, neither LSMO nor any of its subsidiaries has outstanding any borrowings or indebtedness in the form of borrowings, including bank overdrafts, facilities under acceptance or acceptance credits, mortgages, charges or hire-purchase commitments. Commitments arising from LSMO's participation in the Ninian Project are mentioned below; LSMO and its subsidiaries have no material contingent liabilities outstanding.

### Scottish Canadian Oil & Transportation Company Limited

(Incorporated in England under the Companies Act 1948 to 1967; Registered Number 870280.)

The Directors of SCOT collectively and individually accept full responsibility for the accuracy of the information given in this document so far as it is relevant to the issues by SCOT, and confirm, having made all reasonable enquiries, that, to the best of their knowledge and belief, there are no other facts the omission of which would make any statement herein relevant to such issues misleading.

**Directors**  
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**Secretaries**  
James Finlay & Co. Limited,  
Hellenic House, 87/87 Bath Street, Glasgow G2 2EZ.  
**Registered Office**  
12 Tokenhouse Yard, London EC2R 7AN.

**Share Capital**  
Authorized  
£1,750,000 in shares of £1 each  
Issued and fully paid  
£5,400,000

**Loan Capital**  
Now being issued  
£175,000 in 1,750,000 Oil Production Stock Units of  
10p each  
£17,500,000 in 14 per cent. Unsecured Loan Stock 1981/83

SCOT has outstanding £3,700,000 Floating Rate Unsecured Loan Stock 1976, which it is intended will be repaid out of the proceeds of the SCOT issues. Save as disclosed above, SCOT has no outstanding borrowings or indebtedness in the form of borrowings, including bank overdrafts, facilities under acceptance or acceptance credits, mortgages, charges or hire-purchase commitments. Commitments arising from SCOT's participation in the Ninian Project are mentioned below; SCOT has no material contingent liabilities outstanding.

### LSMO and SCOT

**Technical Advisers**  
Morgan Grenfell & Co. Limited, 23 Great Winchester Street, London EC2P 2AX.

**Bankers**  
Cazenove & Co., 12 Tokenhouse Yard, London EC2R 7AN, and The Stock Exchange,  
R. C. Greig & Co., 139 St Vincent Street, Glasgow G2 6JP, and The Stock Exchange.

**Estimates**  
for the holders of the OPS: Commercial Union Assurance Company Limited, St Helen's,  
1 Undershaft, London EC3P 3DQ.  
for the holders of the Loan Stocks: General Accident Fire and Life Assurance Corporation  
Limited, General Buildings, Perth PH1 5TP.

**Solicitors**  
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to Morgan Grenfell & Co. Limited: Freshfields, Grindell House, 25 Newgate Street,  
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to the Trustee: Linklaters & Paines, Barrington House, 58/57 Gresham Street,  
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**Auditors and Reporting Accountants**  
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Glasgow G2 2LD.  
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## Part 1: London & Scottish Marine Oil Company Limited

### 1. THE COMPANY

#### (a) History and Business

LSMO was incorporated in England on 23rd April, 1971 for the purpose of exploring for and producing oil and gas, principally in the United Kingdom sector of the North Sea. Its shareholders are predominantly English and Scottish insurance companies and investment trusts.

In 1972, LSMO, in association with others, was granted three licences to explore for and produce oil and gas in the United Kingdom sector of the North Sea. During 1975, LSMO extended its interests in these licences by acquisitions from Cawoods Holdings Limited ("Cawoods") and National Carbonising Company, Limited ("NCC"). Details of these licences and LSMO's interests therein are set out in paragraph 3 below and in Appendix II.

In January 1974, oil was discovered in Block 3/8, in which LSMO has a 23 per cent. interest, and the existence of a major oil field in that Block and in the adjacent Block 3/3 was subsequently confirmed as a result of further exploratory drilling. The field, which has been named the Ninian Field ("the Field"), and in which LSMO's interest (on the basis of its 23 per cent. interest in Block 3/8) is currently estimated at 6.9 per cent., is one of the largest yet discovered in the United Kingdom sector of the North Sea. Work is at present under way to develop the Field commercially.

Since its formation, LSMO has been advised by Ranger Oil (U.K.) Limited ("Ranger") in relation to applications for licences, exploration of areas awarded, development of the Field and other technical matters. Ranger, which is a participant in all the licences in which LSMO has an interest, is a wholly owned subsidiary of Ranger Oil (Canada) Limited ("Ranger Canada"); Ranger Canada's business is the exploration for, and development and production of, oil and gas in several areas of the world. Further information about Ranger and Ranger Canada is set out in paragraph 5 below.

#### (b) The Future

The prosperity of LSMO in the next few years is largely dependent on the successful exploitation of its interest in the Field. LSMO may apply for further licences in the United Kingdom sector of the North Sea and elsewhere, should suitable opportunities arise, but such applications and any exploration costs arising therefrom, or from any further exploration on LSMO's existing licences, will be financed independently and not from the moneys being raised by the present issues.

Discussions have taken place in the past with a view to a merger between LSMO and SCOT. However, SCOT is currently participating in the drilling of an exploration well in Block 23/27, in which LSMO is not a participant. Accordingly, the merger discussions have been suspended but will be resumed as soon as possible with the intention of effecting the merger during 1976. As shown in Appendix II, SCOT is a participant in two of the licences in which LSMO is interested, including that relating to Block 3/8, and it has an interest in one other North Sea licence. LSMO and SCOT have a number of shareholders and Directors in common. It is the intention that a merger would involve the consolidation into single issues of the two OPS and the two Loan Stock issues now being made by the two companies, and that a listing on The Stock Exchange would be sought for the share capital of the combined company.

### 2. BRIEF DESCRIPTION OF THE NINIAN PROJECT

The principal asset of LSMO is its interest, currently estimated to be 6.9 per cent., in the Ninian Project ("the Project"), described in greater detail in Part 4 below. The Project comprises the development of the Field, the construction of the Ninian pipeline ("the Pipeline") and a share in the terminal facilities now being built at Sullom Voe in the Shetland Islands. LSMO's full enjoyment of its interest in the Project is contingent upon its meeting its share of all the costs related to the Project, and an estimate of LSMO's share of the capital cost is given in paragraph 7 below. Production is scheduled to commence in the second quarter of 1978.

The Field is located some 85 miles east of the Shetland Islands in water approximately 450 feet deep. The oil reservoir lies some 10,000 feet below sea level in Middle Jurassic sandstone, which has been proved productive elsewhere in the North Sea. The locations of the Field and other Blocks in which LSMO is interested are shown in Map 1.

The Field is being developed as a joint enterprise between the participants in Blocks 3/3 and 3/8. The Project is managed by the Ninian Management Committee ("NMC") and other committees, on which the participants in the Field are represented, Chevron Petroleum

(U.K.) Limited ("Chevron") has been appointed Operator for the Field by NMC. BP Petroleum Development Limited ("BP") has been appointed Constructor and Operator for the Pipeline, and Constructor for the terminal facilities. With certain exceptions which require unanimous agreement, all decisions of NMC require an affirmative vote of not less than 75 per cent., and are binding upon all participants in the Project. LSMO, with its present interest, can therefore only exercise limited voting power on decisions relating to the Project.

NMC has decided on an 84-well, two platform development, on which work has already commenced and on which heavy capital expenditure is now being incurred. However, it is likely that additional production facilities will be incorporated into the development in due course. Various alternatives are being considered as to how best to provide these facilities and when to install them, but a decision is not expected before the middle of 1976 at the earliest.

Independent petroleum consultants, DeGolyer and MacNaughton, were instructed to report on the reserves in the Field and to produce certain production forecasts. Their report is set out in Appendix I. It will be seen from that report that DeGolyer and MacNaughton estimate, on the basis of the information provided to them by holders of the licences, that the recoverable oil from the Field is 963,318,000 barrels of proved oil reserves and 146,065,000 barrels of probable oil reserves. DeGolyer and MacNaughton also estimate that primary natural gas liquids available amount to some 20,000,000 additional barrels.

On the basis of information on the planned development programme provided by Ranger, which includes an assumption that production will commence in the second half of 1978, DeGolyer and MacNaughton have predicted that, by the end of the year 2000, the Field will have produced 772,123,000 barrels of proved oil and 117,420,000 barrels of probable oil (889,543,000 in total). DeGolyer and MacNaughton have also made an alternative prediction, based on the addition of certain further production facilities, which shows oil produced to the middle of the year 1998 at 890,215,000 barrels of proved oil and 135,378,000 barrels of probable oil (1,025,593,000 in total).

Either of the plans could result in greater or lesser volumes of oil being recovered than those shown above if the Field characteristics, or if the location of the wells or the oil production plan which NMC finally adopts, differ from those assumed. If future technological advances in methods of recovery can be applied to the Field, or if conditions, and in particular the oil price, at the time make it economic to prolong the productive period, a greater volume of oil might be recovered.

### 3. LICENCE AND OTHER INTERESTS OF LSMO

LSMO is a participant in the three licences referred to below. The minimum work obligation imposed by each of them has been completed and, as far as the Directors are aware, all other provisions of the licences have been complied with. LSMO also has an investment in European Marine Oil N.V. Details of the Licence interests of LSMO and a summary of the principal terms governing such licences are given in Appendix II, where it is explained that, six years after the issue of a licence, the licensee must surrender half the acreage of the area covered by the licence. Since the licensee may choose which sections of the licence are to be surrendered (within specified limits), the Directors consider that the consequent reduction in the licensed areas will not require LSMO to surrender any interest in the Field or any other area presently considered to be of potential commercial value.

#### License P.199

LSMO has a 23 per cent. interest in Licence P.199, which relates to Block 3/8. Block 3/8 includes part of the Field, which was first discovered with Well 3/8-1, and subsequently confirmed as a major field by drilling in Block 3/3 and by a second Well 3/8-2.

Outside the limits of the Field, but still within Block 3/8, two other geological structures have been explored by drilling two further wells. Well 3/8-3 encountered oil-bearing sands; however it cannot be ascertained from the results of this well whether the accumulation is commercial. Well 3/8-4 was drilled as a joint well with the licensee of Block 3/3 near the mutual boundary in the south-east corner of Block 3/8. This well tested small quantities of hydrocarbons in what is believed to be a north-westerly extension of the Alwyn Field.

#### License P.128

LSMO has a 22.5 per cent. interest in Licence P.128, which covers Blocks 48/18b and 48/19b. The work obligation to drill one exploration well has been completed; the well has resulted in a gas discovery, which is not considered to be commercial at this time.

#### License P.229

LSMO has a 50 per cent. interest in Licence P.229, which covers Blocks 3/30, 4/21, 4/28 and 21/18. The work obligation to carry out a seismic survey and to drill two exploration wells has been completed and the wells plugged and abandoned.

#### European Marine Oil N.V.

LSMO owns 250,000 shares of U.S. \$1 par value, 60c paid, of European Marine Oil N.V. ("EMO"), which represents 12.5 per cent. of its issued equity capital. EMO, which is incorporated in the Netherlands Antilles, is a member of a drilling partnership exploring in North America. It is also participating in an exploration licence to drill off the Atlantic Coast of Spain and has applied with other companies for an exclusive exploration licence offshore the Irish Republic. For each of these projects, the Operator is Ranger Canada or one of its subsidiaries.

### 4. DIRECTORS AND MANAGEMENT OF LSMO

Mr. G. F. B. Grant, the Chairman, is Deputy Chairman of Commercial Union Assurance Company Limited and a Director of Witan Investment Company Limited, both of which companies are shareholders in LSMO.

Mr. G. W. Searle has been Managing Director since August 1974. Mr. Searle joined the Anglo-Iranian Oil Company Limited (now The British Petroleum Company Limited) in 1948 and, prior to his retirement in March 1974, was Director of Finance and Planning and Chairman of the Executive Committee of BP Trading Limited, the principal trading subsidiary of The British Petroleum Company Limited. Mr. Searle, who is 61, is also Managing Director of SCOT and is Chairman of Star Offshore Services Limited, a company formed in 1974 to provide services for the oil industry in offshore operations.

Mr. M. J. K. Belmont and Mr. P. J. Smith, his Alternate, are partners in Cazeneuve & Co., Members of The Stock Exchange. Mr. Belmont is also a Director of EMO.

Mr. E. Binks is Chairman and Managing Director of Cawoods Holdings Limited, a shareholder in LSMO.

Mr. W. G. Cochrane is the Investment Manager of The Edinburgh Investment Trust Limited, a shareholder in LSMO.

Mr. G. P. Ladeboer is a Director of The Mercantile Investment Trust Limited, a shareholder in LSMO.

Sir John Muir, Bart. is a Director of James Finlay & Co. Limited, Secretaries to and a shareholder in LSMO. He is also a Director of Scottish United Insurance Limited, a shareholder in LSMO.

Mr. J. M. Pierce is President of, and a substantial shareholder in, Ranger Canada, the parent company of Ranger. He is also Chairman of Ranger and a Director of EMO. Mr. W. W. Greenlee, his Alternate, is a Vice President of Ranger.

Mr. D. F. G. Stroud is Chief Executive of National Carbonising Company, Limited, a shareholder in LSMO.

Mr. H. D. H. Willis is a Director of Malton Investment Trust Limited, a shareholder in LSMO.

Mr. Searle is the only executive director of LSMO and is assisted by a small staff, which is shared with SCOT. Secretarial and accounting services are provided by James Finlay & Co. Limited, and technical and other services are provided by Ranger, as mentioned in paragraph 5 below.

### 5. SERVICES PROVIDED BY RANGER

Under an agreement dated 21st January, 1976 (but deemed to have been operative since 1st July, 1974), Ranger provides LSMO with administrative and supervisory services and general advice on relevant technical aspects in relation to the Project.

Ranger represents LSMO on NMC and other committees relating to the Project on which LSMO is entitled to be represented and, except to the extent that LSMO otherwise instructs it, is entitled to vote and commit LSMO as Ranger deems appropriate.

The consideration payable to Ranger by LSMO under the agreement consists of LSMO's proportionate share of the expenses incurred by Ranger in relation to the Project on behalf of members of the Ranger Group (which consists of Ranger, LSMO and SCOT), and a sum in respect of services in relation to the Project provided by Ranger Canada outside the United Kingdom.



## Part 2: Scottish Canadian Oil & Transportation Company Limited

### 9. THE COMPANY

#### (a) History and Business

SCOT was incorporated in England on 15th January, 1970 for the purpose of exploring for and producing oil and gas, principally in the United Kingdom sector of the North Sea. Its shareholders are predominantly Scottish and English insurance companies and investment trusts.

SCOT, in association with others, has been granted three licences, one in 1970 and two in 1972, to explore for and produce oil and gas in the United Kingdom sector of the North Sea. Details of these licences and SCOT's interests therein are set out in paragraph 11 below and in Appendix II.

In January 1974, oil was discovered in Block 3/8, in which SCOT has a 7 per cent. interest, and the existence of a major oil field in that Block and in the adjacent Block 3/3 was subsequently confirmed as a result of further exploratory drilling. The field, which has been named the Ninian Field ("the Field"), and in which SCOT's interest (on the basis of its 7 per cent. interest in Block 3/8) is currently estimated at 2.1 per cent., is one of the largest yet discovered in the United Kingdom sector of the North Sea. Work is at present under way to develop the Field commercially.

Since its formation, SCOT has been advised by Ranger Oil (U.K.) Limited ("Ranger") in relation to applications for licences, exploration of areas awarded, development of the Field and other technical matters. Ranger, which is a participant in all the licences in which SCOT has an interest, is a wholly owned subsidiary of Ranger Oil (Canada) Limited ("Ranger Canada"); Ranger Canada's business is the exploration for, and development and production of, oil and gas in several areas of the world. Further information about Ranger and Ranger Canada is set out in paragraph 13 below.

#### (b) The Future

The prosperity of SCOT in the next few years is largely dependent on the successful exploitation of its interest in the Field. SCOT may apply for further licences in the United Kingdom sector of the North Sea and elsewhere, should suitable opportunities arise, but such applications and any exploration costs arising therefrom, or from any current or further exploration on SCOT's existing licences, will be financed independently and not from the moneys being raised by the present issues.

Discussions have taken place in the past with a view to a merger between SCOT and LSMO. However, SCOT is currently participating in the drilling of an exploration well in Block 23/27, in which LSMO is not a participant. Accordingly, the merger discussions have been suspended but will be resumed as soon as possible with the intention of effecting the merger during 1976. As shown in Appendix II, LSMO is a participant in two of the licences in which SCOT is interested, including that relating to Block 3/8, and it has an interest in one other North Sea licence. SCOT and LSMO have a number of shareholders and Directors in common. It is the intention that a merger would involve the consolidation into single issues of the two OPS and the two Loan Stock issues now being made by the two companies, and that a listing on The Stock Exchange would be sought for the share capital of the combined company.

### 10. BRIEF DESCRIPTION OF THE NINIAN PROJECT

The principal asset of SCOT is its interest, currently estimated to be 2.1 per cent., in the Ninian Project ("the Project"), described in greater detail in Part 4 below. The Project comprises the development of the Field, the construction of the Ninian pipeline ("the Pipeline") and a share in the terminal facilities now being built at Sullom Voe in the Shetland Islands. SCOT's full enjoyment of its interest in the Project is contingent upon its meeting its share of all the costs related to the Project, and an estimate of SCOT's share of the capital cost is given in paragraph 15 below. Production is scheduled to commence in the second quarter of 1978.

The Field is located some 85 miles east of the Shetland Islands in water approximately 450 feet deep. The oil reservoir lies some 10,000 feet below sea level in Middle Jurassic sandstone, which has been proved productive elsewhere in the North Sea. The locations of the Field and other Blocks in which SCOT is interested are shown in Map 1.

The Field is being developed as a joint enterprise between the participants in Blocks 3/3 and 3/8. The Project is managed by the

Ninian Management Committee ("NMC") and other committees, on which the participants in the Field are represented. Chevron Petroleum (U.K.) Limited ("Chevron") has been appointed Operator for the Field by NMC. BP Petroleum Development Limited ("BP") has been appointed Constructor and Operator for the Pipeline, and Constructor for the terminal facilities. With certain exceptions which require unanimous agreement, all decisions of NMC require an affirmative vote of not less than 75 per cent., and are binding upon all participants in the Project. SCOT, with its present interest, can therefore only exercise limited voting power on decisions relating to the Project.

NMC has decided on an 84-well, two platform development, on which work has already commenced and on which heavy capital expenditure is now being incurred. However, it is likely that additional production facilities will be incorporated into the development in due course. Various alternatives are being considered as to how best to provide these facilities and when to install them, but a decision is not expected before the middle of 1976 at the earliest.

Independent petroleum consultants, DeGolyer and MacNaughton, were instructed to report on the reserves in the Field and to produce certain production forecasts. Their report is set out in Appendix I. It will be seen from that report that DeGolyer and MacNaughton estimate, on the basis of the information provided to them by holders of the licences, that the recoverable oil from the Field is 963,318,000 barrels of proved oil reserves and 146,065,000 barrels of probable oil reserves. DeGolyer and MacNaughton also estimate that primary natural gas liquids available amount to some 20,000,000 additional barrels.

On the basis of information on the planned development programme provided by Ranger, which includes an assumption that production will commence in the second half of 1978, DeGolyer and MacNaughton have predicted that, by the end of the year 2000, the Field will have produced 772,123,000 barrels of proved oil and 117,420,000 barrels of probable oil (889,543,000 in total). DeGolyer and MacNaughton have also made an alternative prediction, based on the addition of certain further production facilities, which shows oil produced to the middle of the year 1998 at 890,215,000 barrels of proved oil and 135,378,000 barrels of probable oil (1,025,593,000 in total).

Either of the plans could result in greater or lesser volumes of oil being recovered than those shown above if the Field characteristics, or if the location of the wells or the oil production plan which NMC finally adopts, differ from those assumed. If future technological advances in methods of recovery can be applied to the Field, or if conditions, and in particular the oil price, at the time make it economic to prolong the productive period, a greater volume of oil might be recovered.

### 11. LICENCE AND OTHER INTERESTS OF SCOT

SCOT is a participant in the three licences referred to below. Except as mentioned under P.114 below, the minimum work obligation imposed by each of them has been completed and, as far as the Directors are aware, all other provisions of the licences have been complied with. SCOT also has an investment in European Marine Oil N.V. Details of the Licence interests of SCOT and a summary of the principal terms governing such licences are given in Appendix II, where it is explained that, six years after the issue of a licence, the licensee must surrender half the acreage of the area covered by the licence. Since the licensee may choose which sections of the licence are to be surrendered (within specified limits), the Directors consider that the consequent reduction in the licensed areas will not require SCOT to surrender any interest in the Field or any other area presently considered to be of potential commercial value.

#### License P.199

SCOT has a 7 per cent. interest in Licence P.199, which relates to Block 3/8. Block 3/8 includes part of the Field, which was first discovered with Well 3/8-1, and subsequently confirmed as a major field by drilling in Block 3/3 and by a second Well 3/8-2.

Outside the limits of the Field, but still within Block 3/8, two other geological structures have been explored by drilling two further wells. Well 3/8-3 encountered oil-bearing sands; however it cannot be ascertained from the results of this well whether the accumulation is commercial. Well 3/8-4 was drilled as a joint well with the licensee of Block 3/3 near the mutual boundary in the south-east corner of Block 3/8. This well tested small quantities of hydrocarbons in what is believed to be a north-westerly extension of the Alwyn Field.

#### License P.114

SCOT has a 45 per cent. interest in Licence P.114, which covers Blocks 22/19, 22/27, 23/11 and 23/27. The work obligation to carry out a seismic survey and to drill four exploration wells will be completed when Well 23/27-3, which is currently being drilled, reaches its projected total depth. Wells 23/27-1, 23/27-2 and 23/11-1 have been plugged and abandoned.

#### License P.229

SCOT has a 1 per cent. interest in Licence P.229, which covers Blocks 3/30, 4/21, 4/28 and 21/18. The work obligation to carry out a seismic survey and to drill two exploration wells has been completed and the wells plugged and abandoned.

#### European Marine Oil N.V.

SCOT owns 50,000 shares of U.S. \$1 par value, 60c paid, of European Marine Oil N.V. ("EMO"), which represents 2.5 per cent. of its issued equity capital. EMO, which is incorporated in the Netherlands Antilles, is a member of a drilling partnership exploring in North America. It is also participating in an exploration licence to drill off the Atlantic Coast of Spain and has applied with other companies for an exclusive exploration licence offshore the Irish Republic. For each of these projects, the Operator is Ranger Canada or one of its subsidiaries.

### 12. DIRECTORS AND MANAGEMENT OF SCOT

Mr. G. F. B. Grant, the Chairman, is Deputy Chairman of Commercial Union Assurance Company Limited and a Director of Witan Investment Company Limited, both of which companies are shareholders in SCOT.

Mr. G. W. Searle has been Managing Director since August 1974. Mr. Searle joined the Anglo-Iranian Oil Company Limited (now The British Petroleum Company Limited) in 1948 and, prior to his retirement in March 1974, was Director of Finance and Planning and Chairman of the Executive Committee of BP Trading Limited, the principal trading subsidiary of The British Petroleum Company Limited. Mr. Searle, who is 61, is also Managing Director of LSMO and is Chairman of Star Offshore Services Limited, a company formed in 1974 to provide services for the oil industry in offshore operations.

Mr. M. J. K. Belmont and Mr. P. J. Smith, his Alternate, are partners in Cazeneuve & Co., Members of The Stock Exchange. Mr. Belmont is also a Director of EMO.

Mr. G. P. Ladeboer is a Director of The Mercantile Investment Trust Limited, a shareholder in SCOT.

Sir John Muir, Bart. is a Director of James Finlay & Co. Limited, Secretaries to SCOT. He is also a Director of Scottish United Insurance Limited, a shareholder in SCOT.

Mr. J. M. Pierce is President of, and a substantial shareholder in, Ranger Canada, the parent company of Ranger. He is also Chairman of Ranger and a Director of EMO. Mr. W. W. Greenlee, his Alternate, is a Vice President of Ranger.

Mr. J. W. A. Shaw Stewart is Chairman of Stewart Fund Managers Limited, managers of the Scottish American Investment Company Limited, a shareholder in SCOT.

Mr. E. H. Vestey is Chairman of Blue Star Line Limited, a shareholder in SCOT, and is also a Director of Ranger. Lord Vestey, his Alternate, is a Director of Blue Star Line Limited.

Mr. Searle is the only executive director of SCOT and is assisted by a small staff, which is shared with LSMO. Secretarial and accounting services are provided by James Finlay & Co. Limited, and technical and other services are provided by Ranger, as mentioned in paragraph 13 below.

### 13. SERVICES PROVIDED BY RANGER

Under an agreement dated 21st January, 1976 (but deemed to have been operative since 1st July, 1974), Ranger provides SCOT with administrative and supervisory services and general advice on relevant technical aspects in relation to the Project.

Ranger represents SCOT on NMC and other committees relating to the Project on which SCOT is entitled to be represented and, except to the extent that SCOT otherwise instructs it, is entitled to vote and commit SCOT as Ranger deems appropriate.

The agreement continues until 1999 unless previously terminated by either party giving not less than twelve months' notice. Ranger Canada has undertaken to ensure that Ranger is at all times in a position to fulfil its obligations under this agreement.

Ranger represents the Ranger Group in dealings with BP as Operator in respect of Licence P.199. Ranger acts as Operator in respect of Licences P.128 and P.229. LSMO has acted in close co-operation with Ranger and has been able to rely upon Ranger's technical and other supporting services in connection with the whole of its exploration programme.

Ranger is a subsidiary of Ranger Canada, which was incorporated in Ontario in 1950, and whose shares are listed on the Toronto, American and the London Stock Exchanges. Although Ranger Canada's activities were originally concentrated in Canada and the United States it now has interests in several other areas of the world, including the North Sea where its involvement is substantial.

Ranger first carried out an extensive technical survey of the United Kingdom sector of the North Sea in 1964 when it applied unsuccessfully for a production licence in the first round of licence awards. In 1970, it again applied for a production licence, this time successfully, with SCOT and another company, and in 1972 it was in the grant of the three licences referred to in paragraph 3. Since 1972 Ranger as Operator has drilled seven wells in the United Kingdom sector of the North Sea and is currently drilling an eighth well. It also participated with BP or Esso Exploration Norway Inc. in further wells in the North Sea.

Over the past five years, Ranger has employed in the United Kingdom an experienced team of engineers, geologists, geophysicists and management personnel for work on the North Sea.

### 6. STATE PARTICIPATION

Her Majesty's Government's intention to seek majority State participation in commercial fields held under existing licences was set out in the White Paper "U.K. Offshore Oil and Gas Policy", published in 1974. Since publication of this White Paper, it has been confirmed in Ministerial statements that participation negotiations are voluntary, and that it is intended that participation will leave companies concerned financially neither better nor worse off than if they had not entered into participation agreements.

The Directors of LSMO considered that it would be in the best interests of LSMO to enter into discussions with the Government in May 1975 agreed to early negotiations regarding the acquisition by the Government of a 51 per cent. participation in LSMO's commercial discoveries in the North Sea, and agreed in principle to such participation subject to satisfactory terms. Initial negotiations were aimed at an agreement under which the British National Oil Corporation ("BNOC") would, when incorporated, obtain 51 per cent. of LSMO's interest in the Project and would, in return for a reward to be agreed, contribute proportionately towards the capital costs of the Project. The text of a letter dated 14th November, 1975 from the Department of Energy outlining possible bases for such an agreement is set out in Appendix III.

Following further discussions with the Department of Energy, the Directors have now decided that the interests of LSMO would be best served by LSMO continuing to finance its present full interest in the Project without seeking any contribution from BNOC. The text of a further letter dated 20th January, 1976 from the Department of Energy confirming that, in this event, LSMO will continue to enjoy the full financial benefit of its present interest in the Project and that accordingly it will be financially neither better nor worse off is also set out in Appendix III. The letter indicates that a participation agreement on this new basis could take a form by which BNOC would obtain title to 51 per cent. of LSMO's interest in the Field, participating in the operating committees and enjoying its proportionate voting rights; LSMO would remain responsible for all exploration, development and operating costs (including Government royalties) but would continue to own beneficially all relevant assets and all petroleum produced, subject to BNOC having an option (under an option agreement on commercial terms) to purchase 51 per cent. of the production at market price.

Any agreement under which LSMO transfers or disposes of, or part or all of its interest in the Field would be subject to certain protective rights, which would allow the other participants in Licence P.199 an opportunity to acquire that interest on terms and conditions

The consideration payable to Ranger by SCOT under the agreement consists of SCOT's proportionate share of the expenses incurred by Ranger in relation to the Project on behalf of members of the Ranger Group (which consists of Ranger, SCOT and LSMO), and a sum in respect of services in relation to the Project provided by Ranger Canada outside the United Kingdom.

The agreement continues until 1999 unless previously terminated by either party giving not less than twelve months' notice. Ranger Canada has undertaken to ensure that Ranger is at all times in a position to fulfil its obligations under this agreement.

Ranger represents the Ranger Group in dealings with BP as Operator in respect of Licence P.199. Ranger acts as Operator in respect of Licences P.114 and P.229. SCOT has acted in close co-operation with Ranger and has been able to rely upon Ranger's technical and other supporting services in connection with the whole of its exploration programme.

Ranger is a subsidiary of Ranger Canada, which was incorporated in Ontario in 1950, and whose shares are listed on the Toronto, American and the London Stock Exchanges. Although Ranger Canada's activities were originally concentrated in Canada and the United States it now has interests in several other areas of the world, including the North Sea where its involvement is substantial.

Ranger first carried out an extensive technical survey of the United Kingdom sector of the North Sea in 1964 when it applied unsuccessfully for a production licence in the first round of licence awards. In 1970, it again applied for a production licence, this time successfully, with SCOT and another company, and in 1972 it was in the grant of the three licences referred to in paragraph 3. Since 1972 Ranger as Operator has drilled seven wells in the United Kingdom sector of the North Sea and is currently drilling an eighth well. It also participated with BP or Esso Exploration Norway Inc. in six further wells in the North Sea.

Over the past five years, Ranger has employed in the United Kingdom an experienced team of engineers, geologists, geophysicists and management personnel for work on the North Sea.

### 14. STATE PARTICIPATION

Her Majesty's Government's intention to seek majority State participation in commercial fields held under existing licences was set out in the White Paper "U.K. Offshore Oil and Gas Policy", published in 1974. Since publication of this White Paper, it has been confirmed in Ministerial statements that participation negotiations are voluntary and that it is intended that participation will leave companies concerned financially neither better nor worse off than if they had entered into participation agreements.

The Directors of SCOT considered that it would be in the best interests of SCOT to enter into discussions with the Government in May 1975 agreed to early negotiations regarding the acquisition by the Government of a 51 per cent. participation in SCOT's commercial discoveries in the North Sea, and agreed in principle to such participation subject to satisfactory terms. Initial negotiations were aimed at an agreement under which the British National Oil Corporation ("BNOC") would, when incorporated, obtain 51 per cent. of SCOT's interest in the Project and would, in return for a reward to be agreed, contribute proportionately towards the capital costs of the Project. The text of a letter dated 14th November, 1975 from the Department of Energy outlining possible bases for such an agreement is set out in Appendix III.

Following further discussions with the Department of Energy, the Directors have now decided that the interests of SCOT would be best served by SCOT continuing to finance its present full interest in the Project without seeking any contribution from BNOC. The text of a further letter dated 20th January, 1976 from the Department of Energy confirming that, in this event, SCOT will continue to enjoy the full financial benefit of its present interest in the Project and that accordingly it will be financially neither better nor worse off is also set out in Appendix III. The letter indicates that a participation agreement on this new basis could take a form by which BNOC would obtain title to 51 per cent. of SCOT's interest in the Field, participating in the operating committees and enjoying its proportionate voting rights; SCOT would remain responsible for all exploration, development and operating costs (including Government royalties) but would continue to own beneficially all relevant assets and all petroleum produced, subject to BNOC having an option (under an option agreement on commercial terms) to purchase 51 per cent. of the production at market price.



## Part 1: LSMO continued

materially less favourable than those on which such transfer or sale is proposed to take place. Any proposed State participation involving the transfer of title to a part of LSMO's interest would be subject to these pre-emptive rights.

Although LSMO has held extensive detailed negotiations with the Government since July 1975 on other bases, no offer of participation has been made by which participation in the project could be achieved without BNOG contributing towards the costs of the project. Should it prove impossible for LSMO to negotiate an agreement which, in LSMO's view, is no worse off or which would not achieve the desired results to the satisfaction of the pre-emptive rights mentioned above, then LSMO would withdraw from the negotiations which, as stated above, are voluntary.

### ESTIMATED COSTS

#### Estimated capital cost of the Ninian Project

NMC has authorised the development of the field on the basis of production platforms, which together will have the capacity to produce 100,000 bbls per day. As described in greater detail in Part 4, work has been carried out on the platforms, the pipeline and the terminal, which are the major components of the project.

The Directors of LSMO have been advised by Ranger that the latest information provided by Chevron and BP shows that the total estimated cost for the project is £1,138.8 million. The tables show a breakdown of this estimated cost between the main elements of the project and also an estimated spread of this expenditure between 1974 and 1982 inclusive.

	Base Cost £m.	Escalation £m.	Contingency £m.	Total £m.
Platforms and related production facilities	500.2	186.0	31.6	717.8
Pipeline	168.3	45.3	27.4	241.0
Terminal facilities at Sullom Voe	97.2	63.0	19.8	180.0
	765.7	294.3	78.8	1,138.8

The total estimated costs are expected to arise as follows:—

	1974/5	1976	1977	1978	1979	1980	1981	1982	Total
	134.4	337.3	331.7	151.2	72.9	49.4	47.1	14.8	1,138.8

The escalation provisions are to cover increases in the general levels of materials and labour due to inflation. The contingency provisions are to cover work and/or costs within the project development plan which cannot be foreseen at the time of preparing an estimate, or to cover the uncertainties inherent in any estimate.

Based on the above figures and its present 6.9 per cent. interest in the project, LSMO's share of the total estimated cost amounts to £78.8 million. At 31st December, 1975, LSMO had paid in respect of the project £9.3 million, leaving £69.5 million to be provided in the 1976 to 1982 inclusive on the assumption that the escalation and contingency provisions shown above will be those required.

#### Other cost factors

In addition to its contribution to the capital cost of the project, as shown above, LSMO will have the following additional major expenditure in connection with the project:—

- interest on the Loan Stock now being issued, and other financing costs;
- half-yearly payments on the OPS once the field is in production; and
- payments to Ranger for past and future services under the agreement referred to in paragraph 5 above.

The costs related to the project are expected to be reduced by net interest on surplus cash balances available from time to time also by sales of spare capacity, referred to in paragraph 24(c) and in respect of both the pipeline and the terminal facilities. These sales of spare capacity would effectively reduce the capital cost of the project. Based on the sale of 50 per cent. of the capacity of the pipeline and 20 per cent. of the Ninian share of the terminal, LSMO's share of the savings is estimated at about £10 million.

### REASONS FOR AND PROCEEDS OF THE ISSUES

The costs of fulfilling LSMO's Licence obligations and of meeting its share of the development expenditure on the project have until now been borne mainly by its original shareholders. £6,667,215 has been subscribed in cash for equity; the remainder of its present equity capital having been issued in connection with the acquisition of the Rate-Insured Loan Stock 1976, repayable on or before 31st March, 1976, was issued in 1975 and has been used as an interim measure to meet the costs of LSMO's share of the project until early in 1976. However, LSMO's share of expenditure still to be incurred in developing the field is substantial, and the Directors of LSMO consider it is now appropriate to seek funds from a larger body of investors on a longer term basis.

The proceeds of the issues (after deducting expenses estimated at £2.0 million) will amount to approximately £56.1 million.

The table set out below demonstrates a possible relationship between the issues and LSMO's cash requirements over the period 1976 to 1982 inclusive, based on the principal assumptions given below. The table is given for illustrative purposes only and should not be taken as a forecast. The principal assumptions and the notes should be read in conjunction with the figures.

It is considered that the illustration below demonstrates the principal features of the financing route chosen by LSMO. Changes in the assumptions on which the illustration is based could materially affect the situation; in particular, the date of commencement of oil production, the capital costs of the project and the net revenue from oil sales are fundamental.

As appears from the illustration, the present issues are not likely to be sufficient to enable LSMO to meet the full cost of its share of developing the project, although they should cover a substantial proportion of that cost, most of which is due to be expended by the fourth quarter of 1977. By then, it is expected that the two production platforms will have been towed out and positioned, and that the main elements of the pipeline and terminal facilities will be nearing completion, and therefore a number of the major risks should have been eliminated.

The Directors of LSMO believe that, in view of the uncertainties inherent in any major project of this kind and, in this instance also, the uncertainties relating to additional production facilities for the project, it is right to make issues of this size at the present time, leaving decisions as to the amounts of any further monies required and the methods to be adopted to provide them until the actual needs have become clearer.

#### Principal Assumptions

It is assumed:—

- that the capital expenditure required will be for an 84-well, two platform development of the field. The participants in the project have discussed extensively the possibility of ordering additional production facilities in order to drain the reservoir of oil in the field more effectively but, although NMC has decided that additional facilities may be required, no decision has been made on the nature of these additional facilities nor when they will be ordered or commissioned. Accordingly, no provision has been made in the table for the extra cost of any such facilities;
- that LSMO will be able to borrow or raise the sums required to meet any cash shortfalls arising during the period;
- that production will commence in the second half of 1978 and will take place according to Case 1 of the DeGolyer and MacNaughton report set out in Appendix 1;
- that LSMO will sell the whole of its share of production of oil throughout the period at a price of U.S. \$12.50 per barrel, which has been treated as equivalent to £8.20 per barrel (an exchange rate of U.S. \$2.016 to £1);
- that any further exploration expenditure incurred by LSMO will not be met from the proceeds of the present issues;
- that LSMO finances, and has the benefit of, all its present interest in the project, and that State participation will not affect this (see paragraph 6 above); and
- that the present rates, and system, of taxation (including the Government royalty) will remain unchanged throughout the period, and there will be no change in Government policy materially affecting production or LSMO's interest in the project.

### 16. REASONS FOR AND PROCEEDS OF THE ISSUES

The costs of fulfilling SCOT's Licence obligations and of meeting its share of the development expenditure on the project have until now been borne mainly by its original shareholders. £5,400,000 has been subscribed in cash for equity; in addition, £3,700,000 Floating Rate Unsecured Loan Stock 1976, repayable on or before 31st March, 1976, was issued in 1975 and has been used as an interim measure to meet the costs of SCOT's share of the project until early in 1976. However, SCOT's share of expenditure still to be incurred in developing the field is substantial, and the Directors of SCOT consider it is now appropriate to seek funds from a larger body of investors on a longer term basis.

The proceeds of the issues (after deducting expenses estimated at £0.7 million) will amount to approximately £17.0 million.

The table set out below demonstrates a possible relationship between the issues and SCOT's cash requirements over the period 1976 to 1982 inclusive, based on the principal assumptions given below. The table is given for illustrative purposes only and should not be taken as a forecast. The principal assumptions and the notes should be read in conjunction with the figures.

It is considered that the illustration below demonstrates the principal features of the financing route chosen by SCOT. Changes in the assumptions on which the illustration is based could materially affect the situation; in particular, the date of commencement of oil production, the capital costs of the project and the net revenue from oil sales are fundamental.

As appears from the illustration, the present issues are not likely to be sufficient to enable SCOT to meet the full cost of its share of developing the project, although they should cover a substantial proportion of that cost, most of which is due to be expended by the fourth quarter of 1977. By then, it is expected that the two production platforms will have been towed out and positioned, and that the main elements of the pipeline and terminal facilities will be nearing completion, and therefore a number of the major risks should have been eliminated.

The Directors of SCOT believe that, in view of the uncertainties inherent in any major project of this kind and, in this instance also, the uncertainties relating to additional production facilities for the project, it is right to make issues of this size at the present time, leaving decisions as to the amounts of any further monies required and the methods to be adopted to provide them until the actual needs have become clearer.

#### Principal Assumptions

It is assumed:—

- that the capital expenditure required will be for an 84-well, two platform development of the field. The participants in the project have discussed extensively the possibility of ordering additional production facilities in order to drain the reservoir of oil in the field more effectively but, although NMC has decided that additional facilities may be required, no decision has been made on the nature of these additional facilities nor when they will be ordered or commissioned. Accordingly, no provision has been made in the table for the extra cost of any such facilities;
- that SCOT will be able to borrow or raise the sums required to meet any cash shortfalls arising during the period;
- that production will commence in the second half of 1978 and will take place according to Case 1 of the DeGolyer and MacNaughton report set out in Appendix 1;
- that SCOT will sell the whole of its share of production of oil throughout the period at a price of U.S. \$12.50 per barrel, which has been treated as equivalent to £8.20 per barrel (an exchange rate of U.S. \$2.016 to £1);
- that any further exploration expenditure incurred by SCOT will not be met from the proceeds of the present issues;
- that SCOT finances, and has the benefit of, all its present interest in the project, and that State participation will not affect this (see paragraph 14 above); and
- that the present rates, and system, of taxation (including the Government royalty) will remain unchanged throughout the period, and there will be no change in Government policy materially affecting production or SCOT's interest in the project.

## Part 2: SCOT continued

Any agreement under which SCOT transfers or disposes of a part of its interest in the field would be subject to certain pre-emptive rights, which would allow the other participants in Licence P199 an opportunity to acquire that interest on terms and conditions not materially less favourable than those on which such transfer or disposal is proposed to take place. Any proposed State participation involving transfer of title to a part of SCOT's interest would be subject to a pre-emptive rights.

Although SCOT has held extensive detailed negotiations with the Government since July 1975 on other bases, no offer of participation has been made by which participation in the project could be achieved without BNOG contributing towards the costs of the project. Should it prove impossible for SCOT to negotiate an agreement which, in SCOT's view, is no worse off or which would not achieve the desired results to the satisfaction of the pre-emptive rights mentioned above, then SCOT would withdraw from the negotiations which, as stated above, are voluntary.

### ESTIMATED COSTS

#### Estimated capital cost of the Ninian Project

NMC has authorised the development of the field on the basis of production platforms, which together will have the capacity to produce 100,000 bbls per day. As described in greater detail in Part 4, work has started on platforms, the pipeline and the terminal, which are the three major elements of the project.

The Directors of SCOT have been advised by Ranger that the latest information provided by Chevron and BP shows an estimated total cost for the project of £1,138.8 million. The tables show a breakdown of this estimated cost between the main elements of the project and also an estimated spread of this expenditure between 1974 and 1982 inclusive.

	Base Cost £m.	Escalation £m.	Contingency £m.	Total £m.
Platforms and related production facilities	500.2	186.0	31.6	717.8
Pipeline	168.3	45.3	27.4	241.0
Terminal facilities at Sullom Voe	97.2	63.0	19.8	180.0
	765.7	294.3	78.8	1,138.8

The total estimated costs are expected to arise as follows:—

	1974/5	1976	1977	1978	1979	1980	1981	1982	Total
	134.4	337.3	331.7	151.2	72.9	49.4	47.1	14.8	1,138.8

The escalation provisions are to cover increases in the general costs of materials and labour due to inflation. The contingency provisions are to cover work and/or costs within the project development plan which cannot be foreseen at the time of preparing an estimate, and to cover the uncertainties inherent in any estimate.

Based on the above figures and its present 2.1 per cent. interest in the project, SCOT's share of the total estimated cost amounts to £23.9 million. At 31st December, 1975, SCOT had paid in respect of the project £2.8 million, leaving £21.1 million to be provided in the 1976 to 1982 inclusive on the assumption that the escalation and contingency provisions shown above will be those required.

#### Other cost factors

In addition to its contribution to the capital cost of the project, shown above, SCOT will have the following additional major expenditure in connection with the project:—

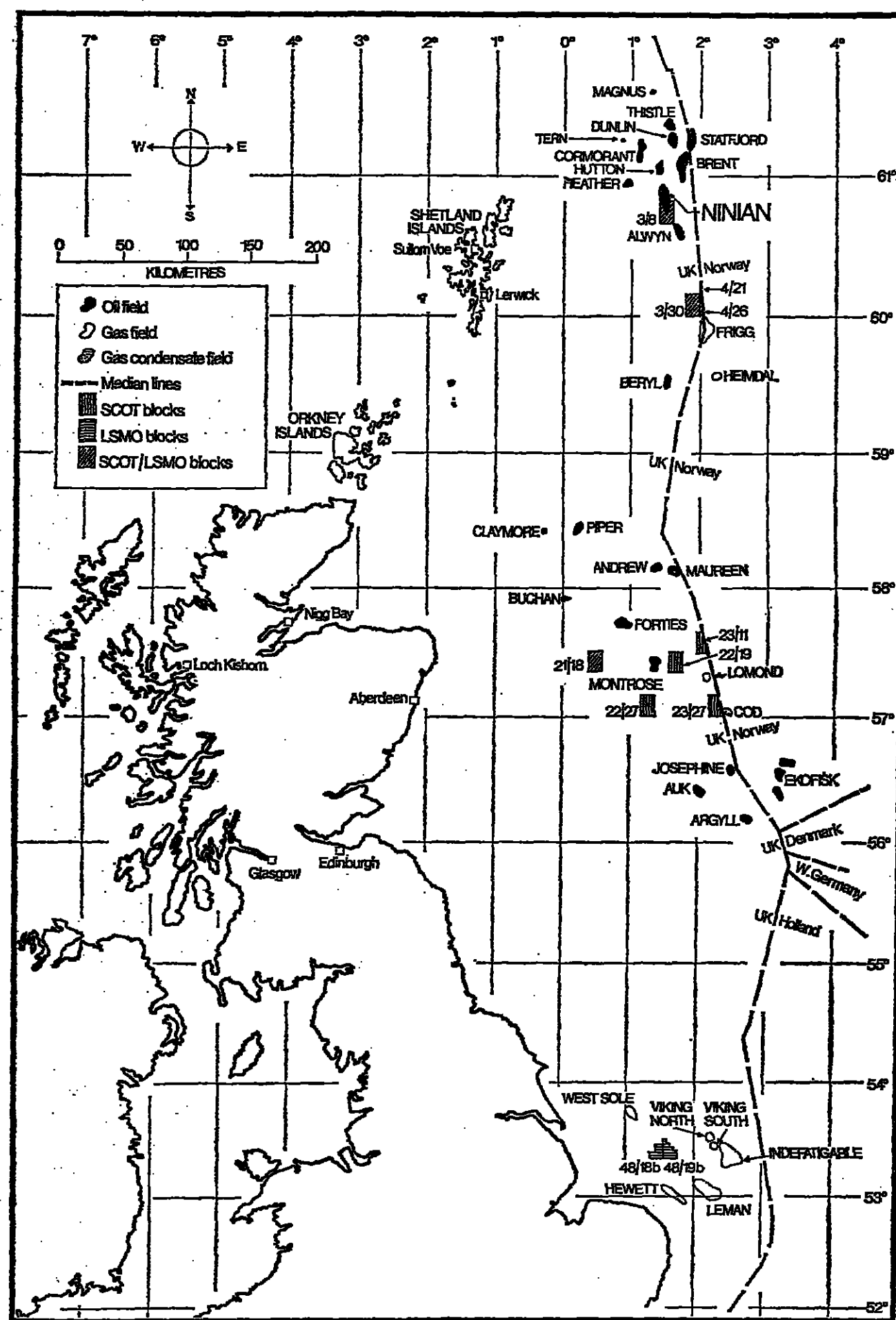
- interest on the Loan Stock now being issued, and other financing costs;
- half-yearly payments on the OPS once the field is in production; and
- payments to Ranger for past and future services under the agreement referred to in paragraph 13 above.

The costs related to the project are expected to be reduced by net interest on surplus cash balances available from time to time also by sales of spare capacity, referred to in paragraph 24(c) and in respect of both the pipeline and the terminal facilities to participants in other fields in the vicinity of the field. These sales of spare capacity would effectively reduce the capital cost of the project. Based on the sale of 50 per cent. of the capacity of the pipeline and 20 per cent. of the Ninian share of the terminal, SCOT's share of the savings is estimated at about £3 million.

	Note	1976	1977	1978	1979	1980	1981	1982	1983	1976-83
Opening cash surplus/(deficit)	(1)	4.8	26.1	(0.2)	(13.9)	(8.1)	10.4	37.6	69.8	4.8
CASH OUTFLOWS										
Capital expenditure on the Project	(2)	23.3	22.9	10.4	5.0	3.4	3.3	1.0	—	69.3
Other costs	(3)	0.8	0.6	0.5	0.5	0.6	0.5	0.5	0.5	4.5
Interest paid	(4)	3.0	8.0	9.1	9.7	8.0	8.1	8.0	10.7	64.6
Gross payments on the OPS	(5)	—	—	—	1.3	2.4	3.1	3.8	—	13.9
Repayment of Loan Stocks	(6)	12.1	—	—	—	—	—	—	—	69.6
Tax paid	(7)	—	—	—	—	—	—	—	14.7	14.7
Total cash outflows		39.2	31.5	20.0	16.5	14.4	15.0	13.3	36.7	236.6
CASH INFLOWS										
Net proceeds of the present issues		56.1	—	—	—	—	—	—	—	56.1
Interest received	(8)	1.2	1.0	—	—	0.1	1.9	4.3	3.4	11.9
Sale of spare capacity	(9)	3.2	4.2	2.0	0.4	0.1	—	—	—	9.9
Net revenue from oil sales	(10)	—	—	4.3	21.9	32.7	40.3	41.2	33.6	174.0
Total cash inflows		60.5	5.2	6.3	22.3	32.8	42.2	45.5	37.0	251.9
Net change		21.3	(26.3)	(13.7)	5.8	18.5	27.2	32.2	(49.7)	15.3
Closing cash surplus/(deficit)		26.1	(0.2)	(13.9)	(8.1)	10.4	37.6	69.8	20.1	20.1

#### NOTES:

- The cash surplus at the start of the period includes the proceeds of the final cash call of 25p per share (on 4,343,560 shares) received on or before 26th January, 1976.
- The capital expenditure figures are derived by taking 8.5 per cent. of the estimate of capital expenditure for the project prepared by BP and Chevron; such expenditure is here assumed to be spread evenly within each year. They include substantial provisions for escalation and contingencies. LSMO's share of which amounts to £20.3 million and £3.4 million respectively over the period 1976 to 1982 inclusive.
- Other costs comprise estimates of the amounts payable to Ranger under the terms of the agreement referred to in paragraph 5 above, including amounts payable in 1976 in respect of prior years, and of the management costs of LSMO.
- Interest paid comprises gross payments on the Floating Rate Unsecured Loan Stock 1976 and the Loan Stock at their contractual rates, and on annual cash deficits (where applicable), calculated on the basis of an average of opening and closing balances, at the rate of 15 per cent. per annum.
- Gross payments on the OPS comprise payments (including the related advance corporation tax) based on the production forecast in Case 1 shown in the DeGolyer and MacNaughton report in Appendix 1 and a price of oil of £6.20 per barrel. LSMO's share of operating costs, estimated at £1.73 million per annum, and the Government royalty of 12½ per cent. have been deducted from the gross revenue to arrive at the figures upon which the OPS payments are calculated.
- Repayment of Loan Stocks relates to the repayment of the £12.1 million Floating Rate Unsecured Loan Stock 1976 in February 1976 and the £57.5 million Loan Stock on 31st December, 1983.
- Tax paid comprises corporation tax and petroleum revenue tax, payable in accordance with present legislation. PRT is computed on the assumption that all capital expenditure (net of spare capacity sold) qualifies for uplift (see paragraph 20 (a) (i)). Tax paid does not include advance corporation tax, which is included in gross payments on the OPS (see Note 5).
- Interest received is calculated at the rate of 8 per cent. per annum on annual cash surpluses (where applicable) on the basis of an average of opening and closing balances.
- Sale of spare capacity relates to the expected disposal of spare capacity in the pipeline (approximately 50 per cent.) and the Ninian related terminal facilities at Sullom Voe (approximately 20 per cent.), as referred to in paragraph 7 (b) above. The figures and the timing for the purposes of this illustration have been estimated by Ranger.
- Net revenue from oil sales is based on cash receipts from sales less:—  
(i) LSMO's share of operating costs, taken as £1.73 million per annum; and  
(ii) Government royalty, taken at 12½ per cent.



	Note	1976	1977	1978	1979	1980	1981	1982	1983	1976-83
Opening cash surplus/(deficit)	(1)	1.3	7.7	(0.4)	(4.7)	(3.1)	2.3	10.4	19.9	1.3
CASH OUTFLOWS										
Capital expenditure on the Project	(2)	7.1	7.0	3.2	1.5	1.0	1.0	0.3	—	21.1
Other costs	(3)	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3	2.0
Interest paid	(4)	1.0	2.5	2.8	3.0	2.5	2.5	3.3	20.1	42.2
Gross payments on the OPS	(5)	—	—	—	0.4	0.7	0.9	1.2	1.0	4.2
Repayment of Loan Stocks	(6)	3.7	—	—	—	—	—	—	—	21.2
Tax paid	(7)	—	—	—	—	—	—	—	3.2	3.2
Total cash outflows		12.0	9.7	6.2	5.1	4.5	4.7	4.3	25.3	71.8
CASH INFLOWS										
Net proceeds of the present issues		17.0	—	—	—	—	—	—	—	17.0
Interest received	(8)	0.4	0.3	—	—	—	0.5	1.2	1.0	3.4
Sale of spare capacity	(9)	1.0	1.3	0.6	0.1	—	—	—	—	3.0
Net revenue from oil sales	(10)	—	—	1.3	6.6	9.9	12.3	12.6	10.1	52.9
Total cash inflows		18.4	1.6	1.9	6.7	9.9	12.8	13.8	11.2	76.3
Net change		6.4	(8.1)	(4.3)	1.6	5.4	8.1	9.5	(14.1)	4.5
Closing cash surplus/(deficit)		7.7	(0.4)	(4.7)	(3.1)	2.3	10.4	19.9	5.8	5.8

#### NOTES:

- The cash surplus at the start of the period includes the proceeds of the final cash call of 25p per share (on 3,600,000 shares) received on or before 26th January, 1976, less amounts held for expenditure in 1976, mainly on Well 23/27-3 referred to in paragraph 11 above.
- The capital expenditure figures are derived by taking 2.1 per cent. of the estimate of capital expenditure for the project prepared by BP and Chevron; such expenditure is here assumed to be spread evenly within each year. They include substantial provisions for escalation and contingencies. SCOT's share of which amounts to £6.2 million and £1.7 million respectively over the period 1976 to 1982 inclusive.
- Other costs comprise estimates of the amounts payable to Ranger under the terms of the agreement referred to in paragraph 13 above, including amounts payable in 1976 in respect of prior years, and of the management costs of SCOT.
- Interest paid comprises gross payments on the Floating Rate Unsecured Loan Stock 1976 and the Loan Stock at their contractual rates, and on annual cash deficits (where applicable), calculated on the basis of an average of opening and closing balances, at the rate of 15 per cent. per annum.
- Gross payments on the OPS comprise payments (including the related advance corporation tax) based on the production forecast in Case 1 shown in the DeGolyer and MacNaughton report in Appendix 1 and a price of oil of £6.20 per barrel. SCOT's share of operating costs, estimated at £0.53 million per annum, and the Government royalty of 12½ per cent. have been deducted from the gross revenue to arrive at the figures upon which the OPS payments are calculated.
- Repayment of Loan Stocks relates to the repayment of the £3.7 million Floating Rate Unsecured Loan Stock 1976 in February 1976 and the £17.5 million Loan Stock on 31st December, 1983.
- Tax paid comprises petroleum revenue tax, payable in accordance with present legislation. PRT is computed on the assumption that all capital expenditure (net of spare capacity sold) qualifies for uplift (see paragraph 20 (a) (i)). Tax paid does not include advance corporation tax, which is included in gross payments on the OPS (see Note 5).
- Interest received is calculated at the rate of 8 per cent. per annum on annual cash surpluses (where applicable) on the basis of an average of opening and closing balances.
- Sale of spare capacity relates to the expected disposal of spare capacity in the pipeline (approximately 50 per cent.) and the Ninian related terminal facilities at Sullom Voe (approximately 20 per cent.), as referred to in paragraph 15(b) above. The figures and the timing for the purposes of this illustration have been estimated by Ranger.
- Net revenue from oil sales is based on cash receipts from sales less:—  
(i) SCOT's share of operating costs, taken as £0.53 million per annum; and  
(ii) Government royalty, taken at 12½ per cent.

continued overleaf



## Part 3: The securities now being issued

### 17. THE OIL PRODUCTION STOCKS

#### (a) Nature of the Oil Production Stocks

The Oil Production Stocks of LSMO and SCOT now being issued are a new kind of security. Each is technically a loan stock, but instead of fixed interest payments the holders will be entitled to receive half-yearly payments related to the value of the production from the Field in the relevant half year. These payments are not dividends but will for tax purposes be treated as distributions. The calculation of these payments (described in (b) below) depends primarily on the volume of production from the Field and its market value at the time, but the calculation is not related to the profits of the issuing company and is not affected by its outgoings (other than operating costs and the Government royalty). When the half-yearly payments cease (as described in (c) below), the nominal amount of each OPS (that is, 10p per Unit) will be repaid. In certain cases described below, repayment may be accelerated, and in such cases repayment may be at a premium.

The half-yearly payments on the OPS and the repayment of the nominal amount will be secured by the assets of the issuing company, and as such will rank in the same manner as its other normal unsecured debts, including the Loan Stock and interest payments thereon. Hence, although the calculations of the half-yearly payments will be made as stated above, the ability of the issuing company actually to make any such payments will depend upon it having the necessary cash available at the time the payment falls due.

The issues by LSMO and by SCOT will be separate, and the issuing company will be liable only for payments on the OPS issued by it. The method of calculation of payments on each issue of OPS is designed to make the half-yearly payment due on each Unit of each issue of OPS the same as the corresponding payment due on each Unit of the other issue. The description of the terms and conditions of the OPS which follows, and the particulars which appear in Appendix VI, apply to each of the issues separately.

The Department of Energy has given its consent, insofar as it is required, for the issue of the OPS.

#### (b) Half-yearly payments on the Oil Production Stocks

The holders of OPS are entitled to receive between the 1st and the 15th of each half of each calendar year (beginning with the half year in which significant production from the Field commences), an aggregate payment which, together with the appropriate tax credit, is 8.75 per cent. of the Value of Petroleum, calculated as described below.

Reflecting the intentions of LSMO and SCOT to finance the full cost of the whole of their present interests in the Project and only to enter into voluntary State participation if they retain the full financial benefit of their present interests in the Field, the percentage of the Value of Petroleum has been expressed by reference to the whole of LSMO's and SCOT's present interests and fixed at 8.75 per cent. If, following 51 per cent. State participation on the above basis, LSMO's or SCOT's interest should for any reason become, or be described as, a 49 per cent. interest, but with each company retaining the full financial benefit of its present interest, then the payments on the OPS would be equivalent to approximately 17.50 per cent. of the Value of Petroleum attributable to such a 49 per cent. interest. The actual payments to be made on each Unit of OPS would of course remain unaltered.

The Value of Petroleum will be calculated by taking, for each month, the volume of petroleum produced which is attributable to each company's present interest in Block 3/8 (that is, attributable to a 23 per cent. and a 7 per cent. interest in Block 3/8 for LSMO and SCOT respectively) multiplied by the market value of such petroleum in the middle of that month, and deducting therefrom the operating costs of producing and treating such petroleum and transporting it as far as Sullom Voe, and the Government royalty attributable to such petroleum.

As indicated above, the two issues of OPS are designed to confer the same entitlement for each Unit. To achieve this, the number of Units being issued (5,750,000 in the case of LSMO and 1,750,000 in the case of SCOT) is in proportion to their respective interests in Block 3/8 namely 23 per cent. and 7 per cent. Accordingly the amount payable on each Unit will be one 5,750,000th part in the case of LSMO and one 1,750,000th part in the case of SCOT of the respective Values of Petroleum.

The calculation of the payments will not be affected in any way by voluntary changes in the issuing company's interest in the Field. The calculation of the payments would be affected, however, if the proportion of the Field attributable to Block 3/8 were to be redetermined (see paragraph 22(b) below), or if the issuing company were to be required to reduce its beneficial interest in the Field involuntarily (see paragraph 11 of Appendix VI).

The respective sums described above as being payable are inclusive of advance corporation tax (and any other tax which may be payable or deductible in making the payments) and therefore, at present tax rates, the actual cash payments to the holders of OPS would normally be 65 per cent. of such sums (see paragraph 20(b) below as to the taxation treatment of such payments).

A table illustrating, by way of example only, possible annual entitlements on the OPS, based on certain assumptions, appears in paragraph 18 below. To allow time for the necessary calculations to be made, each half-yearly payment will be due four months after the end of the calendar half year to which it relates.

#### (c) Termination and repayment

The half-yearly payments described above will continue until the earliest of (i) the date when production on which LSMO has made payments reaches 92 million barrels, or SCOT 28 million barrels (which it is expected should be equivalent to production from the Field in Blocks 3/3 and 3/8 of 1,350 million barrels, being approximately 20

per cent. in excess of the figures for proved and probable reserves of crude oil and natural gas liquids as reported by DeGolyer and MacNaughton); (ii) the date when the Field is abandoned; and (iii) 31st December, 2010. All OPS outstanding when the half-yearly payments cease will then be repaid at par.

In the event of a default by the issuing company in relation to the OPS (including failure to make any half-yearly payment when due), or of unilateral abandonment by that company of its interest in the Field, or of involuntary relinquishment of that interest (except in any case where the involuntary relinquishment does not reduce the benefit to the company of that interest), the company will be required to repay the OPS by paying to holders the higher of the nominal value of the OPS and its market value at that time; however, in the case of involuntary relinquishment, the total payments will not exceed 20 per cent. of the compensation it receives. In the case of partial involuntary relinquishment, a proportional payment will be made, and the entitlement of holders of OPS to future payments will be reduced correspondingly (see paragraph 11 (H) of Appendix VI). Any payment on the OPS described in this paragraph will (insofar as it exceeds the nominal amount of that OPS) (i) be inclusive of advance corporation tax (and any other tax which may be payable or deductible in making the payment), and (ii) be subordinated to payments due on the Loan Stock issued by the same company and be payable only on full repayment of such Loan Stock (unless its due date is postponed beyond 29th April, 1984). Particulars of provisions whereby, on a merger of LSMO and SCOT, such subordination may be extended to other loan stocks appear in paragraph 11 (E) of Appendix VI.

The OPS may be purchased by the issuing company in the market or by tender, subject to certain limitations, by private treaty.

#### (d) Protection of the Oil Production Stockholders

The two issues of OPS will be constituted by a single Trust Deed between LSMO, SCOT and Commercial Union Assurance Company Limited as Trustee. The Trust Deed will contain provisions limiting each company's ability to make further issues of securities similar to the OPS, or to dispose of part or all of its interest in the Field. There will also be provisions restricting each company's ability to mortgage or charge any of its interests in the Project without granting corresponding security to the holders of the OPS issued by it, such provisions to operate until approximately seven and a half years of production from the Field have elapsed.

### 18. PAYMENTS ON THE OIL PRODUCTION STOCKS

The table below sets out:—

(a) a calculation of the shares of LSMO and of SCOT of the annual production of oil from the Field on the basis of the 84-well and 104-well development predictions shown in the tables in Appendix I (excluding natural gas liquids, although holders of OPS will participate in their value), on the assumption that production commences on 1st July, 1978 and ceases in the year 2000 and in mid-year 1998 respectively; and

(b) illustrations of the amounts, including the associated tax credit, which might become payable in respect of each year on each Unit of either issue of OPS, on the assumption that there is no change in the interests of LSMO and of SCOT in the Field resulting from any redetermination (see paragraph 22(b) below).

The figures are provided for illustrative purposes only and should on no account be taken to constitute a forecast. The issuing company's obligation to make payments on the OPS will only arise when the Field is in production and no guarantee can be given that any payment on the OPS will be made.

Year	84-well development		
	LSMO's share of oil production	SCOT's share of oil production	Amount attributable to each OPS including tax credit
	million barrels	million barrels	p per Unit
1978	0.94 (½ year)	0.29 (½ year)	6.6
1979	4.78	1.45	36.7
1980	6.20	1.92	48.7
1981	7.71	2.35	61.4
1982	7.88	2.40	62.8
1983	6.47	1.97	51.1
1984	5.26	1.60	41.1
1985	4.08	1.24	31.4
1986	3.05	0.93	22.9
1987	2.34	0.71	17.0
1988	1.76	0.54	12.2
1989	1.56	0.47	10.6
1990	1.49	0.45	10.0
1991	1.38	0.41	9.9
1992	1.16	0.35	7.3
1993	1.01	0.31	6.0
1994	0.85	0.26	4.8
1995	0.81	0.25	4.4
1996	0.78	0.24	4.1
1997	0.68	0.21	3.3
1998	0.55	0.17	2.2
1999	0.53	0.16	2.1
2000	0.50	0.15	1.8

Year	104-well development		
	LSMO's share of oil production	SCOT's share of oil production	Amount attributable to each OPS including tax credit
	million barrels	million barrels	p per Unit
1978	0.94 (½ year)	0.29 (½ year)	6.5
1979	4.78	1.45	36.7
1980	7.23	2.20	57.1
1981	8.31	2.53	68.0
1982	8.31	2.53	68.0
1983	8.31	2.53	68.0
1984	7.88	2.39	62.3
1985	5.52	1.31	33.0
1986	4.31	0.95	23.2
1987	3.12	0.70	16.3
1988	2.29	0.51	11.1
1989	1.66	0.37	8.1
1990	1.41	0.30	6.2
1991	1.31	0.28	5.7
1992	1.16	0.24	4.9
1993	1.03	0.21	4.3
1994	0.88	0.18	3.5
1995	0.83	0.17	3.3
1996	0.65	0.12	2.6
1997	0.53	0.10	2.1
1998	0.23 (½ year)	0.07 (½ year)	0.6

#### Notes:

- (1) Payments in respect of each half year are due to be made four months after the end of the half year, but the table shows annual amounts without taking into account this delay.
- (2) In calculating the amounts shown, it is assumed that throughout the period the market price of oil will be U.S. \$12.50 per barrel, which has been treated as equivalent to £2.20 per barrel (an exchange rate of U.S. \$2.016 to £1).
- (3) The entitlement of the holder of each Unit of OPS is, as stated in paragraph 17, a percentage of the value of the relevant petroleum after deducting:—  
(a) the issuing company's share of operating costs taken at annual rates of £1.73 million for LSMO and £0.53 million for SCOT for an 84-well development, and £1.83 million for LSMO and £0.53 million for SCOT for a 104-well development; and  
(b) Government royalty, taken at 12% per cent.
- (4) It is assumed that the Government does not exercise its power to control the rate of production from the Field under the Petroleum and Submarine Pipe-lines Act 1975 (see paragraph 3 of Appendix II).

Quite apart from any other reasons which may vary the payments, the amounts attributable to the OPS must be expected to vary from the figures given above following a change in the starting value of oil, as a result either of a change in the international price of oil or of changes in currency parities, or if actual production from the Field varies from that predicted by DeGolyer and MacNaughton in Appendix I.

### 19. THE LOAN STOCKS

The £57,500,000 14 per cent. Unsecured Loan Stock 1981/83 now being issued by LSMO and the £17,500,000 14 per cent. Unsecured Loan Stock 1981/83 now being issued by SCOT will each entitle their holders to interest at the rate of 14 per cent. per annum, payable in two equal instalments on 28th February and 31st August in each year, except that the first payment of interest, calculated on the amounts paid up on the Loan Stock, will be made on 31st August, 1976 in respect of the period up to that date at the rate of £4.8712 (less tax) per £100 nominal of Loan Stock.

The issuing company will have the right to redeem the Loan Stock issued by it in whole or (by drawings or pro rata to holdings) in part, on not less than three months' notice, on or at any time after 1st January, 1981 at par together with accrued interest. Each Loan Stock is finally redeemable on 31st December, 1983 at par together with accrued interest. In the event of unilateral abandonment by LSMO or SCOT of its interest in the Field, or of involuntary relinquishment of that interest (except in any case where the involuntary relinquishment does not reduce the benefit to the company of that interest), the Loan Stock of that company (or, in the case of partial involuntary relinquishment, a proportionate part) will become repayable at par, with accrued interest.

It will be noted that the repayments of the OPS described in paragraph 17(c) above (insofar as they exceed the nominal amount thereof) will be subordinated to payments due on the Loan Stock issued by the same company and will be payable only on full repayment of such Loan Stock (unless its due date is postponed beyond 29th April, 1984).

The two Loan Stocks will be constituted by a single Trust Deed in favour of General Accident Fire and Life Assurance Corporation Limited as Trustee. Particulars of the Loan Stocks are set out in Appendix VII. Paragraphs 5 to 7 of the particulars set out provisions protecting the holders of the Loan Stocks, which (i) restrict the overall borrowings of the issuing companies and their respective subsidiaries, and the disposal by the issuing company of its interest in the Field; and (ii) include a negative pledge which will prohibit the issuing company creating any charge on any of its assets (except any charge required to be given to any operator or participant in the Project or, in certain circumstances, in any other petroleum exploration or development

activity of the issuing company) unless a similar charge is given to secure its Loan Stock.

Neither LSMO nor SCOT expects to receive any income other than deposit interest until production commences from the Field. There required for the payments of interest on each Loan Stock prior to commencement of production will therefore have to come from the proceeds of the relevant issue. The gross amount of interest on the LSMO Loan Stock for a full year will amount to £2,050,000, that on the SCOT Loan Stock to £2,450,000.

### 20. UNITED KINGDOM TAXATION

#### (a) The companies

##### (i) Petroleum Revenue Tax ("PRT")

The Oil Taxation Act 1975 imposes PRT on profits from which oil and gas in areas licensed by the United Kingdom Government, 1 tax is presently imposed at the rate of 45 per cent. on each profit in respect of each field separately. The basis for calculating PRT is different from that applying for corporation tax purposes. PRT is assessed on the arm's length value of production less (1) Government royalties, (2) participants' expenditure in respect of the field plus a per cent. "uplift" on certain capital expenditure, (3) above exploration or development expenditure, and (4) a limited "oil allowance". It is also a safeguard provision limiting the PRT payable where there is capital invested in below a limit specified by the Act. Certain expenses, including payments on the OPS and interest, are deductible as a deduction.

##### (ii) Corporation Tax

PRT cannot be used as a credit against corporation tax payable, allowable as a deduction in computing income from United Kingdom oil activities for corporation tax purposes. The Oil Taxation Act 1975 also introduces the concept of a ring fence for corporation tax purposes under which income from United Kingdom oil activities is assessed on separate trade. Losses arising on activities outside the ring fence may not be relieved against the profits arising within the ring fence for corporation tax purposes, but the converse does not apply, namely, neither LSMO nor SCOT is likely to be affected materially by the ring fence provisions because all significant expenditure of each company relates to United Kingdom oil activities. Oil activities for this purpose comprise oil extraction activities and the acquisition, enjoyment or exploitation of oil rights.

##### (iii) Payments on the Oil Production Stocks

The Directors of LSMO and SCOT are advised that, under present legislation, payments on the OPS, other than repayments of a nominal amount, will be deemed to be distributions of profits, and tax treatment will follow that applying to dividends. This will also be the treatment of the payments arising in the event of a default, namely, abandonment or involuntary relinquishment (referred to in paragraph 17(c) above) insofar as they exceed the nominal amount of the OPS. Accordingly, such payments will have attached to them a tax credit equivalent, at present rates, to 35/65ths of the payment. Payments on the OPS will not be deductible by the issuing company for PRT or corporation tax purposes.

##### (iv) Payments on the Loan Stocks

The Directors of LSMO and SCOT are advised that, under present legislation, payments of interest on the Loan Stock will be "annual interest" for tax purposes and accordingly, under present legislation, payments will normally be made subject to deduction of income tax at the basic rate. Payments of interest on the Loan Stock will not be deductible for PRT purposes, but will be deductible for corporation tax purposes.

##### (b) Holders of the Oil Production Stocks

As stated in (a) (iii) above, all payments on the OPS (other than repayments of the nominal amount) will have attached to them a tax credit equivalent, at present rates, to 35/65ths of the payment. The Directors of LSMO and SCOT are advised that, under present legislation, such payments will, in the hands of corporate holders of OPS, constitute franked investment income and will not be subject to corporation tax.

Individuals holding OPS should include the amounts of any payments plus the tax credits in their total income for tax purposes, but will be able to set off against their liability the tax credit, which is present equal to tax at the basic rate. Thus, holders paying tax at a rate below the basic rate should have no further tax liability on income arising from the OPS. Non-resident holders may be able to claim repayment of the tax credit subject to the terms of any relevant double taxation agreement.

The Inland Revenue has confirmed that holders of OPS will not be deemed to be within the ring fence provisions by reason of the holding of OPS.

##### (c) Holders of the Loan Stocks

As stated in (a) (iv) above, payments of interest on the Loan Stocks will be "annual interest" and will normally be made subject to deduction of income tax at the basic rate.

The Inland Revenue has confirmed that holders of the Loan Stocks will not be deemed to be within the ring fence provisions by reason of their holding of Loan Stock.

##### (d) Capital Gains Tax

The two issues of OPS and the two issues of Loan Stock will be constituted as separate securities and the Directors of LSMO and SCOT are therefore advised that, under present legislation, the capital gains tax position on disposal of each of the four securities will be dealt with independently.

## Part 4: The Ninian Project

LSMO and SCOT have interests, currently estimated at 6.9 per cent. and 2.1 per cent. respectively, in the Project, which comprises the development of the Field, the Pipeline now being constructed to carry production from the Field to Sullom Voe in the Shetland Islands, and a share in the terminal facilities now being built there.

### 21. RESERVES OF THE FIELD

Independent petroleum consultants, DeGolyer and MacNaughton, were instructed to report on the reserves in the Field and to develop production profiles on certain specified bases. Their report is set out in Appendix I.

It can be seen from their report that DeGolyer and MacNaughton, on the basis of information provided to them by holders of the licences, estimate as follows:—

million barrels	
Oil in place	
Proved	2,576
Probable	412
	2,988
Oil recoverable	
Proved	963
Probable	146
	1,109 (Average recovery factor 37.1 per cent.)

The oil from the Field is a good quality light crude oil with a very low sulphur content.

The actual volume of oil recovered will depend on a number of factors, including the development and production plans finally adopted. DeGolyer and MacNaughton for the purposes of their report have predicted actual recovery of oil for:—

- (i) an 84-well, two platform development plan; and
- (ii) an alternative 104-well, three platform plan, which is one of the possible methods of increasing production being considered by NMC.

The predictions are as follows:—

To be recovered by	million barrels	
	84-well development plan and 2000	104-well development plan mid 1998
Proved	772.1	880.2
Probable	117.4	135.3
	889.5	1,025.5

DeGolyer and MacNaughton believe there will be some additional oil available for recovery after the time periods stated. Either the plans could result in greater or lesser volumes of oil being recovered than those shown above if the Field characteristics, or if the location of the wells or the oil production plan which NMC finally adopts, differ from those assumed. If future technological advances in methods of recovery can be applied to the Field, or if conditions at the time, and in particular the oil price, make it economic to prolong the productive period, a greater volume of oil might be recovered.

DeGolyer and MacNaughton also estimate that primary natural gas liquids available amount to some 20 million additional barrels.

### 22. PARTICIPANTS

#### (a) Present situation

Exploration and appraisal drilling has confirmed that the Field lies predominantly in Blocks 3/3 and 3/8 in the United Kingdom sector of the North Sea. On the basis of estimated oil in place, the participants

have accepted, subject to revision as further knowledge of the Field is obtained, that 30 per cent. of the Field is attributable to Block 3/8 and the remaining 70 per cent. to Block 3/3.

The present participants in Blocks 3/3 and 3/8, and their interests in the Field on this basis, are:—

Block 3/3:	Participant	Percentage of Block	
		Block 3/3	Block 3/8
Block 3/3:	BP	50	15.0
	Ranger	20	6.0
	LSMO	23	6.9
	SCOT	7	2.1
		100	30.0
Block 3/8:	Chevron Petroleum Company Limited	34	16.8
	Burmah Oil (North Sea) Limited ("Burmah")	30	21.0
	Imperial Chemical Industries Limited ("ICI")	26	18.2
	Murphy Petroleum Limited	10	7.0
	Ocean Exploration Co. Limited	10	7.0
		100	70.0

#### (b) Redetermination of interests

At present the participants in each of Blocks 3/3 and 3/8 only have an entitlement to the oil underlying their respective Block. However it is intended to enter into a Unit Agreement which will allow for joint exploitation of the Field.

As further geological and technical information is obtained about the Field, the split of interests between Blocks 3/3 and 3/8, and hence the percentage interests of LSMO and SCOT in the Field, may be redetermined from time to time.

It is expected that the final redetermination, subject to 90 per cent. of the development wells having then been drilled, will take place five years after the commencement of development drilling (expected to commence in November 1977) or when all the development wells have been drilled, if earlier. Any changes of interest in the Field or Project are at present to be determined by unanimous agreement of NMC. On a redetermination, costs to date are reallocated and adjusting payments, with interest from the dates of the relevant expenditure, must be made within two months. In future agreements, a similar provision is likely to be retained for the adjustment of payments, but, after production commences, it is expected that there will also be adjustments to entitlement to production which will be phased so as to limit their impact upon deliveries of production to individual participants.

The interests in the Field of the licensees of Block 3/8 following any redetermination are expected to be based upon the volume of oil which they could reasonably expect to recover from their respective interests in that Block.

It is possible that the Field may extend into Blocks adjacent to 3/3 and 3/8, but no confirmatory drilling has taken place on any of them. If, however, oil is discovered on any adjacent Block and is considered to form part of the Ninian reservoir, the participants in that Block may become participants in the Project. In this event, the interests of LSMO and SCOT in the Field may be adjusted, but this should not alter the volume of oil attributable to each.

#### (c) Provisions in event of default by any participant

Provision has been made in the Cost Sharing Agreement, referred to below, and will be made in any future agreements, for the case to be taken if any participant should fail to meet its proportion of expenditure when called upon to do so. At present, provision is made for the defaulting participant's interest in the Field to be offered to the non-

defaulters, subject to Government consent, if the default is not remedied within 60 days. If the whole of the defaulting participant's interest is taken up by the non-defaulters, they will become liable for all the defaulting participant's obligations and will become entitled to its share of production (subject to its rights after commencement of production described below). Failing this, the Project will be terminated. If the Project is terminated or abandoned prior to production, the arrangements concerning the defaulting participant's interest will be cancelled, and the defaulting participant will again become liable for its full share of development costs up to the date of termination or abandonment.

Any participant which defaults is still governed by the relevant agreements but loses its vote on the various committees. However, when commercial production commences, the defaulting party re-acquires an interest in the Field equal to 75 per cent. of an interest determined by taking the proportion of its actual contributions to the Project to the actual contributions of all participants up to that time.

### 23. OPERATION AND PROJECT MANAGEMENT

#### (a) The Field and Pipeline

The Project is being developed jointly by the participants in Blocks 3/3 and 3/8 under the terms of a Cost Sharing Agreement, dated 25th April, 1975, which will in due course, and in any event before production from the Field commences, be superseded by a Unit Agreement, a Unit Operating Agreement and other agreements which will define the rights and obligations of the participants. By an agreement made on 30th May, 1974, the participants in Blocks 3/3 and 3/8 established NMC with total overall management authority for all aspects of the Field and its operation. Chevron was appointed Operator for the Field on 1st March, 1975, replacing Burmah, the initial Operator.

Each of the participants is represented on NMC and has a vote in proportion to its interest in the Field, as that interest may be determined from time to time. While the Cost Sharing Agreement remains in force, all decisions, with certain exceptions (including any redetermination of the participants' interests) which require unanimous agreement, require an affirmative vote of not less than 75 per cent. Decisions of NMC are binding upon all participants and therefore LSMO and SCOT, with their present interests of 6.9 per cent. and 2.1 per cent. respectively, have little voting power on decisions in relation to the Project. It is expected that the position will remain broadly the same once the Unit Agreement and the Unit Operating Agreement referred to above have been entered into, except that redeterminations of interests may be subject to arbitration in the event of the failure of participants to reach a unanimous decision.

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## Appendices: continued

negotiation, but for purposes of illustration, one method would involve BNOIC, in return for the assignment to the Corporation of 51% of your interest, making payments (if any should be appropriate) to your company under Section 41 of the Petroleum and Submarine Pipe-lines Act 1976 to restore your company's net revenue to the level which would have obtained had participation not taken place. Another method might be for you and BNOIC to enter into a long term lease and buy back arrangements whereby you would retain the market price, less agreed expenses, from the sale of the oil to which BNOIC had agreed this under the participation agreement, separate arrangements being made for the recovery of the Corporation's capital contribution and related reward.

5 Unless you request a form of financing arrangement for BNOIC's interest which would have that effect the participation arrangements will contain no provision which will adversely affect your company's enjoyment of the 49% interest remaining to it. This assurance could not, of course, apply should you seek and be granted support arrangements in respect of your 49% interest.

6 A participation agreement on the above lines would, so far as your interest in the Niofin Field is concerned, fully satisfy the Government's policy regarding participation in existing licences (as outlined in the White Paper "UK Offshore Oil and Gas Policy", 1974, Cmnd. 6636).

7 It is our intention to pursue negotiations with a view to concluding an agreement on participation by 1 April 1976. If this has not been achieved by that date, then, if the delay is caused by a change in Government policy or delay in constituting BNOIC, or if I can advise the Secretary of State that for some other reason not occasioned by a change in Government policy, the British National Oil Corporation ("BNOIC") is not called upon to provide any funds towards the project and accordingly will be financially neither better nor worse off.

8 It is now our joint intention to press ahead with negotiations on the above basis in the expectation that an agreement on participation will be reached by BNOIC to obtain title to 51% of your interest in the Niofin Field, participating in the operating committee and enjoying the full financial benefit of its present interest in the project. In return for your remaining contribution for all exploration, development and operating costs (including Government royalties), however you would continue to own beneficially all relevant assets and all petroleum produced, subject to BNOIC having an option (under an option agreement on commercial terms) to purchase 51% of the production at market prices.

Yours faithfully

R.J. FRIDDLE

An Assistant Secretary in the Department of Energy

14 November 1975

The following is the text of identical letters from the Department of Energy dated 20th January, 1976 addressed to Mr. G.W. Seale, as the Managing Director of LMSO and SCOT respectively.

20 January 1976

Dear Sir

Further to my letter of 14 November, 1975 and following the discussion which we have held since that date you have indicated that you intend to raise the funds necessary to meet the full cost of the development of your company's present interest in the Niofin Field. I am authorised by Ministers to confirm that, under a Participation Agreement with your company, the British National Oil Corporation ("BNOIC") is not called upon to provide any funds towards the project and accordingly will be financially neither better nor worse off.

2 It is now our joint intention to press ahead with negotiations on the above basis in the expectation that an agreement on participation will be reached by BNOIC to obtain title to 51% of your interest in the Niofin Field, participating in the operating committee and enjoying the full financial benefit of its present interest in the project. In return for your remaining contribution for all exploration, development and operating costs (including Government royalties), however you would continue to own beneficially all relevant assets and all petroleum produced, subject to BNOIC having an option (under an option agreement on commercial terms) to purchase 51% of the production at market prices.

Yours faithfully

R.J. FRIDDLE

### APPENDIX IV ACCOUNTANTS' REPORT ON LMSO

The following is a copy of a report by Whitley Murray & Co., Chartered Accountants—  
The Directors,  
London & Scottish Marine Oil Company Limited  
Morgan Grenfell & Co. Limited

175 West George Street,  
Glasgow G2 2LD

30 January 1976

Confirming: "We have examined the audited accounts of London & Scottish Marine Oil Company Limited ("LMSO") for the period ended 31 December 1975. We have been satisfied that the accounts are true and fair and that the company's financial position is correctly stated. The accounts have been prepared in accordance with the provisions of the Companies Act 1967 and the Companies (Accounts) Regulations 1968 and we have no objection to their being used for the purposes of the Companies Act 1967 and the Companies (Accounts) Regulations 1968."

2 The accounts have been prepared in accordance with the provisions of the Companies Act 1967 and the Companies (Accounts) Regulations 1968 and we have no objection to their being used for the purposes of the Companies Act 1967 and the Companies (Accounts) Regulations 1968."

Yours faithfully

R.J. FRIDDLE

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(b) **Floating Rate Unsecured Loan Stock 1975**  
During the period ended 31 August 1975, LMSO issued £12,068,200 Floating Rate Unsecured Loan Stock. The interest on this stock is payable at a rate of 50 per cent. of the London Interbank Offered Rate (LIBOR) plus 10 per cent. per annum. The stock is now fully subscribed. By a resolution dated 23 December 1975, the interest on this stock is now fully paid.

(10) **Share Capital**  
The authorised share capital of LMSO is 7,500,000 shares of £1 each, of which, at 31 August 1975, there were in issue—

	£	2,471,780
2,471,780 shares of £1 each fully paid		2,471,780
4,968,220 shares of £1 each 50p paid		2,484,110
		4,955,890

Since 31 August 1975, a call of 50p per share has been made on the partly paid shares, and all shares are now fully paid.

(11) **Commitments**  
In terms of the present Cost Sharing Agreement, the interest of LMSO in the Niofin Field at 31 August 1975 amounted to £2,484,110, of which 2.25 per cent. related to the subsidiaries. On the basis of these percentages the commitments of LMSO as outlined by the Directors at 31 August 1975 were as follows—

	LMSO	Subsidiaries	Total
Niofin Field	14.3	6.3	20.6
Exploration	8.3	3.1	11.4
Terminal	3.0	1.5	4.5
	25.6	11.5	37.1

Because of the manner in which commitments are placed by the operators it is possible for LMSO's share of expenditure contracted for to exceed the amounts actually allocated at any one time. Based on the information supplied by the operators, LMSO's share of expenditure contracted for at 31 August 1975 was as follows—

	LMSO's	Subsidiaries'	Total
Exploration	15.0	7.3	22.3
Terminal	0.5	0.3	0.8
	15.5	7.6	23.1

Participants in deficit of financing their share of project expenditure. If the deficit is made good by other participants, the deficit is not a liability of LMSO. When commercial production commences, the deficit party requires an interest equal to 76 per cent. of the proportion its actual contributions to the project bears to the actual contributions of all participants up to that time. If the project is abandoned prior to production, these arrangements are cancelled and the deficit party becomes liable for its full share of development costs up to the date of abandonment.

(b) LMSO has interests in other licence areas in respect of which all the obligations under the licence have been fulfilled. Certain additional exploration expenditure is being incurred for which the commitment at 31 August 1975 amounted to £288,126 (of which £125,588 related to the subsidiaries), and for which contracts had been placed.

6. **DIVIDENDS**  
No dividends have been paid by LMSO since incorporation.

7. **ACCOUNTS**  
No accounts have been prepared for submission to members since those for the year ended 31 December 1974. Interim accounts for the period ended 31 August 1975 have been prepared and audited for the purposes of this report.

Yours faithfully,

WHITLEY MURRAY & CO.

Chartered Accountants















## ENTERTAINMENTS

When telephoning use prefix 07 only outside London Metropolitan Area

## OPERA AND BALLET

**COVENT GARDEN** 040 1066  
 The English National Opera  
 "The Barber of Seville" (Sat. 7.30)  
 "The Marriage of Figaro" (Sun. 2.30)  
 "The Marriage of Figaro" (Sun. 7.30)  
 "The Marriage of Figaro" (Sun. 12.30)  
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## CONCERTS

**ROYAL FESTIVAL HALL** Tonight R.  
 AN EVENING WITH HENRY MARCIN  
 AND THE LEO. A low price available.  
**ROYAL FESTIVAL HALL** Tomorrow R.  
 LEO. A low price available.  
**ROYAL FESTIVAL HALL** Tomorrow R.  
 LEO. A low price available.

## THEATRES

**ADRELLI THEATRE** 01-336 7611  
 "The Marriage of Figaro" (Sat. 7.30)  
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 "The Marriage of Figaro" (Sun. 9.30)  
 "The Marriage of Figaro" (Sun. 10.30)  
 "The Marriage of Figaro" (Sun. 11.30)  
 "The Marriage of Figaro" (Sun. 12.30)

**ALBERT** 035 3878. Repertory Season.  
 "The Marriage of Figaro" (Sat. 7.30)  
 "The Marriage of Figaro" (Sun. 2.30)  
 "The Marriage of Figaro" (Sun. 7.30)  
 "The Marriage of Figaro" (Sun. 12.30)  
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 "The Marriage of Figaro" (Sun. 10.30)  
 "The Marriage of Figaro" (Sun. 11.30)  
 "The Marriage of Figaro" (Sun. 12.30)

## THE ARTS

Crowded  
half hour of  
glorious life  
England, Summer,  
Sunday  
BBC 2

## Stanley Reynolds

It takes a talent of near Chelkorian proportions to produce anything out of a typical English Sunday, even in a heat wave. When the production is like Saturday's BBC Centre Play, an economically-minded effort with painted sets and dressmaker's dummies standing in for the British Army, and only 30 minutes to boot, the task is formidable. But Chris Thomson, who both wrote and directed, *England, Summer*, Sunday, managed to deliver a highly thought-provoking work. Robert Urquhart, Renee Godard, and Will Knightley played a world-weary, aging, crusading left-wing journalist, coping, rose-pruning Surrey housewife, and a rebellious, radical, cause-minded son, respectively.

The son had called in unexpectedly for lunch and found his father wearily trying to type his weekly column of pungent political thought in the heat of the summer garden. Actually he was writing it on a high stylized set. This was a complete studio job. The father was trying to write about the war being over for 30 years and the hopes which had been born then but had since died. When the father's ragged head stood in as a private war composed of dressmaker's dummies. After lunch Renee Godard pruned and rearranged. Knightley snored and argued, with the son at last in the darkening evening touching his father for money for his current good cause.

There was a marvellous moment when the father realized that the son did not want him to write about the cause or even carry a banner, but merely to give money. This was followed by an even grander moment when the son had departed and the dad, a true professional, tears up the hackneyed column he has been labouring over and in the dark garden, rapidly and joyously types: "Today I refused to contribute to a good cause. I have a degree in good causes. All my life I have fought for the good causes."

Had the play ended here it would simply have been a comedy. But the director's true weight was the end scene in which we see the father promoted to an officer, talking about the salute being purely a greeting between comrades and then getting a stiff by-the-numbers salute from his sergeant (Charles Pemberton). The pose of the battered, left-wing crusader was stripped. The crusading left-wing journalist had sold out then, when he accepted a commission in the world-weary cynicism of 30 years on had been planted at that moment of betrayal.

## National Gallery

## at full strength

The Lower Galleries beneath the principal floor of the National Gallery are closing for several weeks for rehanging and redecoration. The collection allocated to the Lower Gallery Collection has almost doubled with the completion of the northern extension and so the pictures in this collection are to be reorganized in more spacious surroundings. Paintings previously on loan to regional galleries have been returned to the National Gallery for a period of time before reallocation so that when the rehanging is complete, the public will be able to see virtually all of the National Gallery collection under one roof.

## Film of The Devil's Advocate

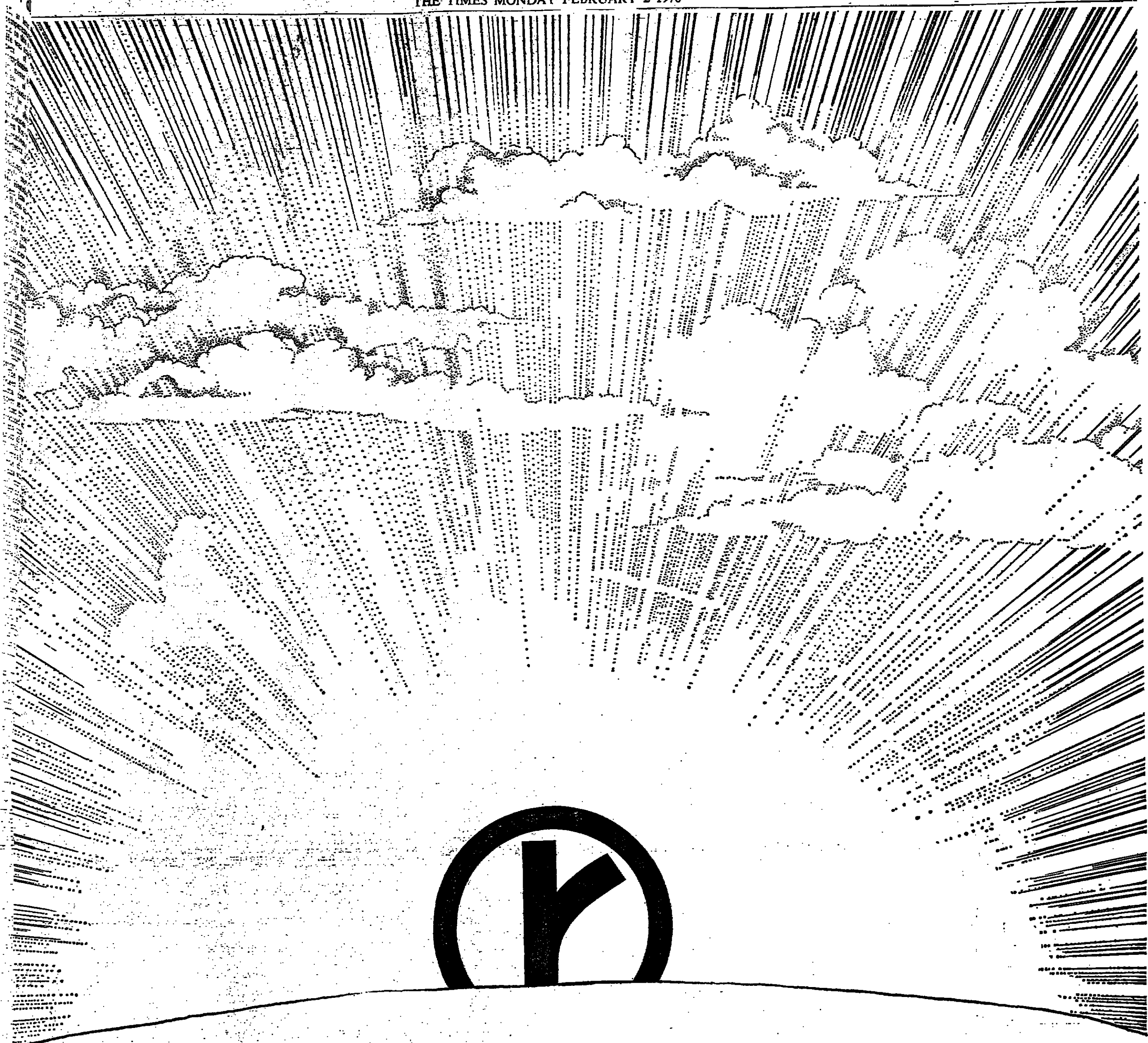
*The Devil's Advocate*, one of Morris West's most popular novels, will be brought to the screen. The film will be made by a German company, Geria Film GmbH, on a \$3,000,000 (£1,500,000) budget. J. Lee Thompson is to direct the picture, which will be shot before the cameras in May. Mr. West has himself written the script. The story tells of an English priest who is chosen to present all possible evidence against a man proposed for canonization and who finds himself caught up in a web of concealment and intrigue.

## ART EXHIBITIONS

**REDFERN GALLERY**, 20 Grosvenor Lane, W.1.  
 "The Devil's Advocate" (Sat. 7.30)  
 "The Devil's Advocate" (Sun. 2.30)  
 "The Devil's Advocate" (Sun. 7.30)  
 "The Devil's Advocate" (Sun. 12.30)  
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 "The Devil's Advocate" (Sun. 11.30)  
 "The Devil's Advocate" (Sun. 12.30)

## TO LET





## The new face of distribution

Last week we were BRS Parcels Ltd. Now we are Roadline. Why the change of name? We exist in a modern industry of changing patterns and accelerating demands. As BRS Parcels, we have been developing our services and resources to match the tempo of the times. We have been introducing new services to match new needs. But our name has not kept up—and it has been confused with others. So now we are Roadline.

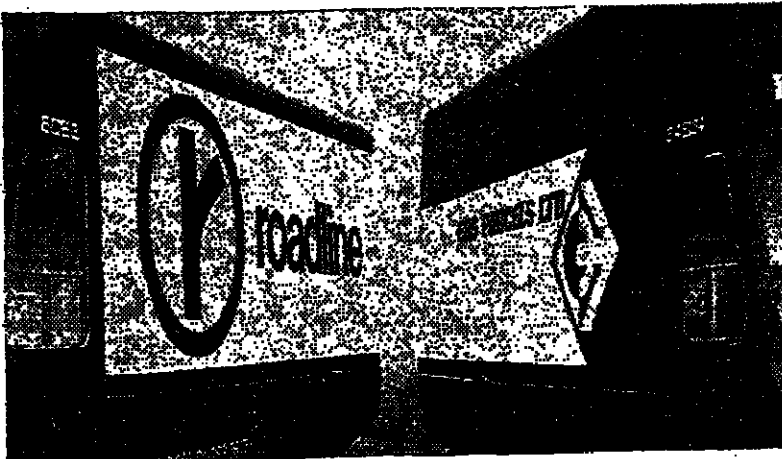
The future of Roadline is the future of distribution. The patterns for that are already emerging. For instance, last

year saw the introduction of Relay Express, to solve the problem of final deliveries. Roadline will build on the success of that service.

It is just one development amongst many.

New services will come as new demands come. Vital existing services will stay, and Roadline will develop them still further. As needs change, so Roadline will change. The new face of distribution is an ever changing face.

Roadline. A national distribution service, from beginning to end. Our branches are shown below. Ring Roadline.



# roadline

ENGLAND AVON Bristol Tel 777891 • BEDFORDSHIRE Luton Tel 21691 • Bedford Tel 5831 • BERKSHIRE Reading Tel 53404 • Slough Tel 20593 • BUCKINGHAMSHIRE High Wycombe Tel 33131 • CAMBRIDGESHIRE Cambridge Tel 47618 • CLEVELAND Middlesbrough Tel 47448  
CORNWALL Penryn Tel 2008 • CUMBERIA Carlisle Tel 25951 • DERBYSHIRE Derby Tel 49055 • DEVON Exeter Tel 71224 • DORSET Bournemouth Tel 36215 • EAST SUSSEX Brighton Tel 772353 • Eastbourne Tel 24506 • ESSEX Chelmsford Tel 54734  
GLoucestershire Gloucester Tel 22172 • GREATER LONDON Acton Tel 01-982 3237 • Barmsey Tel 01-237 3955 • City Tel 01-253 7677 • Croydon Tel 01-689 0544 • London Airport Tel 01-759 1674 • Muswell Hill Tel 01-833 6460 • Shipping Tel 01-253 7877  
Hampshire Basingstoke Tel 25071 • Portsmouth Tel Cosham 76885 • Southampton Tel Eastleigh 2321  
Hereford & Worcester Hereford Tel 69210 • LANCASHIRE Burnley Tel 27121 • LANCASHIRE Northampton Tel 51401 • Wellingborough Tel 224321  
HUMBERSIDE Hull Tel 75121 • KENT Canterbury Tel 68351 • Chatham Tel Medway 722422 • Dartford Tel 72731 • Tunbridge Wells Tel 20022 • NORFOLK King's Lynn Tel 2284 • Norwich Tel 48201 • NORTHAMPTONSHIRE Northampton Tel 51401 • Wellingborough Tel 224321  
LEICESTERSHIRE Leicester Tel 22297 • LINCOLNSHIRE Boston Tel 65111 • Lincoln Tel 20382 • MERSEYSIDE Liverpool Tel 051-263 5481 • Chatham Tel Medway 722422 • NORFOLK King's Lynn Tel 2284 • Norwich Tel 48201 • NORTHAMPTONSHIRE Northampton Tel 51401 • Wellingborough Tel 224321  
NOTTINGHAMSHIRE Nottingham Tel 77831 • OXFORDSHIRE Oxford Tel 43453 • SOMERSET Bridgwater Tel 4776 • SOUTH YORKSHIRE Sheffield Tel 344271 • STAFFORDSHIRE Stoke-on-Trent Tel 47538 • SUFFOLK Ipswich Tel 52203  
NORTH YORKSHIRE York Tel 2551 • NOTTINGHAMSHIRE Nottingham Tel 77831 • OXFORDSHIRE Oxford Tel 43453 • SOMERSET Bridgwater Tel 4776 • SOUTH YORKSHIRE Sheffield Tel 344271 • STAFFORDSHIRE Stoke-on-Trent Tel 47538 • SUFFOLK Ipswich Tel 52203  
TYNE & WEAR Newcastle Tel Low 872521 • WEST MIDLANDS Birmingham Tel 021-927 0151 • Coventry Tel 30220 • Wolverhampton Tel Wilenhall 65461 • WEST YORKSHIRE Bradford Tel 679441 • Leeds Tel 35295 • WILTSHIRE Swindon Tel 21981  
COTLAND Aberdeen Tel 2301 • Dundee Tel 40431 • Exeter Tel 293 • Edinburgh Tel 031-668 1391 • Glasgow Tel 041-428 2171 • Kirkcaldy Tel 3144 • WALES Cardiff Tel 21662 • Carmarthen Tel 7541 • Colwyn Bay Tel 44311 • Newport Tel 62951 • Swansea Tel Skewen 81266 • Walspool Tel 3101



## David Steel

### Time to stop fiddling about with the Abortion Act

The Liberal MP for Roxburgh, Selkirk and Peebles joins our regular contributors.

A week today the House of Commons is to be asked to vote on whether or not to select a committee to consider the matter of the abortion laws. Since the first refusal of any politician—be he Prime Minister or a backbench MP—to set up a committee on any awkward subject, it is necessary to set out why this should not be done.

In 1967 Parliament passed the Abortion Act, as the result of my Private Member's Bill. In the years that followed, there was first a genuine concern about abuses of the Act—principally by a few private clinics which accepted fees for the operation. This concern was followed by a second, sustained campaign which exploited these abuses to seek repeal of the Act.

As a result, in June, 1971, the then Secretary of State for Social Services, Sir Keith Joseph, set up a committee under the chairmanship of Mrs Justice Lane to review the Act. Three years later they reported "the Act has relieved a vast amount of individual suffering" and that members of the enquiry were "unanimous in supporting the Act and its provisions. We have no doubt that the gains facilitated by the Act have much outweighed any disadvantages for which it has been criticized."

The committee, however, also said: "Much of the criticism is justified: in consequence of the Abortion Act a situation has arisen in which a very small number, of perhaps about 20 or 30 members, of the medical profession and those associated with them, have brought considerable reproach upon this country."

The Lane Committee had particularly in mind the racketeering—fully exposed in the press—by one or two clinics which had even resorted to paying taxi drivers to hijack potential abortion patients at London airport. The committee recommended "that further steps are necessary to control the private sector and check the abuses which have grown up within it, particularly with regard to referral agencies and advisory bureaux."

No Government statement was made, either then or subsequently, on what would be done about the committee's recommendations. The abuses continued on a lesser scale, and a Conservative MP, Michael Grylls, promoted a Private Member's Bill to license referral agencies. It was supported by both opponents and supporters of the original Act, including myself, and had the tacit approval of the Department of Health and Social Security.

The committee stage of the Bill was without much public attention, and to Mr Grylls' justified annoyance—falsified out by those who opposed the whole Abortion Act, and who were happy that the abuses should continue as a stick with which to press for its repeal. Still there was no statement of Government policy.

In November, 1974, Mr James White, the Labour Member for Glasgow, Pollok, drew a place in the ballot for Private Member's Bills. He has a large Roman Catholic population in

his constituency, and was immediately pounced upon by those who wished a substantial repeal of the 1967 Act. Notably Mr Leo Abse. Mr White's Bill received a second reading in February, 1975, by which time MPs were deluged with correspondence and newspaper cuttings complaining of the abuses of the Act, to which the Government had still made no response. Not unnaturally there was a substantial vote in favour of the amending Bill and it was sent to a select committee, of which I was a member.

One of my criticisms of successive Governments had been that though the Secretary of State for Social Services was empowered under the Abortion Act to see that doctors' views were taken into account, and not out of financial motivation, and that clinics could be "approved for the time being" (and therefore disapproved at any time), this power had never been properly used, because Government lawyers doubted how far it could be used.

Latterly it was used, and a number of clinics were quietly closed. As I put it in the committee: "What has happened is that the department's view has evolved exactly to the point where the sponsors of the original Act intended it to go, but it has taken eight years."

The select committee became bogged down in arguments about the terms of the White Bill, but thanks to the skill of its chairman, the Rt Hon Fred Willey, it concentrated its main report on nine unanimous administrative recommendations. These were all subsequently accepted and implemented by Mrs Castle.

There the matter ought to rest. The abuses appear to have been stamped out. Thanks partly to that and partly to the reform of abortion laws in other countries, our abortion figures have, during 1975, for the first time since the passing of the Act, been going down. The Royal College of Obstetricians and Gynaecologists has voted 28 to two that they are not dissatisfied with the workings of the 1967 Act, and the British Medical Association passed a resolution by 360 votes to four opposing the changes proposed in James White's Bill.

Unhappily, but understandably, those who are opposed to the reasonable availability of abortion on properly judged medical grounds are still flooding MPs with letters demanding that the Act be repealed or severely amended. "Setting up a committee" will be the easy way out—again. Yet there is nothing the committee can do, except waste more parliamentary time and money, since it cannot hope to agree on fundamental questions behind which there are deeply and sincerely held opposing views.

There are some who wish to change the law to restrict abortion. There are others who wish to change it to create abortion as a woman's right. Both groups must seek the normal parliamentary opportunities to introduce Bills to change the law.

In the meantime, those who welcome the belated and successful steps which have been taken to end the abuses of the 1967 Act, and who want to retain the full discretion of the responsible majority of the medical profession, should oppose the appointment of what can only be a fruitless and wasteful committee.

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## Raising the tax threshold could be the sweetener Mr Healey needs for the incomes policy

How is the Government to make stage two of the incomes policy acceptable? To many union leaders the key is unemployment. That is something they feel instinctively and the Chancellor has been forced to promise a further package of bits and pieces so that he can be seen to have responded to their pressure. But that is not the only pressure to which he must respond. Despite the synthetic drama of Labour abstentions in the Commons debate last week, there is still no evidence that unemployment is the main anxiety of the rank and file.

The Government won approval for the first round of incomes policy last summer by convincing the unions that the rough justice of an arbitrary limit was better than uncontrolled inflation and the threat of economic collapse. In negotiating a second round, ministers will have to appeal to much the same fears as before, by trying indeed an even stricter overall limit, while showing that there is a little flexibility in the system. That is why they prefer for this occasion a mixture of

flat-rate and percentage increases. That also explains why Mr Jack Jones has been squealing before he is hurt. The £6 limit, which was his brainchild, happened to be in the interests of his membership because a flat-rate increase must mean a flexibility in the system.

Mr Jones must therefore be a concession from his point of view. So he proceeded to get his pitch in early. When Mr Jones speaks the Labour movement has to listen, as Mr Mikardo among others knows full well. But he is the only person to whom it must listen.

Other union leaders, with very different clientele to satisfy, are worried about eroding differentials. They want more for the skilled worker and for the man with a little extra responsibility. An incomes policy that is to survive for another year must meet these aspirations as well. It must, therefore, offer a little bit in quite different directions. But the bit that can be offered in a straightforward way is an increase in the low-paid. It is not to be part flat-rate and part

percentage there cannot be all that much under either heading. So there are the reports that the Budget is to be called in aid of the incomes policy.

After all the anxieties over the public sector deficit Mr Healey could hardly be expected to throw sweeteners around in every direction. What he will need is a multi-purpose sweetener. The best prospect here would be to raise the tax threshold which has not been adjusted to keep in step with the pace of inflation in recent years. Some 20 years ago a man with two young children did not pay income tax unless he earned more than the average wage: now he does so if he earns half the average wage.

If the level at which people began to pay tax were to be raised there would be three distinct and separate advantages. The first is that it would mean that the tax system would be able to clear itself of the load for most of the low-paid. It would help those people whom Mr Jones has in mind, and in many ways social policy. In a paper published last week by the Low Pay Unit, Mr Ralph Howell, Conservative MP for Norfolk North, spelt out the damaging

effects of the overlap that has developed between taxes and welfare benefits. This is not a party matter. Ministers are well known to be equally disturbed by the mess. Income tax is levied, for example, on a number of families who are poor enough to qualify for family income supplement. The level of income at which tax payments start is below that at which supplementary benefit is paid, which is conventionally regarded as the poverty line.

For some people there is little financial advantage, and may even be a positive disadvantage, in working at all; and there are the familiar effects of the poverty trap. These may not be quite so apparent in practice at a time of rapid inflation when benefits have to be adjusted frequently. But the Government could hardly be satisfied with a system that depends on inflation to mitigate its most harmful effects.

Mr Howell offers three remedies. The first, a minimum wage, would certainly be inappropriate at a time of high and mounting unemployment. Another, moving away from the

means test on which welfare benefits are based, would be a radical step. It is a pity that it is not for this reason, but for the sake of families of pay income tax, reduces the overall benefits.

The cost would depend on the threshold, the degree of, not be so great at first glance as insurance companies go up quite a bit some tax relief if the state is more in total pocket than it would give him hitting a number of a single shot, what as a Chancellor of policy in a bad year.

Another, moving away from the

## The fundamental question on Russia's arms build-up

Lord Chalfont

I was not entirely surprised to discover in New York last week that one of the main subjects of conversation in political circles was the Central Intelligence Agency, largely because last Monday *The New York Times* published a long and confidential report on the Agency by a congressional committee, which had, as the newspaper delicately put it, "come into its possession."

Predictably the report, in *The New York Times* version, accused the CIA of a spectacular range of malpractices, from procuring women for royal persons in misleading the United States Congress—or it may have been the other way round, although it is not clear from the report. It is not my intention here to comment in detail on the curious phenomenon of this orchestrated attack on the CIA, although it seems to me to be based on some profoundly confused thinking about the nature of national security. On this occasion I was more interested in the nature of the public reaction.

The press and the broadcast media have been flooded with articles of majestic condemnation and approvingly by wily-faced television commentators "between commercials" for even more appetising breakfast foods. Politicians, scenting a good progressive issue in election year,

utter pious reflections on the constitution. The mongrels bark, and the badwag moves on.

On the other hand, some timid voices are raised to point out the danger of destroying America's ability to carry out legitimate and essential intelligence operations. But, between the strident criticism and the frightened apologists there is a great desert of unexplored territory. The general public, it appears, does not care very much one way or the other what happens in or to the CIA, as long as the garbage is collected in Yonkers. It is, I think, worth saying once again that in a free society, this kind of apathy is a very dangerous phenomenon. Whether, in the long term, the greater danger to individual liberty is the CIA or its critics, is a point which is, to say the least, moot.

What is certain is that people ought to care, because in either case it is the very survival of individual liberty which is at stake. I returned to London, I encountered an interesting aspect of this problem, on a somewhat different level. Awaiting me were several hundred letters about a recent documentary programme on television, in which I had been asked to evaluate the proposition that this country is suffering from a pernicious form of creeping Marxism. Most of them were from people asking what they could do about it; only a tiny minority were hostile.

This was in vivid contrast to

the reaction from the left of the political spectrum. *The Morning Star* devoted a long feature article to "Chalfont's anti-communist travesty"; *The Guardian* relentlessly attacked the suggestion that there were becoming progressively more powerful and successful. The reason is not in fact, hard to discern. It is, quite simply, that the enemies of democratic societies rely for their success on the naive, trusting, comfortable apathy of people to whom freedom is a habit, not an abstract ideal.

The Marxists are convinced, like Shakespeare's Tarquin, that a more easily accomplished task is to seduce in the dark, and last are deadly enemies, and their immediate concern is to set their foot upon any candle which may be lit to illuminate their aims.

The uproar from Moscow about Mrs Thatcher's speech and the sniggering from this country's ineffectual chorus of left-wing intellectuals will not, I hope, cause the facts to be lost to sight. Of course there have been a few successes in moderating in recent trade union elections; but that does not mean that the power of the extremists has been broken—still less that it never existed. Of course there has been a considerable advance in diplomatic relations between the Soviet

Union and the West and no one in his senses would deny it. There is, however, one fundamental question which must be answered by those who suggest that we should take Russian protestations of benevolence at their face value. It is, quite simply, this. What aims of foreign policy are served by constant reinforcement of Soviet military strength in Europe; progressive and significant expansion of the Russian fleet; open interference in the political crisis in Portugal and in the civil wars in Angola and Lebanon; intensified activity by the KGB throughout south-east Asia; and the stationing of more than a million troops on the northern frontiers of China?

It may be, of course, that these facts can all be explained in the context of an entirely pacific and defensive Russian foreign policy. If so, I would be delighted to hear the explanation. It will not do, however, simply to say that the facts do not exist—I can believe a lot of impossible things before breakfast, but that is not one of them.

I hope, furthermore, that the long overdue recognition, by some of our political leaders, of the pervasive threats to our democratic system will not prove to be a passing phenomenon. Two of the three major political parties are now clearly identified with a view which will touch a responsive chord in a great number of people, on an issue which may be, at the next election, more

important than now think. In this context, a party of moderate men has fought hard savage cuts in its budget, should have weight to the camp Mrs Thatcher with fibres about the cold war, and a television programme "Marxism"—Yes, but we do?"

There are many people who can do as we trade unions or of our Labour Parties; or a school to persistent propaganda; but who, on the other hand, can do so, at the next election, to examine closely the of every candidate on the which seems to me to be the very survival of society; and then to reject candidate whose views opposed to his own—any of party affiliations, who is not prepared to do so? If I am allowed to use our primary institutions and democratic processes in democratic society, the very least we do is use the same weapons defend it.

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## South Africa's costly blunder in sending troops to Angola

South Africa's direct intervention in the Angolan civil war may turn out to be its most serious foreign policy blunder for years. Not only has South Africa failed to achieve its military/political objectives, but it has also alienated the left-wing Popular Movement for the Liberation of Angola (MPLA)—but it has also alienated a number of black African leaders who were beginning to reappraise their attitudes towards Pretoria.

Mr John Vorster, the South African Prime Minister, is now faced with the prospect which, in his "detente" speech just over a year ago, he admitted was "a ghastly, unenviable plate". There will be an open hostile regime in Angola which might, like Mozambique, have been prepared to coexist with South Africa but now regards it as an aggressor. The MPLA

will almost certainly give active support to the nationalist South West Africa People's Organization (SWAPO), which will mean that South Africa will have to maintain a large and costly military force along the Namibian border to combat guerrilla incursions.

The danger here is that not only will South Africa's constitutional plans for the former mandated territory be put in jeopardy, but that South Africa will be faced with an Israel-type situation with an increasing amount of the country's budget going on defence.

South Africa's credibility with those black states—notably Zambia, which has been prepared to listen to Pretoria's overtures, has been badly knocked. Hitherto the South African Government could claim with justification that it

did not interfere in the internal affairs of other countries.

South Africa's motives are clearly not confined, as originally claimed, to defending the Cunene River irrigation and hydro-electric scheme. It saw the presence of Russians and Cubans on the side of the MPLA as a threat to establish a permanent Soviet presence in Angola, which may well be the Soviet intention, although the MPLA avowedly follows a policy of non-alignment.

However, by its intervention on the side of the Union for the Total Independence of Angola (Unita), South Africa has not only compromised Unita in African eyes but has provided justification for the moderate socialist movement of additional Cuban troops "to counter South African aggression".

South Africa also had the

idea of replacing the white South African presence in the north with a string of stable black states which, if not exactly allies, would at least not be openly hostile.

There are already good relations with Botswana and Malawi, while Zaire is probably the most aggressively anti-communist of all African countries. If a pro-western or even neutral regime could have been installed in Luanda, South Africa's long-term position would have been as stable as before the Portuguese departure. So the South Africans cast their eyes towards Dr Jonas Savimbi, Unita's leader.

Dr Savimbi has an appealing personality and his brand of moderate socialism has obvious attractions. However, Unita has a handful of personable, multi-lingual leaders but little else. Although it does com-

mand considerable tribal backing from Ovimbundu in the south, it does not appear to have the organization to put that support to good use. Furthermore its army has shown itself to be undisciplined and ineffective.

Since the meeting between the three nationalist movements last January, the prospect had existed that the MPLA and Unita (without the Angolan National Liberation Front—FNLA) could form a coalition. Their political aims were not dissimilar and together they would have represented more than 80 per cent of the population. But when Unita received South African backing, such an alliance, in the MPLA view, became impossible.

The South Africans, by branding the red flag of Soviet imperialism in Africa,

clearly expected to gain support from the United States and Europe. But not only appear to have misjudged the mood of America's representatives, but they also failed to realize that with a few million dollars the United States could allow itself to become involved on the side of the MPLA and Unita. Africa is part of colonial history, and any country which wants to see it as a free society must be prepared to be as tough as South Africa is regarding its northern neighbours' mixture of fear and hostility or, worse, to see Africa as a prize to be won, as it has, in their eyes, proved in Angola.

Nicholas Ash



### Andre Previn hopes to leave a legacy of happiness

As more of us live longer there is a tragic human problem: loneliness. Better pensions cannot alone solve it. Bad housing makes it worse, for it imposes physical difficulties and worry. Compassion and friendly understanding are vital.

Help the Aged does something practical with your partnership to help brave old folk. Not just the homely flats you have heard about. But much more; Day Centres throughout Britain where desperately lonely old people find friendship, interests and really understanding help from people who care.

My concern for this work can continue for generations to come. Even a modest legacy can start a new Day Centre in an area of special need. Under the new Gift Tax legislation gifts to charities are exempt from Capital Transfer Tax; and even if a donor dies within a year, or makes a bequest on death, the exemption limit is now £100,000.

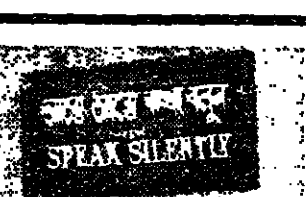
Commemorate someone dear to you now

£150 perpetuates the name of a much loved person on the Founders' Plaque of another British Day Centre.  
£100 names a hospital bed overseas.

Further information is available on request from:  
The Hon. Treasurer, The Rt. Hon. Lord Maybray-King, Help the Aged, Room 74L, 8 Denman Street, London W1A 2AP.

## The Times Diary

### Grandmas lead toy spending spree



Today's sign was photographed in a hospital in Dacca, Bangladesh, by Stephen King of Evesham, Worcestershire.

headlines... a new and fun way to learn how our economy works... The Economy Game offers you the opportunity to an unlimited future. As an extra touch of authenticity, the salesman on the stand had no idea how the game worked.

Many of the new games are tied to current television series. There is a Planet Of The Apes game, and a Kojak game in which players race around the board in police cars trying to identify and corner a criminal. Construction kits are popular this year, including a ship-in-a-bottle outfit and a do-it-yourself model of a laboratory, which is one my own small boy will certainly have to do without. (You have to supply your own ants.)

Some of the new crop of toys are terribly clever. A retired RAF squadron-leader has worked on guided missiles has spent 16 years inventing a new kind of kite, which he proudly unveiled on Friday. He thinks it is the first steerable kite, and it is vaguely based on the aero-

dynamics of a bird. "We are hoping to bring out a camera for it soon, so that you can take aerial pictures of your house," said the squadron-leader's public relations man.

Suddenly the hubbub died, the crowd parted as the Red Sea before Moses, and the tall, silver-haired figure of Mr Griffin, chief buyer for Hamley's toy shop in Regent Street, swept through on his way to the "He is like that here," said an awestruck saleswoman.

Back in the lobby, a dark-haired woman was shivering in a very small green satin bikini. "I represent the new British Seal of Approval For Children's Toys," she chattered through her goose-pimples, though the connexion was not immediately apparent.

Near by, looking warmer but equally bored, an out-of-work pikeman's outfit of a fibre-glass helmet and imitation chain mail. "It's something to do with my soldiers, I think," he said. "I've just been told to stand here all day. This is two steps down from a walk-on part in Crossroads, but a chap has to make a living."

### Heavy mob

Tomorrow's Strathclyde Council by-election in the new town of East Kilbride is a rare council election by most standards. Four of the ministers at the Scottish Office have been active for weeks. They go walkabout in the shopping centres and their

mid-week press conferences are nicely geared to local paper headlines.

The by-election is caused by the death of a Scottish National Party councillor who had a 400 majority last time. Whoever wins will make no difference to the decisions of the Strathclyde Regional Council. Labour already holds 71 seats, SNP five.

The reason for ministerial weight being added to the campaign is that East Kilbride is where Labour has decided to make a stand to stem the SNP advance. Their candidate is confident of winning, because of the intervention this time of a Conservative.

The SNP is enjoying the election and there is no shortage of volunteers. On Saturday an SNP motorcade drove through the shopping centre, SNP recently ousted Labour in the Lothians Region, capturing 83 per cent of the vote in the by-election, and won a seat from the Conservatives on Strathclyde.

My picture shows President Ford as the king in a new political chess set made by Studio Anne Carson, of Hull, designed by John Letts and Keith Lee. Ford heads the Western team in the game, and his queen is Miss World, "the Western ideal". Pope Paul is a bishop, Henry Kissinger a castle and Harold Wilson a mere pawn. The opposing king is Leonid Brezhnev, with Mao Tse-tung, inconspicuously, as his bishop. The studio also has a British political chess set, in which Wilson plays a more exalted role as king of the Labour side. Barbara Castle is his queen. Margaret Thatcher is a victim of sexual discrimination and can only be queen of the Conservatives, with Edward Heath remaining her king and, with



President Ford as king.

coalition in mind, Jeremy Thorpe as bishop. Recognizing the volatility of British politics, the makers supply their customers with fresh pieces if radical changes should occur.

### Junior lion

Events in Gerrard Street, Soho, yesterday showed that some white devils have difficulty telling lions from dragons. The Chinese community were celebrating the lunar new year. In the Chinese almanac, 1976 is the year of the dragon, and Gerrard Street was festooned with festive illuminations carrying the beast's likeness. Euro-visitors accordingly assumed that the goateed-eyed, green-skinned beast dancing down the street must also be a dragon, but they were wrong. "You know, for the year of the ox we do not have an ox dance, or for the year of the

lion," explained a restaurant manager. "So the year is not enough for a dragon. The dragon is very big. Here we have to be with lion dance."

At New Year the Chinese supposed to wear red, and anyone and they bring children with red-dyed seeds to keep them in rule. Even so, one of yesterday's dance "really this is a very lion. We do not think it is a real one. It is a papier-mâché head with about 140 pounds on it, hardly 140 lbs. This one is small and tame."

None the less the cheer when the lion seized at Chinese and danced on strings from windows. Many of the lions tied outside rest doorways or suspended upper floors were lit with money for the day, sometimes in the bright red envelopes the Chinese enclose their Year gifts and sometimes tied to bits of string.

There must be something about discrimination. Act forbids this. An advertisement for a solarium in the *Obs* magazine a week ago showed a man and woman embracing. The man was wearing a bikini, the woman a mixed sun-bath. The advertisement was not, however, anything at all revealing. In fact, the man was wearing a bikini, the woman a mixed sun-bath. The advertisement was not, however, anything at all revealing. In fact, the man was wearing a bikini, the woman a mixed sun-bath.





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## THORPE AND HIS PARTY

he suffered two separate...  
ments last week of...  
County affair. More...  
has attached to the...  
of sexual irregularities...  
ago. But that allega-...  
been directly and pub-...  
by Mr Thorpe, it...  
been supported by any...  
and it came from a man...  
appearance in court on...  
did not inspire con-...  
him as a witness. The...  
should therefore be...  
as unsubstantiated and...  
ot be held against Mr...  
the leader of a politi-

MOT certificate without looking...  
underneath.  
In the case of London and...  
County Securities Mr Thorpe...  
may fairly claim that he acknow-...  
ledged an obligation to the...  
depositors and that none of...  
them lost his money. His mis-...  
judgment should not be con-...  
sidered a matter for resignation...  
though it does expose him to...  
legitimate criticism. Paradoxi-...  
cally, however, these two...  
episodes make it less likely that...  
Mr Thorpe will resign in the...  
near future. If he were to do so...  
now it would most probably be...  
interpreted by public opinion as...  
a silent confession to sexual mis-...  
deemeanours he had strenuously...  
denied in public. That will be...  
fully appreciated by his col-...  
leagues who would not wish him...  
to go in such a manner.

how much they may proclaim...  
that they are the alternative...  
party of the left, the Liberals...  
always find it easier to attract...  
discontented Conservative vot-...  
ers when a Conservative Govern-...  
ment is in office than disillusioned...  
Labour supporters under a...  
Labour Government. The best...  
forecast now therefore is that the...  
Liberals may be able to look...  
forward with more hope to the...  
election after next.

## Test of driving, not literacy

From Lady Plowden  
Sir, The Minister of Transport says...  
he is thinking about introducing...  
to the driving test a written exami-...  
nation on the highway code. As this...  
seems attractive to many people with...  
a genuine concern for road safety...  
it would be disastrous for the...  
great many of Britain's 2,000,000...  
functionally illiterate adults who...  
would thus be barred from driv-...  
ing. As a result, their lives would...  
be needlessly constricted, their job...  
opportunities needlessly reduced.

## The control of pornography

From Mr Jack Pulman

Sir, This once pragmatic country...  
of ours has become obsessed with...  
theories in education, in politics...  
in economics, in theatre. We have...  
abandoned common sense and the...  
evidence of our own eyes. As a...  
result, total confusion reigns every-...  
where, and nowhere more than on...  
the subject of pornography.

mine these questions. The law is...  
too difficult to interpret and a judge...  
and a jury of 12 totally incom-...  
petent to judge the complex issues...  
involved. It is also vastly expen-...  
sive and works to the glare of full...  
publicity. A permanent but revol-...  
ving committee of men and women...  
drawn from all walks of life, should...  
not find it difficult to judge real...  
pornographic intent as distinct from...  
a proper use of the materials of...  
life. Mostly, it really is common...  
sense, and if we lose a little of our...  
freedom will there not be a massive...  
gain in the proper use of the nation's...  
physical and mental resources? And...  
is that not in the nature of all good laws?

## Overbooking by airlines

From Mr A. J. Lucking

Sir, There is one more argument...  
in favour of overbooking which you...  
Air ( ) respondent did not...  
emphasize in his admirable sum-...  
mary of the problem (January 26).  
For every passenger who is "bumped"...  
several hundred obtain...  
bookings on the flight of their...  
choice which they will be glad if...  
overbooking is abolished. British...  
Airways Overseas Division say that...  
they "bump" one person in 10,000...  
as a result of their policy, or about...  
one person every other day at Heath-...  
row. By contrast, on certain days...  
they carry an extra 200 or more...  
persons who were overbooked for...  
their flights.

## S GANDHI'S PERSONAL RULE

osition of rule from the...  
on the Indian state of...  
Nadu is no surprise. Of...  
to states in India under the...  
of opposition parties it has...  
the more critical of Mrs...  
u's continuing emergency...  
point where Mr Barooah...  
Congress Party president...  
it last month of its dis-...  
behaviour. Mrs Gandhi's...  
memories of that behaviour...  
from the agitation against...  
adoption of Hindi as a...  
a language more than a...  
ago; it was her task then...  
junior minister to resolve...  
conflict. In any case, having...  
ended India's general elec-...  
tion year—the most that...  
constitution allows did not...  
want to extend the...  
of the Tamil Nadu opposi-...  
tion government or to call...  
us in that state that...  
she might lose again. Even...  
ier takeover seems unduly...  
itarian only a few weeks...  
the state government's...  
ne was due to expire...  
horitarian is a word Mrs...  
d has deeply resented ever...  
she declared the state of...  
ency in June last year...  
denying any charge that...  
as put an end to India's...  
racy she has defended the...  
tency by pointing to the...  
ry's response to a new dis-...  
e. The evidence offered has...  
that prices have fallen,

corruption has been much...  
reduced, civil servants address...  
themselves briskly to their duties...  
and above all the docks have...  
been cleared for the necessary...  
economic reforms that will be...  
India's salvation. For the first...  
two or three months of the...  
emergency it seemed only fair...  
to credit the reports that public...  
opinion was indeed braced by...  
the change and that Mrs...  
Gandhi's ends if not her means...  
were wholly praiseworthy.

this case it was nevertheless...  
reasonable to admit that...  
the government of India...  
depended upon the Congress...  
Party and that Mrs Gandhi...  
should be given the benefit...  
of the doubt. There were opponents...  
of her action within her own...  
party—who have been sharply...  
dealt with—but for the most part...  
she seemed to carry her party...  
with her as well as mass opinion...  
This argument for continuing the...  
emergency has also lost most of...  
its force.

## Disciplined parents

From the Head Master of Downside School

Sir, In the House of Lords debate...  
last week on juvenile crime Lady...  
Macleod of Borve, among others...  
blamed parents. She is reported as...  
saying (The Times, January 22)...  
that "if teachers and social workers...  
did not teach what good parents...  
thought right for their children...  
those children would become indisci-...  
plined parents and perhaps break...  
the law themselves."

## Fish farming

From Sir Charles Hardie

Sir, Mr George Jellicoe (January...  
30) has highlighted a matter of...  
national interest in urging a pro-...  
gramme of research into the...  
possibilities of increasing the...  
production of farmed fish. This...  
company, you may be glad to know...  
is, well advanced in a programme...  
of research along the lines he...  
advocates. The human race...  
long ago abandoned hunting buffalo...  
and for genetic reasons has...  
country farming on an intensive...  
scale. It is only a matter of time...  
before it will become "old hat" to...  
hunt the fish.

more humble turbot and sole are...  
now coming forward in some quan-...  
tity. An export trade in oysters has...  
already been established.  
The next stage (of poultry years...  
ago) shows all signs of development...  
A most active association of com-...  
panies, including ourselves, has...  
already been welcomed into the...  
National Farmers' Union as a...  
specialist branch.  
We all welcome the initiative of...  
the more cultured Members of...  
both Houses of Parliament to per-...  
suade HM Government to support...  
the same footing as agriculture in terms of...  
grants and suitable reliefs this new...  
industry.  
Yours truly,  
CHARLES HARDIE,  
Fitch Lovell Ltd,  
1 West Smithfield, EC1,  
January 30.

## Overseas students

From Professor A. N. Black

Sir, Professor Fage (January 27)...  
states that the proportion of...  
students coming to our universities...  
from overseas does not seem to be...  
increasing. The figures from UCCA...  
reports contradict this. They show...  
that both the number of overseas...  
undergraduate students admitted...  
each year and the percentage of the...  
admissions coming from overseas...  
has been rising steadily for the past...  
eight years with the single excep-...  
tion of 1968. There is no reason to...  
suppose that when the next UCCA...  
report appears next week this trend...  
will not be seen to continue.

The figures are:

Year	overseas admissions	per cent of total
1967	2,079	3.7
1968	2,518	4.5
1969	2,470	3.9
1970	2,320	3.5
1971	2,648	4.2
1972	3,049	4.8
1973	3,672	5.6
1974	4,392	6.6

Yours faithfully,  
A. N. BLACK,  
Little Pensbury,  
Compton Street,  
Compton, Winchester.  
January 27.

## Wood

vid Wood

## Mr Lloyd to fight other day

retirement tomorrow of Mr...  
Lloyd from the Speakership...  
House of Commons, commands...  
respect and admiration alike...  
his old friends and all his...  
adversaries, provides me...  
an opportunity to round off a...  
note in poster history in which...  
times and I, as its political...  
commentator and columnist, came to...  
across the world as Grand...  
not villains.  
June 1, 1959, the main report...  
paper carried the heading:...  
"Mr Lloyd's plans for Mr...  
Lloyd's leaving stage of...  
a: Possible transfer will...  
all months ahead." The...  
began: "We may safely accept...  
Mr Macmillan has lately taken...  
Selwyn Lloyd's arm in a...  
real grip, led him to one side...  
spoken from the heart. Mr...  
Macmillan has let Mr Lloyd know...  
at the Foreign Office, in these...  
ble times, enough is enough...  
said the Daily Mail...  
Lloyd report called "Non-...  
es" announced the Daily Tele-...  
ph. The Observer called it "The...  
Times shot the pistol." The...  
Evening Standard Randolph...  
archill gave his readers three...  
pects in this most extraordinary...  
be a change. (Mr Lloyd became...  
Cancellor of the Exchequer within...  
a year.)  
Nothing Mr Macmillan said pre-...  
sented Mr Lloyd in a disabbling...  
light. Nor did The Times report...  
If Mr Macmillan had any personal...  
complaints about Mr Lloyd, he...  
would have said them when I sat...  
opposite to him at luncheon in...  
Carlton House Gardens while the...  
worldwide press fury was at its...  
height. Indeed, the only amiable

the Danish Politiken had a headline...  
across three columns: "Macmillan...  
backstage, Lloyd mood angrier than...  
Times".  
Back at the Commons the Labour...  
Opposition worked itself up into a...  
synthetic rage. George Weir an-...  
nounced he would report The Times...  
to the Press Council; and Eurus...  
Hughes, with whom I used to share...  
the journey to Westminster most...  
mornings, wagslily presented a...  
Bill in the House for the national-...  
ization of The Times. Hugh...  
Gaskell was deeply troubled by the...  
report, though he characteristically...  
defended me on the simple grounds...  
that I was a friend of his. Silly...  
officials of the Parliamentary...  
Lobby solemnly considered whether...  
their offending colleagues should...  
continue to be considered persons...  
grati.

blow he then struck at the press...  
he aimed at the Daily Mail and Lord...  
Roberts, whom he persisted in...  
calling Lord Tanfield after the...  
name of the paper's gossip column...  
Nor did Dr Charles Hill, then in...  
charge of Government information...  
deny the report when he asked me...  
to his room at the Commons and...  
very friendly. "You do it to us,"...  
said the good doctor, "and now...  
we have to do it to you." Who...  
could complain at that?  
Nobody came out of the affair...  
with more dignity and good hum-...  
our than Selwyn Lloyd. Some time...  
later he asked me to luncheon at...  
his home, and he explained, his...  
bright eyes sparkling more than...  
usual, that he had been on the col-...  
lect of terms with him for a long...  
time. At about 8 am the first edition...  
of The Times arrived in Geneva, and...  
by 8.30 am the whole American...  
delegation had gone round to Mr...  
Lloyd's hotel to assure him that they...  
would do anything he could to...  
help him. Anglo-American rela-...  
tions had been restored at a fel-...  
icitous time.

## Living together

From Mr H. Beresford-Webb

Sir, The case of C v C reported in...  
The Times (January 24) under the...  
heading "Premarital co-habitation...  
as a practice in the field of fam-...  
ily law" has attracted both scien-...  
tists and laymen. The attitude taken...  
by the law towards the whole...  
question of people living together...  
without being formally married...  
as a practice in the field of fam-...  
ily law has been one of the most...  
scandalous and hypocritical.

## Refusal of parole

From Mr Michael Farmer

Sir, Your Home Affairs Corre-...  
spondent, Peter Evans, in the...  
issue of January 23 considers the...  
question of the Parole Board being...  
asked to give reasons for the refusal...  
of parole to prison inmates. May I...  
point out that this is just one of...  
the many areas in which there is...  
lacking a requirement that admin-...  
istrative and judicial decisions...  
be based on "proper" and "adequate"...  
reasons for their deci-...  
sions, judicial sentencing being but...  
one further example.  
As long ago as 1932 the Scott...  
Donoughmore Committee on Min-

isters' Powers recommended that...  
such a general requirement become...  
a principle of natural justice...  
Administrative law is sadly neglected...  
when it comes to statutory reform...  
The Law Commission's voice has...  
yet to be heard on this matter.  
Both political parties in recent...  
years have stressed the need for...  
more open administration. Being...  
required to give an explanation...  
one aspect in which that proclaimed...  
policy can be put into practice...  
quickly and effectively.  
Yours faithfully,  
MICHAEL FARMER,  
Sidney Sussex College,  
Cambridge.  
January 24.

## Unsolicited mail

From Mrs Jan Matthews

Sir, I thought it most strange that...  
your correspondent Adam Fergus-...  
son (article, January 29) should...  
have called in his lawyers, just...  
because his young son is on a firm's...  
mailing list. I thought it even more...  
strange that you should have given...  
valuable space to such a trivial...  
complaint.  
For there was no allegation that...  
the firm sent improper material, nor...  
that it engaged in inertia selling...  
nor that it sent junking or threaten-...  
ing letters. In fact, the only cause...  
for complaint seemed to be that the...  
advertisements came with rather...  
unwelcome frequency.

Most of us—even a few nine-year-...  
olds—are on some kind of mailing...  
list and receive unwanted promo-...  
tional material. The normal reaction...  
is simply to consign it to the dust-...  
bin and forget about it. Few of us...  
would consider that a matter for...  
lawyers or for the columns of The...  
Times.  
Yours faithfully,  
JAN MATTHEWS,  
Four Chinnings,  
Park View Road,  
Woldingham, Surrey.

## Olympics invocation

From Sir Edmund Compton

Sir, Your Olympic Games cor-...  
respondent (January 29) suggests that...  
the IOC president, in dealing with...  
"all those little local problems"...  
might benefit from the thought...  
"O God, O Canada", as the poet...  
Walt Whitman once reminded us.  
Lord Killanin ought to get more...  
help from under the coat who came...  
closer to the location of the prob-...  
lems and added the link with the...  
Hellenic spirit of the Games. Samuel...  
Butler: "O God! O Montreal! Pre-...  
pare thou the gospel of Hellas!"  
Yours faithfully,  
EDMUND COMPTON,  
53 Evelyn Gardens, SW7.

## Young social workers

From Miss Olive Stevenson

Sir, In your leading article following...  
the death of Steven Meurs (Janu-...  
ary 16), you wrote of the need for...  
"more scepticism and less commit-...  
ment" on the part of social workers...  
The comment saddened me, espec-...  
ially as I have been in the...  
business for 15 years and have the...  
greatest respect for their unpre-...  
sented, enthusiastic concern for...  
the young and the old and older...  
people who have made valuable con-

tributions to the service. We need...  
both. Life experience is not to be...  
devalued but it is as well to...  
remember that, whatever age one...  
enters social work and even if one...  
has been married and had children...  
one encounters complex situations...  
and raw emotions which one may...  
never have met before.  
But social service departments...  
have been unable to provide the...  
support, encouragement and...  
(young or middle-aged) need to...  
develop their understanding of...  
people and avoid the pitfalls of over-...  
involvement. Nor is it the fault of...  
their seniors who are often them-...  
selves two years later.  
The answer lies, not in throwing...  
more and more trained social...  
workers to the lions. It lies in invest-...  
ing of considerable resources to...  
improve professional supervision and...  
management, including the develop-...  
ment of post qualifying special-...  
isation. The matter is very serious...  
if social work is not to be unjusti-...  
fably discredited.  
Yours sincerely,  
OLIVE STEVENSON, Reader in...  
Applied Social Studies,  
Department of Social and Admini-...  
strative Studies,  
University of Oxford,  
4 George Street,  
Oxford.



















## HOME NEWS

# Liberal Chief Whip rejects offer by Mr Thorpe to resign 'if party is being damaged'

By Michael Hatfield  
Political Staff

Mr Thorpe yesterday offered to resign the leadership of the Liberal Party if he was advised that recent events were damaging the party's interests. No such advice was given to him by Mr Cyril Smith, the party's chief whip.

The disclosure of Mr Thorpe's offer was made by Mr Smith. He stated: "Mr Thorpe has said to me that if I advised him that it was in the best interests of the party to resign he is prepared to do so. I have not so advised him and have no intention of doing so."

Mr Smith added that he would have advised Mr Thorpe to resign if he thought he was guilty. When asked to explain what he meant, Mr Smith said: "If I thought he was guilty of corruption or bribery or telling lies, then I would not consider those to be the qualities for the leader of a national party. But I do not believe he is guilty of any of those things."

Mr Thorpe will attend a meeting of the Parliamentary Liberal Party tonight. He and Mr Smith are expected to reconvene to discuss the party's position after the meeting.

Mr Thorpe was in touch with Mr Smith late on Monday night when it was learned that Mr Peter Bessell, a former Liberal MP, had given an interview in which he referred to what were said to be the contents of a letter sent to his London solicitors. Mr Thorpe is understood to have telephoned to Mr Bessell, who is living in the United States.

Several Liberal MPs, including Mr Smith, were told the contents of the letter, although not shown it. It is said to be in the possession of Scotland Yard. In the letter, Mr Bessell, who was Liberal MP for Bodmin from 1964-70, is said to have explained why he made pay-

ments to Mr Norman Scott, who recently made allegations involving Mr Thorpe.

Mr Bessell is stated to have said that he made the payments to protect his own name, not Mr Thorpe's. He was worried lest revelations about a relationship with a woman should harm him.

However, Mr Bessell yesterday issued a statement through his London solicitors, Sackler and Partners, in which he stated:

"I have been asked to make a statement with reference to Mr Norman Scott. Since I understand that it is possible that Mr Scott might be required to give evidence in these matters, I have concluded that it would be inappropriate to make a detailed comment. There are, however, two points which must be cleared up immediately. First, the statement which I or my company, Peter Bessell Ltd, paid to Mr Scott many years ago over a period of several months amounted in total to no more than two or three hundred pounds.

The sum involved was solely intended to help Mr Scott to establish himself at a time when he was destitute. No further significance should be read into those payments. In particular, I reject utterly the suggestion that they were paid for on behalf of a second person.

I do not have any knowledge whatsoever of any alleged payment to Mr Scott of £2,500. [This refers to an allegation that Mr Scott was given that amount of money on the day of the general election in February, 1974]. At the time when it was reported that this payment was made I was

recovering from a very serious illness, was totally cut off from communication with everyone, including my immediate family.

I am now informed that it has been suggested that my continuing absence from Britain is being attributed to a fear on my part that if I return I might be harassed. There is no truth in this suggestion. About a year ago, with the exception of one claim by my company, I have not been harassed.

Messrs Leonard Ross and Craig, which claim I am rigorously defending, the general cooperation of an on-going campaign to establish a settlement to be made which, I believe, precludes such a possibility.

Two years ago I suffered a coronary from which I am not yet fully recovered. That illness, coupled with the fact that I no longer have a home in Britain and must concentrate upon trying to earn a living here, are why I have no plans to return. I have no intention of making a further statement.

Mr Smith, after his discussion with Mr Thorpe, said he had been assured that Mr Bessell's original statement had been made, had been received by solicitors, was along the lines indicated in the press and was with the truth. Mr Thorpe would be taking no further action. "If he does, it will be in the form of a writ."

He said among letters supporting Mr Thorpe was one from the Cheshire constituency party saying there would be resignations if Mr Thorpe was removed.

## MP told not to interfere

Mr John Stonehouse, who has threatened to resign from the Parliamentary Labour Party, yesterday accused a neighbouring Labour MP of invading his constituency of Walsall, North.

He warned Mr Bruce George, MP for Walsall, South, to get out and stop interfering and said it was a myth that Mr George had been helping his constituents.

Mr Stonehouse has already urged Mr Robert Mellish, Government Chief Whip, to revoke the adoption of Mr David Winnick as by-election candidate in Walsall, North. Yesterday he repeated his request, considering his position as a member of the Parliamentary Labour Party unless steps were taken to revoke Mr Winnick's candidature.

Mr George said: "When he was feared drowned in November, 1974, I willingly assumed responsibilities for his constituency. As long as his constituents wish to come for assistance I will not turn them away."

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## Convention unity in Ulster is deceptive

From Christopher Walker  
Belfast

The deceptive unity of yesterday's brief sitting of the recalled constitutional Convention was shattered last night by hard-line speeches from the two leading members of the dominant "loyalist" coalition.

Earlier the 78 members of the Convention agreed, with only one dissentient, to support an all-party motion in favour of renewed talks under the chairmanship of Sir Robert Lowry, Lord Chief Justice of Northern Ireland.

Although the talks got under way during the afternoon, they will be of little significance until the crucial session between the two main opposing groupings, the largely Roman Catholic Social Democratic and Labour Party and the United Ulster Unionist Coalition. That has been tactfully postponed.

During the 39 minutes of the recalled Convention's full session the only speech was a rambling monologue by Professor Kennedy Lindsay, the sole representative of a minority party that wants Northern Ireland to be granted dominion status.

The new role of the chairman was outlined when Sir Robert addressed the Convention members, reminding them of the stipulation laid down by the Government in its recent command paper: "The greater the measure of support for any proposed system of government within Northern Ireland, the more likely it is that Parliament will be prepared to approve the necessary legislation."

The true feelings of the loyalist leaders became evident in personal attacks by the Orange Hall at Banbridge, one of a series designed to arouse popular support for the original report of the UUUC. That ruled out executive power-sharing and was firmly rejected by Westminster last month.

The few politicians on the loyalist side who have expressed support for a temporary coalition received strong personal attacks by the Orange Hall at Banbridge, one of a series designed to arouse popular support for the original report of the UUUC. That ruled out executive power-sharing and was firmly rejected by Westminster last month.

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## Tories back 1978 Europe election

By David Wood  
Political Editor

All the signs are that Mrs Thatcher and the Shadow Cabinet will soon come out in favour of direct elections to the European Parliament in 1978. They have had two meetings to consider the recommendations of a party committee, under the chairmanship of Sir Anthony Royle, a former Minister of State at the Foreign Office, and their general drift is that 1978 is an achievable target in spite of many difficulties.

The so-called dual mandate (that is, the delegation of Westminster MPs to the European Parliament) has been firmly rejected by the Royle committee, on the demonstrable argument that even now, before the European Parliament has the full powers that will follow from direct election, it has proved an almost impossible burden for MPs to serve two masters and be in two places at once.

Initial direct elections on the British system, considered necessary for 1978 simply because neither the boundary commissions nor the party organizations could be expected at short notice to adjust to any new system.

Nevertheless, it is assumed that after the direct election of the European Parliament for a term of four years the United Kingdom should conform to the general system favoured by a majority of the Nine, which would probably mean proportional representation.

That is among several questions that will have to be answered in the second part of the Royle committee's report, after consultation with Conservative Central Office.

There is also another important stumbling block. None of the main United Kingdom political parties is financially stable enough to welcome added expenditure in fighting new European elections, and the question arises how the bills for European direct elections and the consequent party reorganization will be met.

A section of the Conservative Party is opposing any suggestion that the political parties outside Westminster should be financed by subventions from the taxpayer.

Some of the difficulties may look easier to resolve when Mr Callaghan, Secretary of State for Foreign and Commonwealth Affairs, produces a "green-edged" White Paper on direct elections to the European Parliament later this month.

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## Farmer to keep 2-bedroom 'stable'

The Department of the Environment ruled yesterday

an elderly Cornish farmer keep the bungalow he built near his retirement.

Mr H. J. Osman, of Penryn, near Liskeard, upset a district council when he covered that planning permission by building a kitchen, lounge and two bedrooms which he had planned to use as a second home.

He appealed and an inspector ruled that the council's decision should be given to the tenanting personal of the house.

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## Opponents launch campaign to monitor the EEC

By Our Political Correspondent

If the European Community attempted to assert controls over British North Sea oil, the idea is to keep in being a watchdog organization. Its aim will be to comment on and publicize the adverse consequences of membership of the EEC, to press for changes that will more accurately reflect United Kingdom interests; to try to strengthen parliamentary control over decisions taken in Brussels; and to resist those steps, particularly any move towards federalism, that run counter to Britain's interests and have not been endorsed by the British people.

Such a dispute would be "crucial", he said, "because North Sea oil is one of our most important resources. A most enormous battle would break out if the EEC wanted to have control of taxation, depletion rates and so on."

Mr Gould was speaking at a House of Commons press conference to launch the Safeguard Britain Campaign, in which various organizations that opposed entry into the EEC are represented.

MPs on the steering committee include Mr Gould, Mr Peter Hain (Conservative), Mr Neil Martin (Banbury, C), Mr

Two leading trade unions were preparing yesterday to take action to stop disconnections of fuel supplies to old people and those with young children.

The Transport and General Workers' and the General and Municipal Workers' unions both responded to the demand that they should instruct their members to stop cutting off supplies to cases of hardship.

The general council of the GATWU decided to "seek an urgent meeting with Mr Frank Field, director of the Cold Poverty Action Group, which made the call."

Mr Jack Jones, general secretary of the TGWU, said he wanted to call the unions concerned together to discuss how they could act on the proposals.

He is hoping that the meeting will take place tomorrow, when the electricity supply unions are also due to meet.



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# THE TIMES

## BUSINESS NEWS

Can Icelanders  
break the  
cod war  
impasse? p 25

### Whitehall ponders placing Price Commission with a rigid agency

By Corina  
Editor

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olicy to take. A draft  
Council is believed to  
to extend the life of  
Commission, due to  
March under present  
its members' appoint-

### Top men on Maritime Fruit board replaced

By Terry Byland

Significant changes in board-  
room control were announced  
in New York yesterday by  
Maritime Fruit Carriers, the  
Israeli-American shipping  
group, which could have im-  
plications for employment pros-  
pects at Swan Hunter, the  
Tyneside shipbuilder.

Cash flow problems at MFC  
have raised doubts regarding  
optional contracts for Swan  
Hunter to build 13 ships for  
Swan Maritime, a company  
jointly operated with MFC.

Captain Milla Brener and Mr  
Jaques Meridor, two senior  
executives of MFC who recently  
visited London when the group  
was struggling with cash flow  
problems said to be as high as  
\$80m (£40m), have resigned  
executive positions, although  
both remain on the MFC board.

Voting control and manage-  
ment responsibilities have been  
assumed by Mr H. Struve Hen-  
sel, elected managing director  
and chief executive, and Mr  
J. Guillemin, elected chairman  
of the board. Mr Hensel said  
yesterday that he had just  
returned from London "where  
we met our leading bankers"  
and that he and Mr Guillemin,  
who is a director of the  
National Bank of North  
America, are working on an  
agreement for meeting MFC's  
short-term cash needs.

He added that the group's  
headquarters were to be moved  
to London. MFC's long-term  
prospects appeared "excellent", he said.

Sir John Hunter, chairman  
of Swan Hunter, said yesterday  
he had "no comment" on the  
news of the new men at MFC  
and there was still "no comment"  
on the outstanding contracts  
with Swan Maritime.

### Austrian bank counters 'pay up' call

By Anthony Rowley

Creditanstalt Bankverein, Aus-  
tria's biggest bank, last night  
expressed concern over com-  
ments made by Mr Herbert  
Hitchcock, head of the inter-  
national division of National  
Westminster Bank, concerning  
the letters of credit controversy  
the Austrian bank is involved in.

Creditanstalt also restated its  
position over the disputed  
\$207m (£102m) letters of credit  
and claimed that the bank  
had to act with regard to  
other interests involved in  
refusing to pay the amount  
involved.

The dispute arose over a sale  
of a consignment of drugs by  
A. M. Aronson, a Dutch com-  
pany, to Interimpex, a Yugo-  
slav state-owned concern.  
Letters of credit issued in con-  
nection with this deal were sub-  
sequently sold to a consortium  
led by Singer & Friedlander,  
the City merchant bank.

When the goods were found  
to be worthless, it was claimed  
that Aronson had forfeited its  
right to any entitlement and  
Creditanstalt argued that the  
banking consortium's entitle-  
ment under the letters of credit  
was only the same as Aronson's.  
An Austrian court injunction,  
which a subsidiary of Credit-  
anstalt was partly instrumental  
in obtaining, led to a block on  
payment to the banking consor-  
tium.

On Friday, Mr Hitchcock,  
speaking on behalf of NatWest,  
said, he had "no direct  
involvement" in the consor-  
tium, urged Creditanstalt to pay  
in full the amounts owing under  
the disputed letters of credit.

Last night in a statement  
from Vienna, Creditanstalt  
pointed out that "one of the  
members of the Singer & Fried-  
lander consortium lending \$21m  
to Aronson is Roywest Bank-  
ing Corporation, which is in the  
loan for \$2m.

"Twenty-five per cent of the  
share capital of Roywest is  
owned by NatWest. The chair-  
man of Roywest is Mr A. D.  
Chesterfield (formerly with  
Westminster Bank) who is also  
chairman of Singer & Fried-  
lander. The deputy chairman  
of Roywest is Mr Hitchcock."

Creditanstalt's statement  
added: "Mr Hitchcock's  
remarks divert attention from  
the fact that Creditanstalt's  
letters of credit issued in favour  
of Aronson were non-transfer-  
able and, therefore, Singer &  
Friedlander could only become  
the holders of Aronson's rights  
to the proceeds under the let-  
ters of credit."

Mr Hitchcock last night con-  
firmed Creditanstalt's state-  
ment, but added that he spoke  
from a genuine position of "no  
direct involvement" in the  
affair and in the interests of  
preserving confidence in inter-  
national trade.

### Mystery of the public sector loan figures

By Tim Congdon

A large discrepancy between  
the two main measures of the  
Budget deficit is causing con-  
siderable puzzlement among  
financial analysts. No official  
explanation for the discrepancy,  
which amounts to several  
hundred million pounds, has  
been provided.

The mystery concerns the  
public sector borrowing re-  
quirement and the sector's financial  
deficit. These two concepts are  
different ways of looking at the  
gap between the sector's  
receipts and outgoings.

The public sector borrowing  
requirement (PSBR) is the total  
amount the sector has to  
borrow. The public sector finan-  
cial deficit (PSFD) is the total  
increase in the sector's indebt-  
edness. The financial deficit is  
smaller than the borrowing  
requirement because public sec-  
tor bodies lent some of the  
money they borrowed to com-  
panies and individuals.

It is the behaviour of this  
public sector lending in the  
private sector which is so sur-  
prising. The Budget esti-  
mated that this would come to  
£1,484m in the whole of the  
present financial year.

In the first half of the finan-  
cial year the PSBR, seasonally  
adjusted to take account of  
variations in the flow of tax-  
ation and expenditure, was  
£5,455m. The PSFD, similarly  
defined, was £3,811m.

It follows from this that lend-  
ing by the public sector to the  
private sector was £1,644m. If  
the same trend were to con-  
tinue in the second half of the  
financial year, it would reach  
£3,288m, £1,804m ahead of the  
Budget estimate.

Neither the Treasury, which  
is responsible for the control of  
public expenditure, nor the  
Central Statistical Office, which  
carries out the seasonal adjust-  
ment process and publishes the  
figures, could provide any  
explanation for the remarkably  
high level of public sector lend-  
ing to the private sector so far.

Financial analysts feel that  
the most plausible reason is  
huge industrial aid to a number  
of companies. However, they are  
unable to pinpoint schemes of  
sufficient size to account for the  
discrepancy.

It is possible that government  
statisticians have chosen mis-  
leading procedures for season-  
ally adjusting the PSBR and  
PSFD. As more complete data  
become available revisions may  
be made and the cause of the  
discrepancy may be discovered.

The unexplained divergence  
is also important because of the  
light it throws on the Govern-  
ment's success in reaching its  
financial targets. Until recently  
it had been generally agreed  
that the Government's finances  
have been deteriorating and  
that the PSBR will approach  
£12,000m, well ahead of the  
Budget estimate of £9,055m.

The PSBR figures for the  
first half of the financial year  
lent partial confirmation to this.  
But if the PSFD follows the  
same pattern in the second half  
as it did in the first, it will  
come to £7,611m for the year.  
The Budget estimate was  
£7,571m. In other words, the  
PSFD appears to be almost  
exactly on target.

### N Sea rig delayed by changes

From Peter Hill  
Helsinki, Feb 1

Further delay now looks  
inevitable in the delivery of a  
North Sea drilling rig being  
built in Finland for British  
owners, and recently chartered  
to British Petroleum.

The H3 semi-submersible rig,  
Celtic 1, costing about £16m,  
is scheduled for delivery at the  
end of May and is already a  
year behind schedule. More  
changes have been ordered and  
it seems unlikely that the rig,  
being built by Rauma-Repolo on  
the Finnish west coast, will meet  
the delivery date.

It was only last month that  
the rig's owners, Celtic Drilling  
—in which the British shipping  
company Reederei Smith has a  
53 per cent interest—disclosed  
that the Celtic 1 had been  
chartered to BP.

This was an important  
development for the United  
Kingdom operator, particularly  
at a time when the market for  
semi-submersible rigs is very  
depressed.

The Finnish yard has a dozen  
contracts for similar rigs and  
has already made a number of  
changes to improve general  
specifications.

Officials here are surprised  
that the owners are seeking  
further alterations. Executives  
of Rauma-Repolo are attempting  
to assess the extent of the  
changes, which have to be  
authorized both by the Depart-  
ment of Industry, and by the  
Norwegian classification Society,  
Norske Veritas, before they can  
be implemented.

Rauma-Repolo faces heavy  
losses on many rig contracts,  
and is hoping for contracts  
from the Soviet Union.

Rauma has submitted tenders  
for two rigs, based on an Ameri-  
can design, for use in the  
Caspian Sea. These could form  
part of the five-year trade pact  
between Finland and Russia and  
decisions are expected by the  
spring.

### 7-point plan to benefit consumers

By Malcolm Brown

A campaign to improve the  
quality of British goods will be  
launched at the National Economic  
Development Council on Wed-  
nesday. Mr Michael Young,  
chairman of the National Con-  
sumer Council, is to put forward  
a seven-point plan aimed at  
making British goods better  
value for money.

He sees it as the consumer's  
chance to get some positive  
benefit from the new industrial  
strategy now under discussion  
at the NEDC.

The plan calls for better ser-  
vice, better consumer advice,  
for all, and pressure from trade  
unions to persuade companies  
to give their customers a better  
deal and their workers safer  
jobs.

Mr Young also wants to see  
better export marketing  
abroad and a similar improve-

ment at home, with companies  
taking consumer complaints  
and suggestions more seriously.  
Another area of effort should  
be the more efficient use of  
buying strength by public  
authorities.

The consumer Council chair-  
man believes, finally, that there  
should be much more active use  
of consumer protection laws.

In a paper circulated to other  
NEDC members, Mr Young  
says some of the authority con-  
sumer protection department  
are already using their wide  
ranging powers not just to track  
down law-breakers, but to make  
suggestions to industry about  
quality.

He cites the example of trad-  
ing standards officers in a  
British city who found that one  
loaf in every five sold was  
underweight. One bakery was  
checking the weight of every  
tenth loaf, but the loaf was put

### PAO group post for Sir Eric Drake

Sir Eric Drake (above), the  
former chairman of British  
Petroleum, confirmed yesterday  
that he is about to become a  
part-time adviser with World  
Wide (Shipping), the Hong-  
Kong-based group run by Mr Y. K.  
Pao.

Sir Eric, who is 65, retired  
from the BP post last Novem-  
ber. His new job will give him  
a seat on one of the subsidiary  
boards of World Wide, the largest  
independent operator of  
tankers in the world.

### Sharper rise predicted in US cost of living

From Frank Vogl  
Washington, Feb 1

Inflation in the United States  
is likely to accelerate in the  
second half of this year as  
major trade union settle-  
ments produce wage rises averaging  
11 per cent and companies  
attempt to widen profit mar-  
gins because of expanding busi-  
ness activity, according to Chase  
Econometrics Associates.

The forecasting company says  
consumer prices are likely to  
rise by 7.5 per cent and whole-  
sale prices may increase 8.5 per  
cent in the second half of 1976  
with the possibility of much  
higher rates developing in 1977.

Chase believes it is unlikely  
that the rate of 8.5 per cent for  
the latter part of 1977, with the  
wholesale price index rising in  
this period by a rate of 14 per  
cent and prime lending rates  
soaring to 12 per cent.

The combination of a tighten-  
ing of monetary policy in 1977  
and more expansionary fiscal  
policies than President Ford  
advocates, may result in 1977  
in such sharp increases in  
inflation and interest rates  
that the economy will be pushed  
into a serious recession in 1978.

Chase projects the consumer  
price index averaging a rate of  
growth of 8.5 per cent for the  
latter part of 1977, with the  
wholesale price index rising in  
this period by a rate of 14 per  
cent and prime lending rates  
soaring to 12 per cent.

### French inflation slowing

From Charles Hargrove  
Paris, Feb 1

France's retail price index for  
December shows an increase of  
only 0.6 per cent over the pre-  
vious month, bringing the total  
increase over the past year to  
9.5 per cent.

This is a success for M. Jean-  
Pierre Fourcade who said in  
Warsaw, where he is on an  
official visit, in a statement  
relayed from the finance min-  
istry, that it confirmed the trend

towards the slowing down of  
inflation.

Inflation has dropped by  
half in 18 months. The rise in  
retail prices which stood at 4.2  
per cent in the first quarter of  
1974, has been cut back to 2  
per cent in the last quarter of  
1975.

But M. Fourcade knows that  
the pressure on prices is likely  
to resume in coming months.  
The government's objective  
is to bring the rate of inflation  
down to 7.5 per cent this year.

### Chrysler pessimistic over today's vote

Continued from page 1

out of a heavy loss-making  
operation.

The trouble at Linwood is  
caused by a vote from a meeting  
close a components packing  
factory at near by Johnstone.  
About 50 men from this factory  
were offered alternative jobs in  
a new packing department  
with the Linwood complex.  
Their existing basic pay rate  
of £58 a week is £1 a week  
below the basic rate at Linwood,  
which is earned by 17 other

men who now work in the same  
department.

Shop stewards called the  
strike last week, and got a  
majority vote from a meeting,  
after the company had said that  
it could not pay the higher  
basic rate to all workers.

It argued that to do so would  
be a breach of the Government's  
pay code, because all the work-  
ers concerned have already  
had the permitted £5 a week  
Although the dispute is, on  
the face of it, merely over £1

a week pay differential, much  
more fundamental issues are  
involved.

The shop stewards claim that  
the company has failed to  
observe agreed negotiating pro-  
cedures, and they fear that with  
many more important changes  
due under the reorganization  
plans—including the transfer of  
Avenger car production from  
Coveunty to Linwood—to back-  
down would open the door for  
more unilateral moves by the  
management.

### Lending rate 10 pc

The Bank of England's min-  
imum lending rate is reduced by  
1 percentage point this week,  
to 10 per cent. The following  
are the rates of Friday's  
Treasury Bill Tender:

Applications	1.5m	Allocated	2,000m
Bids at	97.68%	Received	96%
Rate	97.50%	Received	96%
Average	97.50%	Received	96%
Next Friday	1,000m	Received	1,000m

### Snake realignment 'a possibility'

By Melvyn Westlake

A realignment of currency  
parities within the European  
joint float, popularly known as  
the "snake" is a distinct possi-  
bility and would lead to a  
flow of "refuge" capital into  
Switzerland, according to a  
forecast by an independent  
research unit published this  
morning, but prepared last  
week.

At the same time the Italian  
lira is likely to show a devalua-  
tion of between 8 and 10 per  
cent when the country's ex-  
change markets formally reopen,  
it predicts.

These forecasts come just as  
speculation about a realignment  
of "snake" parities has begun  
to intensify on the currency  
markets. On Friday there were  
strenuous denials in Brussels  
that any adjustment to exchange  
rates was under consideration.

The predictions are made in  
the latest assessment of econo-  
mic prospects for Italy and  
Switzerland published by Forex  
Research, whose forecasting  
techniques are similar to those  
of the Paris-based Organization

for Economic Cooperation and  
Development.

Having correctly foreseen the  
devaluation in the lira, Forex  
suggests that the outcome of the  
present Italian crisis will be  
resolved in the short term by  
an official devaluation of be-  
tween 8 to 10 per cent (roughly  
the extent to which the cur-  
rency had depreciated by Fri-  
day evening) and a further loan  
from the International Monetary  
Fund conditional upon restric-  
tive fiscal and monetary policy  
measures.

However, Italy's outlook for  
1976 "remains gloomy", the  
report says. Inflation is fore-  
cast to rise to about 15 per  
cent, and gross national product  
is unlikely to grow by more  
than 1.6 per cent.

Moreover, the country's trade  
balance will worsen appreciably  
in the first half of 1976 because  
of the short-term "J-curve"  
effect of the lira devaluation.

The lira would fall still fur-  
ther if there was an election  
and an advance in the strength  
of the Communist Party or a

fall in Italy's creditworthiness,  
because of its inability to make  
this year's capital and interest  
repayments, totalling about  
\$3,000m (nearly £1,500m).

Unofficial estimates of Italian  
unemployment already put the  
number at 1.5 million. The  
proposals put forward in Decem-  
ber for providing finance for  
industry and aid to the Mezzogi-  
orno (the less developed  
region of southern Italy) will  
probably be postponed and  
probably reduced.


It notes that profits have  
been squeezed and industry is  
faced with meeting increased  
pay levels and social contribu-  
tions caused by wage indexa-  
tion.

The report says that the  
Swiss franc will continue to  
reflect the uncertainty sur-  
rounding leading European cur-  
rencies. The French franc in  
particular is earmarked as a  
potentially weak currency.

Recession in the Swiss econ-  
omy is forecast to continue  
during the first half of this  
year, but an upturn is seen in  
the last six months.

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**ANNOUNCEMENT**

**The Board and Executive of  
THE ARAB-BRITISH CHAMBER  
OF COMMERCE**

*Wish to express their deep gratification for the support  
and encouragement received from the British business  
community at large during the early stages of the  
Chamber's establishment.*


**The Chamber is now in the course of moving  
from its provisional offices at 72 New Bond  
Street to its newly acquired premises at:**

**42, BERKELEY SQUARE,  
LONDON, W1**

*As from the second week in February 1976, the Chamber  
will proceed steadily toward putting into effect its plans  
to gradually phase its Departments into operation.*

**For inquiries and further information  
please write to the Chamber's  
Secretary-General, at the above address.**

**P.O. Box No 481  
Tel: 01-639 1249 (50 lines)  
Cable Address: ARABRI LONDON W1  
Telex: 24371 ARABRI G  
Registered in London, No. 1199902**



**National  
Westminster  
Bank**

**Rate changes**

**National Westminster Bank**  
announces that for balances in its  
accounts as from and including  
Monday, 2nd February 1976

**Base Rate for lending is reduced  
from 10½ to 10% per annum**

**and its Deposit Rate on all amounts  
deposited, subject to seven days' notice  
of withdrawal, is 6% per annum**

**Saving Accounts will now  
attract interest at 6% per annum**

**All other rates remain unchanged**



# Management

## Entrepreneur learns to profit from team

It is probably the oldest cliché about the smaller business that it grows because of one person's entrepreneurial drive and style, and then loses its way when, as a certain critical size is reached, the man at the top fails to adapt to the need for a new style of management.

One man who has outlived the problem by adopting a style of management more usually found in much larger companies, is Mr. G. R. Horwitz. This 41-year-old Swede freely admits to the sort of entrepreneurial temperament that usually opts to run a comparatively small business like a benevolent despot.

There is a part of him that would still really like to make all the decisions and just hand out orders. He did just that at first when, not 30, his father made over to him a textile goods business in Stockholm turning over less than £250,000 a year.

The company was licensed in Sweden to sell Jockey underwear—the label of the United States-based, family-owned Jockey company—and took its supplies from Britain's Lyle & Scott, now part of Courtaulds.

Today Horwitz's turnover is more than £5m a year. His association with Jockey has been so fruitful that he holds the sales licence for all Scandinavia and is just going into France, that tricky market which has broken many a foreign retailing man's heart, including some from the United Kingdom.

What happened along the way is something of a cautionary tale.

Horwitz says: "The toughest thing I have ever done is to transform this company from what was really a one-man business—in terms of who had the responsibility and authority—by changing myself and training the people we now have."

He was persuaded into it—without argument—by Pehr Gyllenhammar, managing director of Volvo the Swedish motor manufacturer. Gyllenhammar is on Horwitz's board.

Reluctantly Horwitz allowed a management team—now numbering seven—gradually to take over more of what he had regarded as parts of his own job. "The worst part," he recalls, "was the feeling of not being needed. To sit quietly at the sales conference and see somebody else run the show—that used to be my one-man show."

It took him three years to get over that feeling. He added: "Gradually I learned that this is what it is all about—making yourself superfluous in your present field. It is the only way to proceed and develop."

## Paving a five-year way to participation

A five-year period should be allowed for experimentation before any particular form of industrial participation is made mandatory by legislation.

This is one conclusion of a pamphlet published by the Industrial Society. In an introduction John Garnett, director of the society, warns against the risk of being pushed into applying an unproven idea from the Continent, and the author of the pamphlet, Elizabeth B. Sharp, comments that the evidence as to what will work successfully in Britain in the way of industrial democracy "is thin almost to the point of non-existence."

To facilitate experimentation, the pamphlet recommends that the Companies Acts should be amended to reflect the reality that directors have a responsibility to employees as well as to shareholders.

All companies with over 2,000 employees should be required to carry out approved experiments enabling the views of employees to be expressed at board level. Where there is dispute as to whether a scheme is approved, it should be referred to the Advisory, Conciliation and Arbitration Service or another third party.

The pamphlet observes that whatever form of industrial democracy is finally adopted at board level will make little impact on the majority of employees. "Their job satisfaction and commitment and willingness to implement decisions arise predominantly from what happens at the grass roots."

Organizations must get their arrangements right for consultation, briefing and negotiation clarified and working as smoothly as possible before moving to the stage of industrial democracy in the boardroom.

"The attitudes necessary in both management and men for management by consent and joint problem-solving do not appear overnight but gradually develop." So each organization must take stock of its present situation, start discussions and embark upon the necessary training and action.

"Democracy in Industry" (£1.50). RC

## A vehicle package for the third world

It may be all very well, particularly if you happen to be a university lecturer, to have a lot of splendid ideas about how an industrial enterprise should be conceived and run. But it can be a very different matter when it comes to translating theories into practice, in the harsher world outside the campus, and in fact "putting your money where your mouth is."

Graham Edwards, who was for 11 years on the staff of the University of Manchester Institute of Science and Technology, has—in partnership with a former student, Stuart Taylor—embarked on the challenging task of doing just that. And they have chosen to do so in a highly competitive area of the vehicle industry.

They have launched their enterprise, Trantor International, in a small factory on a new industrial estate at Heaton Mersey on the outskirts of Stockport, Cheshire. And from this base are engaged on a worldwide marketing operation, aimed especially at the developing countries.

The object is to sell not simply a new multipurpose vehicle, which in concept is really a cross between a tractor and a Land Rover, but a complete package which includes factory and plant design, training facilities for workers, and new management and production techniques based on what are conveniently, but perhaps obscurely, labelled the autonomous working principle.

The vehicle itself, called the Trantor, has been designed—and indeed the first one was hand built in a small garage—to apply high technology to the manufacture of a basically simple model which, at the same time, incorporated all the necessary features to meet the demands of its potential market.

The Trantor was also designed specifically to fit the Edwards/Taylor concept of small volume production within the type of industrial enterprise they had conceived.

Edwards and Taylor had spent some time examining the needs of farmers and local authorities using both tractors and Land-Rovers and found that the most significant and most often repeated requirement was a vehicle which combined sufficient pulling power and braking with speed and handling ability over long distances, in other words all-round versatility.

Stuart Taylor's prototype Trantor was exhaustively tested on farms and in a variety of road conditions. It passed all tests, and now the small factory at Heaton Mersey has gone

into limited production turning out vehicles which, for the most part, will be used as demonstration models in a number of overseas countries where potential markets for the complete factory package exist.

Edwards had for some time been working as a consultant and designer, both inside and outside the university, on new kinds of factory systems in engineering.

He says: "I believe that only small group systems of production will in the end, fit the changing climate in society. It is not enough to try to bend the flow-line system of production, as for instance Volvo has done, and call that a new method. You have to start with a completely different concept in mind and design your factory, plant, machinery and product to fit that concept."

The challenge, therefore, was to design a factory and group production system to go in it which, it was already clear, would be the majority of cases have to be sited overseas, and mostly in developing countries.

Edwards recruited a small research team, partly from among his old university associates and partly from industry, and produced the project which Trantor International is now in the process of selling. It is designed to be run economically anywhere, in any climate, where skilled labour is either already available or can be trained (perhaps in temporary centres during the period of factory building).

The first test on a factory site was the majority of cases have to be sited overseas, and mostly in developing countries.

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## Why there was no UK food stand at Milan

From Mr I. S. Harrison

Sir, As "the appropriate marketing board" we would like to explain to Mr Martin Haddrell (January 29), the reasoning behind the decision not to exhibit British foodstuffs at the Milan Fair.

Italy is a priority area for British processed food exports, and in 1974 contributed nearly £5m to the balance of payments. Participation in major trade fairs can only be decided upon by an assessment of the strictly commercial benefits that are likely to accrue from exhibiting.

Although the Milan Fair each April does include a food section, it is a very small proportion of the total exhibition area, and is not renowned as a centre for purposeful food trade buyers. This category of visitors is an essential first link in the distribution chain before products are exposed to the mass-market who make up a large proportion of the Milan Fair attendance, and who are not primarily concerned with food.

The British Food Export Council considers that better results can be achieved by exhibiting in a specialist food fair in Italy, and has selected the Salone Internazionale dell'Alimentazione (SIA) held annually in Bologna as the most promising venue.

The British Overseas Trade Board and British Food Export Council have combined to sponsor British joint venture participation at SIA Bologna in 1976, 1975, and shall again be so doing in May 1976. Additionally, in October 1975, we organized a visit of 16 influential Italian buyers to the United Kingdom to see samples of British processed foodstuffs which resulted in a good volume of export business.

The British Food Export Council operates on a world wide basis. We are actively trying to further the already significant British food exports to Italy in an overall long-term plan which present does not include the Milan Fair.

Finally, I regret that some of the items for which Mr Haddrell craves, particularly meat, poultry, and fish, are restricted in Common Market countries as a result of legislation originating in Brussels.

Yours faithfully,  
I. S. HARRISON,  
Director General,  
British Food Export Council,  
World Trade Centre,  
Europe House,  
East Smithfield, London E1 9AA,  
January 29.

## House purchase loans: failing to meet a need

From Mr John Fletcher

Sir, Although Mr Len Williams is correct in stating (January 22) that there is "no case for local authorities to lend 'cheap' part of the market while building societies exist," there is another sector of the market—far larger than the former—which building societies simply does not reach and which local authorities can no longer serve adequately.

Ideally building societies would remove the necessity for local authority mortgage schemes by developing lending policies which catered for the whole community. This would allow local authority funds to be concentrated in other areas, such as council housing, health and education.

Despite recent increases in building society lending, to stringent lending criteria still mean that many people who could have purchased a home with a council mortgage are unable to obtain a mortgage from a building society.

This fact is borne out by the great difficulty which many local authorities are currently experiencing in using their quota of the £100m of building society funds earmarked for their use following the suspension of their mortgage schemes last year. Under this arrangement, authorities can nominate applicants to a building society for a mortgage. However, the society's usual leading requirements must still be met.

One inner London borough found that of 60 people who would have qualified for mortgage under its own scheme only five could be nominated to a society. An outer London borough recently reported that out of 104 inquiries whom would have considered for council loan, only 27 could meet building society standards.

There is no doubt in the mind of many local authority officials involved in this scheme that building societies are failing hopelessly to fill the gap by the restrictions on mortgages. As a result, thousands who wish to buy their own homes are being prevented from doing so.

Not only do societies feel that it is not their responsibility to fill such a gap, but, according to Mr Williams, it does even exist.

Yours faithfully,  
JOHN FLETCHER,  
Casework Coordinator,  
SHAC,  
189a Old Brompton Road,  
London SW5 0AR.

## Staffing and procedures in state employment offices

From Mr H. Bramwell

Sir, The letter from your correspondent (January 26) about the unnecessary "signing on" for the retired, prompts me to draw attention to a regrettable gap in the procedure for young people, many of whom are now for the first time having to apply for unemployment benefit.

My daughter, aged 21, recently returned from nursing in Canada and being unable to obtain employment in this country, although a qualified nurse, applied to the Reading employment office for unemployment benefit. She had previously worked for two years in England and had therefore been paying National Insurance contributions.

This required "signing on" at one office, being interviewed at another about a mile away and visiting a Job Centre in yet another part of the town. She was then told that she could not apply in Reading as she was over 12 miles away. At Bracknell she was told she ought to have gone to Slough. Wiser now, she telephoned Slough only to be told that Reading was the right place.

She returned to Reading, she again visited the first two offices there (one of which said she ought to be at Slough!). After eight journeys and interviews over two weeks at 40p a journey home, she eventually received a cash benefit from Reading with a letter from Slough in the same post telling her she was not entitled to anything! Apart from

being a somewhat demoralising experience for a young person (there was much waiting around and some rudeness from officers at some offices) there was no one present at any of the four government offices she contacted who could explain to her as a first-time applicant what she might be entitled to, which office to go to or what the procedure was. Instead she was shunted unnecessarily from one officer to another, none of whom seemed to have any knowledge outside their own narrow duties.

It appears to me that civil servants in government offices are not trained and perhaps not even the right people for the social problems created by the present plans of unemployment to which our young people are subject. The type of social worker employed by a local authority would be competent to give this sort of advice and one wonders if appropriate persons could not be designated in the large employment offices to give the sort of practical advice and information which seems to be sadly lacking in the present arrangements. I am sure that if civil servants were supervised like local government officers, to local councillors for their acts and omissions, the position would soon be changed.

Yours faithfully,  
H. BRAMWELL,  
County Secretary,  
Royal County of Berkshire,  
Abbey Street,  
Reading, RG1 3EE,  
January 26.

# Bank of New South Wales

PRESIDENT'S ADDRESS  
ANNUAL GENERAL MEETING  
Friday, January 30, 1976

## Still hazards on road to recovery

"The road to recovery is still beset with hazards, and on the world scene, expectations of speedier resumption of economic growth are still subdued," the President of the Bank of New South Wales, Sir John Cadwallader, said today.

Sir John was addressing the Bank's Annual General Meeting of proprietors.

"Although the recession trough had been passed, the qualified expectations still placed a ceiling on the strength and pace of activity within countries in which the bank operated, because of their dependence on world trade.

"But we take hope, in both Australia and New Zealand, that more realistic policies will be pursued towards establishing priorities and encouraging healthy efficiency in business and administration.

"This should act both to create new opportunities and to take advantage of any improvement in the economic climate."

Sir John Cadwallader said that in Australia in recent months a new coalition government had come into office offering assurance of deeper responsibility in management and accepting the belief that the private sector was the mainspring of economic growth.

"But," he warned, "confidence in this approach is no substitute for clear thinking and greater effort on the part of both government and business in the prevailing difficult circumstances."

"I must say that the new monetary measures announced last week leave some doubts as to the consistency of their objectives and to their ultimate impact," Sir John said.

**Promising start by Government**

"The Government has made a promising start in its intentions to reduce administrative expenditure and to review the work and operations of the numerous commissions, committees, and regulatory agencies set up in recent years."

"Yet it cannot be expected to slash government spending overnight."

"Some of its predecessor's innovations have come to stay, although their structure might be changed and simplified."

Sir John said that the ability to cut down the rate of growth of government expenditure was only one side of the task.

"The other important aspect," he said, "is the encouragement which government can give to revitalise business activity hit by official restraints and by economic recession."

"Already there are hopeful signs that the barriers to new resource-development projects will

be eased and that a greater spirit of co-operation will prevail amongst the Commonwealth authorities, the States, and development enterprises."

## Stimulating new investment

"The Government, too, is already committed to certain taxation measures to help stimulate new business investment," Sir John said.

"The introduction of a 40 per cent investment allowance on new plant and equipment might induce a measure of new capital expenditure ahead of a recovery in demand, but a more far-reaching commitment is the proposal to accept the Mathews Committee recommendations on company taxation."

"The new spirit of confidence," he said, "was qualified by the knowledge that quick results could not be expected, as the Prime Minister has acknowledged."

"The essential first step was the necessary overhaul of the administrative extravagance."

"This would release the well-springs of enterprise and allow business to make more decisions for itself."

"No great buoyancy was yet evident in the Australian economic climate, though there were signs of a strengthening degree of recovery in coming months."

"Provided the recent moderation in wage increases can be continued, reserves of unused capacity should give scope for an improvement in industrial productivity and employment, at small cost, as consumer demand gains strength."

**The ravages of inflation**

Sir John Cadwallader said that business sorely needed an acceptable method of assessing true profits to meet the ravages of inflation on working capital and resources.

"The serious nature of the damage wrought to the financial structure of enterprise, in real terms, is becoming more widely recognised, but there are still disagreements about the way to put it right."

"The burden of inflation on the individual too, in the diminished value of savings, particularly for retirement, and in the incidence of the scale of taxation, still calls for attention."

"The real problem is still that of reducing, or ideally, eliminating inflation, rather than merely learning to live with it."

"The difficult budget strategy, therefore, is to steer a course which will progressively reduce the magnitude of the deficit, and at the same time, introduce tax changes which will help promote recovery on a lasting basis."

## Motor city faces rising tally of unemployed

Chrysler is still tying up the loose ends of its government-enforced redundancy programme, but already it is clear that this month will see about 5,000 of the car maker's workers dumped on to the labour market in the Coventry area.

This means that the total unemployment in Coventry, Bedworth and Nuneaton will be increased by nearly a third, and closer examination of the latest unemployment figures for these towns shows that the position is even worse.

Of the 17,898 unemployed on January 8, the last available figures, 5,499 were women.

Most of the 5,000 Chrysler redundancies are men, and their arrival on the depressed job market will increase the number of unemployed males by a daunting 40 per cent.

Even Coventry, with its long-established reputation for recovering quickly from economic recessions, is sitting at the prospect of losing jobs for such an unprecedented rise in its unemployed.

Last year unemployment in Coventry rose from 3.25 per cent in January to 6.17 per cent in December. In the first week of the new year it shot up to 7.3 per cent—significantly higher than unemployment rates for the West Midlands, or Britain as a whole.

By the end of February it could be more than 10 per cent.

Unemployment in the once-booming motor city already ranks it with most of the assisted areas of the North. Within the next few weeks it will almost certainly have the highest jobless rate in Britain.

Ironically, many of those now out of work in Coventry are Scots who came south in the late 1950s and early 1960s, to cash in on the demand for car workers.

Mr W. E. Hayden, Coventry district manager of the Employment Services Agency, is in charge of the temporary job offices established in Chrysler's Ryton and Stoke plants. He reports:

"We are finding that Chrysler workers are for the first time showing keen interest in vacancies outside the area—perhaps back to the areas they originally came from."

Last year the growing dole queues caused the City Council to set up a special employment committee, which included representatives from the trade unions, the chamber of commerce and Coventry Engineering Employers Association.

In October the committee sent a deputation to the Department of Industry to press for assisted status for Coventry, a move which has been repeated by other West Midland towns.

## Industry in the Regions

So far the Government has not acted on their request. Indeed most Coventry people regard the granting of assisted status as a forlorn hope.

Their action is, however, a reflection of the growing resentment that some of the blame for their present plight can be laid squarely at the feet of successive governments.

By rigid enforcement of the location of industry controls, governments over two decades have forced Coventry companies to expand in assisted areas—Chrysler (Rootes) to Linwood, Scotland; Triumph to Speke, Liverpool; Alfred Herbert to Falmouth, Cornwall; Torrington to Darlington, Co Durham, and Brico to Lydney, Gloucestershire.

There are many in Coventry who have steadfastly maintained that Chrysler's troubles arise directly from their costly Scottish venture.

It is not generally appreciated today that Coventry suffered very significant closures in the mid-1960s which led to

the loss of 8,000 jobs. These included 5,000 at Armstrong Whitworth's Baginbrough factory when the Government cancelled the RS84 air freighter, 2,000 at a missile factory and several hundred at two drop forging companies.

Coventry Engineering Employers Association points out that Coventry has an unusually high level of unemployment, but since then few new employers have been permitted to move into the area.

Mr Alan Berry, the association's director, says that before the present recession, 65 per cent of the insured working population was employed in engineering.

He describes this as "a remarkable and dangerous dependence which ensured that the present recession would be more severely felt in Coventry than in many other areas, particularly since the motor industry is so well represented."

He also makes a point which is one of the most worrying factors in the present jobs crisis.

Although Coventry has shown remarkable resilience in covering from past downturn in the economy, the level of employment has seldom returned to its previous best.

He gives warning that if some time after this last year, Coventry companies will be able to meet increased orders by better utilisation of unused capacity rather than by widespread recruitment.

One thing remains constant in this picture of gloom: Coventry gives hope. Its location at the centre of the country's motorway network and an established labour force with a justified reputation for only for its wide range of engineering skills but for its adaptability.

In the short term there is little the Government can do for Coventry which will not be seen as preferential treatment. But as a veteran labour official and trade union officer recently warned Coventry MP, "In the long term any government which fails to ensure that this city and its people are able to the fullest use will be doing so at its peril."

Clifford We

## WCB Higher Dividend and Bonus Issue

Preliminary report 1975 from R. W. O. Beney, Chairman

● Profits ahead of forecast, despite much worse second half conditions ...  
● Dividend increased to the limit. ● Bonus share issue of 1 for 10 proposed.  
● Balance Sheet is strengthened, and liquidity improved ...  
● Current trading shows signs of better demand ... I expect to forecast the 1976 results at the AGM on Wednesday, 31st March.

	1975	1974	% change
Sales	9,974,875	11,260,649	9.7%
Trading profit	1,162,571	1,345,987	13.6%
Profit before tax	847,035	1,108,499	23.5%
Tax	470,733	594,002	20.7%
Profit after tax	476,302	514,497	7.8%
Dividend per share net of tax	2.834p	2.750p	3.1%
Cost	2187,546	2185,533	0.1%
Earnings per share	7.46p	8.03p	6.9%

Foreign currency loans. These were fully repaid, and an exchange loss of £225,194 absorbed.

White Child & Beney Limited, Oldham Street, Denham, Manchester M34 3SR







## Midland Bank Base Rate

Midland Bank Limited announces that with effect from February 2nd 1976, its Base Rate will be 10%, and that its Deposit Rate on amounts lodged at its branches subject to 7 days notice of withdrawal will be 6% on balances of all amounts.

Savings Accounts will earn 6% on balances of all amounts.



Midland Bank

## LLOYDS BANK BASE RATE

Lloyds Bank announces that, with effect from Monday, 2nd February, 1976, its Base Rate for lending is reduced from 10½% to 10%.

The rate of interest allowed on seven-day notice Deposit accounts and Savings Bank accounts will be 6%, a decrease of ½%.



Lloyds Bank



**HIGHVELD**  
STEEL AND VANADIUM  
CORPORATION LIMITED  
(Incorporated in the Republic of South Africa)

### INTERIM REPORT FOR THE HALF YEAR ENDED 31ST DECEMBER 1975

The following are the unaudited results for the corporation and its wholly-owned subsidiaries for the half year ended 31st December, 1975 with comparative figures for preceding periods:

for preceding periods :	SIX MONTHS ENDED		
Production : metric tons	31.12.75	30.6.75	31.12.74
Hot metal : total .....	276 297	270 349	230 388
Continuously cast blocks			
For rolling .....	214 950	206 055	170 584
For sale .....	61 213	61 049	60 613
Total .....	276 163	267 104	231 197
Rolled products			
Billets .....	7 923	14 807	13 753
Sections .....	178 035	179 689	152 213
Total .....	185 958	194 496	165 966
Vanadium slag .....	22 334	22 067	19 623

GROUP FINANCIAL RESULTS:	SIX MONTHS ENDED		
	31.12.75 R000's	30.6.75 R000's	31.12.74 R000's
Net income for the half year before taxation .....	14 036	12 637	7 542
Less : Provision for deferred taxation ....	5 790	5 227	3 109
Net income .....	<u>8 246</u>	<u>7 410</u>	<u>4 433</u>

The corporation's unaudited net income, before provision for deferred taxation, but after providing for interest of R 1730 000 and depreciation of R 391 000 amounted to R 14 036 000 for the half year ended 31st December 1975. This is 11 per cent higher than the income achieved for the half year ended 30th June 1975. The provision for deferred taxation for the period amounted to R 5790 000.

The latter half of 1975 has seen the worst recession that the world steel industry has experienced since before the last war. As the year ended there was no sign of real improvement and it is unlikely that the upswing will start before the middle of 1976. By comparison South African steel demand has been remarkably good but towards the end of the period there was a significant change in the domestic steel market. While the order book for the corporation's rolled products remains satisfactory, the fall-off in the reinforcing bar business has adversely affected the off-take of steel semi and this has led to an increase in block stocks. As a result it has been necessary to take a number of export orders for semi at prices somewhat lower than domestic prices. The corporation is thus assured of capacity operation of the iron and steel works for the remainder of the financial year.

The market for vanadium remained reasonably firm during the period but the demand for material in the first quarter of 1976 has been lower. Major repair work and modifications have been planned on some of the kilns at the Vanra division and the resultant reduction in output should help to correct the imbalance during the period.

The production divisions have all operated well and the new billet casting machine was successfully commissioned at the beginning of December. The flat product expansion scheme has progressed according to plan and in December the board approved an additional R 71 million expenditure for an 8th pre-reduction kiln, thus bringing the updated budgeted cost of the flat product expansion to R 80 million.

The current market conditions make financial forecasting more difficult but it is expected that the corporation will maintain the same level of profit for the second half of the year.

**DIVIDEND**  
The dividend of 10 cents a share in respect of the financial year ended 30th June 1975 was declared on 1st August 1975 and paid to shareholders on 2nd October 1975.

**SHARE CAPITAL**  
During the half year ended 31st December 1975, 406 920 shares were allotted to the holders of options attached to the Deutsche Mark and dollar bonds in terms of the conditions of issue of the bonds. In addition, 15 000 shares were issued at a subscription price of R 1.37 a share to participants in the corporation's share incentive scheme for senior employees. The remaining 387 000 of the 950 000 shares set aside for this purpose are under the control of the directors.

The issued capital at 31st December 1975 was R 57 902 270.

**CAPITAL EXPENDITURE**  
The total commitment in respect of capital expenditure was R 72 771 000 at 31st December 1975, compared with R 17 175 000 at 31st December 1974. This figure includes the bulk of the expenditure to be incurred over the next few years on the flat product expansion scheme. As mentioned in the 1975 annual report, it is planned to finance this expansion from cash flow and loan facilities that have been negotiated with Anglo American Corporation.

For and on behalf of the board  
W. G. Rousstred, Chairman Directors  
L. Boyd

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Schoonheid No. 308, J.S.  
District Witbank

## FINANCIAL NEWS AND MARKET REPORTS

### Pancontinental: a bandwagon going out of control

Star punting stock of the moment is without doubt Pancontinental. After a phenomenal rise last year from a low of 220p, it put on no less than 56½ to 171½ last week on the back of the announcement of the near-doubling of known uranium reserves at its Jabuluka deposits in the remote Northern Territory. On Friday alone the rise was 54½.

No doubt it will continue to rise in the short term, but this is no stock for those lacking the gambler's nerve.

I made this point two months ago, when Pancontinental was standing at 920p after having put on 195p in a week, and I make no apologies for having done so.

The bandwagon has gone out of control—rather as it did with Poseidon—and it is impossible to say where it will end. It was suggested to me on Friday that the price would go high into the 230-240 range before falling back.

Whether or not it reaches those heights remains to be seen, but all that can be said with any certainty is that it will fall back—and sharply.

It would appear that the market is being made not in Australia but mainly in the

United States with some help from London and the rest of Europe. Few of the buyers who have got in on the act seem to be long-term holders.

At the moment Jabuluka's wealth rests on what is in the ground (which is undoubtedly good and will be profitable), and on a lot of hopes. Apart from that there is nothing—not even a hole in the ground.

There is no infrastructure, mining equipment or financing arrangements. There is as yet no government permission for the venture and no permission will be forthcoming until well after the report on the potential environmental effects of the Peko-Wallsend-EZ Ranger project is published, probably in the summer.

Even when government permission is granted, Jabuluka will probably be among the laggards getting into production, with the Ranger development and Western Mining's venture well to the fore.

There are a couple of other items affecting the project, which may be considered insignificant at the moment but could grow in importance later. First, Pancontinental has only 65 per cent of Jabuluka, with Getty Oil holding the remaining equity.

While some of the more hysterical chauvinism has been killed, there remains a quite understandable reluctance to see foreign companies holding a major stake in such a strategic mineral. There could, therefore, be some political problems overhanging the venture.

Secondly, part of the deposits are on Aboriginal religious land. In the past the Aborigines

### Mining

have often been bought off cheaply, but despite the change in government the tide has turned. More they way and Jabuluka could end up paying substantial royalties to the Aborigines before the inevitable government cut is considered.

The share price reaction to the announcement of the near-doubling of known reserves was ridiculous. The previously stated reserves of 115,200 short tons of U308 were large enough to allow for establishment of a major mine with a life of 20 years.

It was also reliably estimated that actual reserves were much

higher than stated. Therefore finding more reserves was a waste of time and money, as well as largely academic.

However, given the speculative nature of the stock and the thin market, just about anything will move the price.

For investors who want to get into the Australian uranium scene, better and quieter alternatives are Peko-Wallsend, which has gold and copper props, and Western Mining with its substantial nickel interests.

### A good rise in tin

Some have to suffer misfortune for the common good, and so it is that tin, which has been labouring under heavy pressures for more than a year, saw a useful price rise last week in the wake of reports of labour strife at Amalgamated Tin Mines of Nigeria and in Thailand.

Tin and the shares in the operating companies are traditionally volatile and susceptible to political winds of change, particularly since the Far East—Malaysia, Thailand and Indonesia—accounts for about two-thirds of the non-Communist world's production. Traditionally tin shares have been high

yielders while the market is this.

Last year, the tin industry went through a severe patch when supplies substantially overran demand, with many mines being forced to cut production or go into care and maintenance. There are likely to be a large number of sickly profit statements emerging shortly, and therefore historically high-yielding shares should not be the automatic selection.

Far better to go for the long-life mines, better able to withstand the vagaries of world economics. (Incidentally, fears of heavy unloading from United States strategic stockpiles are likely to prove groundless given that the United States is proposing at last to come into the International Tin Council.)

Malayan Tin Dredging, which last November said that profits could not be expected to match those for the last two years, seems set to hold its dividend at 16.5p gross, which at 172p a share gives a yield of 9.6 per cent and a p/e of about 9.4 on full-year earnings of 1.7m, say, £1.7m as against £2.1m.

The only problem here is Malayan Dredging's exposure via Adak to the labour troubles in Thailand.

Desmond Quigley

### BAT's final figures tomorrow

Tomorrow is the key day of the week for company profit statements—notably British American Tobacco's final results. Also due are the Wagon Finance end-year figures, plus interest from Dowry and Beyer Peacock, Decca, (interim, Thursday) also stands out.

**TODAY**, interims—Christie, Tyler, Ellis and Everard, McKee, Secs, Finals—Hirs and Mallinson, Prestige Group, and U. C. Inves.

**TOMORROW**, interims—Beyer, Peacock, Dowry Group, Scottish etc Textile, and Unilever, Finals—Bona, St. Fabrice, British-American Tobacco, Wagon Finance, and Westinghouse Brake.

**WEDNESDAY**, interims—Mining Supplies, B. Priest, and Stoddard Hides, Finals—Front Eng.

**THURSDAY**, interims—Bona, Bros, Decca, Helical Bar, Regional Prop, Finals—Goodie Durrant and Murt.

**FRIDAY**, interims—Centrewest, Secs and Steinberg Grp, Finals—Beaumont Prop, Crea, Nicholson, and Harris Lebu.

## Barclays Bank Base Rate

Barclays Bank Limited and Barclays Bank International Limited announce that with effect from the close of business today, their Base Rate will be decreased from 10½% to 10% per annum.

The basic interest rate for deposits will be decreased by ½% from 6½% to 6% per annum.

BARCLAYS

BARCLAYS International

Reg. Office: 54 Lombard Street, London EC3P 3AH.  
Reg. No's 42829 and 1266267.

Terry Byland

### Business appointments

#### Sir George Middleton joins Mears

Sir George Middleton has joined the board of Mears Bros Holdings.

Mr Raymond Davey has resigned from Angel Toy Group to rejoin Managing Projects Group as managing director.

Mr John Sloan has been made chairman of BWIA International. Mr Peter Lock Lang has been promoted to chief executive officer, taking over from Mr Sven Svensberg.

Mr J. S. Gorry, Mr E. W. Phillips and Mr R. V. Wood are three new directors of Mastemere Estates.

Several board changes have taken place at Gallaher. Mr H. B. Glyn retires as joint managing director. Mr S. G. Cameron becomes chairman of the Tobacco Executive. Mr L. F. G. Pritchard, previously joint managing director, is now managing director.

Mr M. R. K. Maunsell has retired as a director of Gallaher Ltd. Mr P. J. H. Grierson is now the chairman of the Gallaher Wire and Cable Division. Mr P. F. Benton has been appointed chairman of the Mono Group.

Mr Albert Long has become chairman of Farnell Electronics. He succeeds Mr Alan Farnell, who remains a director and who has been appointed life president on his retirement as chairman.

Mr John Moore, company secretary of Kangaroo Helmets, has joined the board.

Mr Leslie Coulthard, chairman of the Coulthard group, has resumed the role of managing director vacated by Mr Giles Foy, who has left the organization.

Three new directors join the board of Adam Brothers Clothing. They are Mrs I. E. Crook, Mr E. D. Warner and Mr J. E. Freeman.

Mr J. B. Field, managing director, will succeed Mr R. G. Shave as chief executive of Redway Wilkinson with effect from April 1. Mr Shave will remain chairman.

Sir Brian Macdonald and Mr Nicholas Mountain have been named directors of Airwork Services.

Mr Eric Koops has joined the board of CSM Parliamentary Consultants as non-executive finance director and company secretary.

Mr J. R. Dickinson and Mr D. Baker have been elected directors of J. B. Minet, treaty division (marina).

Mr Charles Wilson has been made a director of W. W. Ball. Mr Roy Simpson has been appointed to the board of Ferivan Press.

Mr Douglas Thorpe joins the board of Petrolite.

Mr L. C. F. Parker, company secretary, becomes a director of Simpson (Bicycle).

Mr Peter Deal and Mr Gareth Owen have been appointed directors of Wallace Brothers Bank.

Mr Roger White becomes manager of the commercial banking department.

Mr C. J. S. Green will be joining the executive staff and the board of Cerro Metals (UK) on March 1. Mr Ralph F. Dreyfuss has resigned from the board on resignation of Mr S. J. Green, president, Cerro Sales Corporation.

Mr Jaime Claro, who has succeeded him as president of Cerro Metals, has accepted the nomination of Mr S. J. Green and Mr J. Goldschmidt as alternates to Mr A. M. Vere and Mr J. Claro respectively.

Mrs A. Gordon and Mr H. L. Gibson have been made part-time members of the East Midlands Electricity Board.

# SQUATTING. CAN EUROPE PUT HER HOUSE IN ORDER?

London has an estimated 25,000 squatters. In Italy, squatting is practiced on such a huge scale it is accepted as part of everyday life. And in France, having suffered a series of drastic police and landlord purges, the squatters have moved from the cities to the peace of deserted southern villages.

This Tuesday Europa discusses what measures are being taken by city authorities to help their homeless.

Europa will also be taking a very close look at European tax reform. Britain is enjoying a breather after a spate of tax changes but in Germany, with elections looming up, tax reform schemes have moved into top gear.

In addition, there will be an article that compares the relative performance of the main European airlines all of whom, with the exception of one, lost money last year.

Published on the first Tuesday of every month, Europa investigates and discusses financial and industrial affairs and allied social questions, as they affect the total European business community.

Europa is published simultaneously with The Times, Le Monde, La Stampa and Die Welt. Each newspaper is responsible for its own language version of Europa and articles are always up-to-date as they are translated into the mother-tongue immediately before publication.

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[illegible]











# Local Government, Public & Educational Appointments

## KUWAIT UNIVERSITY OF KUWAIT FACULTY OF MEDICINE

Applications are invited for the following positions in the Faculty of Medicine which is opening in September 1976 with an intake of 100 pre-clinical students. Pre-clinical teaching will be completed by September 1976. The completion of a 500-bed University Hospital and Medical School complex in 1980. The medical school will be a teaching hospital with a research unit equipped with research and teaching facilities. Instruction will be in English.

Successful applicants will be involved in the planning and development of the curriculum and assessment system, and in the establishment of the medical school. These positions are available from the 1st of September, 1976 onwards.

- Block Lecturers**  
Professors or Assistant Professors or Lecturers  
2 posts
- Community Health and Behavioural Science**  
Professors or Assistant Professors or Lecturers  
2 posts
- Human Morphology and Experimental Pathology**  
Professors or Assistant Professors or Lecturers  
2 posts
- Microbiology**  
Professors or Assistant Professors or Lecturers  
2 posts
- Pharmacology**  
Professors or Assistant Professors or Lecturers  
2 posts
- Physiology**  
Professors or Assistant Professors or Lecturers  
2 posts

**General Conditions for Appointment**  
All applicants must possess a Ph.D. degree or an equivalent qualification and have conducted and published research in the field. Professors should have 10 years' experience, Assistant Professors or its equivalent, i.e. Senior Lecturer or Reader, Lecturers should have 4 years' experience.

**Contracts: TWO TO FOUR YEARS, RENEWABLE CONTRACTS**  
Salary Scales (monthly in Kuwaiti Dinars): 1 KD-£1.60 approx. Professors — 360-420 (16 increments) and an additional 40% of salary as a professional allowance. 2 posts

Assistant Professors — 240-300 (16 increments) and an additional 40% of salary as a professional allowance. 2 posts

Lecturers — 180-240 (16 increments) and an additional 40% of salary as a professional allowance. 16 posts

In addition, there is a monthly car allowance of 30 KD for Professors and Assistant Professors and 20 KD for Lecturers. There is also an inflation allowance of 72 KD for all grades of academic staff.

**Gratuity and Pension**  
There is a gratuity of one month's basic salary for each year employed payable on termination of contract. A proposal for a pension scheme is under consideration.

**Housing**  
Suitable furnished, air-conditioned accommodation, electricity and water are provided free of charge.

**Medical Care**  
Free comprehensive treatment is available under the State Health Service.

**Travel**  
Airline tickets are provided from the country of recruitment for the appointee and his family. Under 20 years, thereafter return tickets are issued annually to the country of recruitment. A baggage and freight allowance is also provided. In addition there is a travel allowance for attending up to 20 scientific meetings a year.

**Vacation**  
Two months paid annual leave as well as various religious and government holidays. For non-clinical staff there is in addition 2 weeks paid leave.

**Taxation**  
There is no income tax in Kuwait. Currency is freely transferable without restrictions.

Further details can be obtained from the Dean, Faculty of Medicine, Kuwait University, P.O. Box 30030, Kuwait. Applications should be sent to the Dean, Faculty of Medicine, Kuwait University, P.O. Box 30030, Kuwait. Information about Kuwait can be obtained from the Kuwait Embassy, Chancery Office, 3 Stratford Place, London W1A 2EL. Tel. 01-629 6833.

**Appointments Vacant**  
GENERAL VACANCIES

**WE ARE LOOKING FOR A YOUNG COPYWRITER**  
with some experience to write sales promotion and advertising copy for a wide range of products. As well as contributing to our weekly publication, the successful candidate will be involved in the planning and administration of promotional campaigns.

This will be a Grade 2 appointment with an initial salary of £10,000 per annum. In accordance with an N.U.J. house agreement, the successful candidate will be offered a 10% increase on the first day of the new year.

**Strong able-bodied YOUNG TRAINEE**  
required for LONDON WINE SHIPPERS

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# trial and Non-secretarial ments also on page 30

## SECRETARIAL

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Call Terry Beckett,  
STAFF RESERVES, 438 8001

## IL SECRETARY/ SISTANT

Executive of US Oil London West End. Well-organized, efficient, with initiative and personality. To small office and expanding. Tax and addition to normal duties. Oil industry. £2,500 to early 40's. Salary and salary to £2,500 to early 40's. (around £2,000). Tel 01-437 4147.

## KNIGHTSBRIDGE £3,000

The Director General of the Department of Health is seeking a Secretary to his office. The post is a full-time position, requiring a person with a degree in a relevant field and a minimum of five years' experience in a similar position. The salary is £3,000 per annum. Applications should be sent to the Director General, Department of Health, 10 Whitehall, London SW1A 2HQ.

## MUSICAL SECRETARY II

Leading Music Management Co. seeks a top-level PA/Secretary to a first-class, established, and expanding music management company. The successful candidate will be responsible for the day-to-day running of the company, including booking, travel, and general administration. Salary £3,000 p.a. Pathfinders 629 3132

## TAKE ON NEW RESPONSIBILITIES IN PERSONNEL

Manager of Personnel Services in a large, established, and expanding company. The successful candidate will be responsible for the day-to-day running of the department, including recruitment, training, and general administration. Salary £3,000 p.a. Pathfinders 629 3132

## AVEL, W.I.

opportunity to travel a variety of goods and services. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## Y.M. MANAGEMENT, £2,750

new offices and a boss who is a very experienced and well-known manager. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,750 p.a. Pathfinders 629 3132

## VERPOOL ST.

The P.A./Sec. needed for a busy, established, and expanding company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## NACREMENT SISTANTS SECRETARIAL

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## INTERNATIONAL SECRETARIAL

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SENIOR SECRETARY

If you are adaptable, intelligent, reliable and a qualified Secretary, you may be the person we are seeking to fill the post of Secretary for the Managing Director and Office Manager. The job is busy, varied and interesting with pleasant working conditions in modern Bond St. Office. Good salary, fringe benefits and staff cafeteria.

Please ring Ruth Dickson,  
TIME LIFE INTERNATIONAL LTD.  
Telephone 499 4088

## INTERNATIONAL BANKING YOUNG SECRETARY

£2,800 + Bonus  
One of the world's largest banks is seeking a young, energetic, and motivated Secretary to its London office. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,800 p.a. Pathfinders 629 3132

## PUBLISHING SECRETARY PLUS

Kindred spirits must be a kindred spirit. We are seeking a Secretary to a leading publishing house. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## NORMA SKEMP PERSONNEL SERVICES LTD.

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## ACORN ONE No.1 PA/SEC.

Red "X" on black "X" - a sign of a good Secretary. We are seeking a Secretary to a leading company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## PUBLISHING, W.I.

Join this expanding company and help to develop its publishing and printing business. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## INTERNATIONAL COMPANY

As Secretary to the Vice-President of a leading international company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## RESEARCH-NO SHORTHAND

As Secretary to a leading research company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## PUBLIC RELATION TRAINING

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## PARIS-BLIND SECRETARY

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## MEDICAL SECRETARY/ERN

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## FILM INDUSTRY

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## Radio

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## Yorkshire

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## Grampian

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## Border

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## TEMP! TEMP! TEMP!

We have immediate vacancies for Secretaries and Typists to work in a busy, established, and expanding company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## FILMS-T.V.-RECORDS AND ADVERTISING

Call us today - we have a variety of exciting opportunities for Secretaries and Typists in the film, television, and records industries. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## PATHFINDERS 629 3132

## JOB IN PERSONNEL AND ADMIN.

A Secretary, 24+ required for the Personnel Secretary of a leading company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## CITY SECRETARY £2,800

for charming, easygoing M.D. and Technical Development Director. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,800 p.a. Pathfinders 629 3132

## SENIOR ROLE AT AROUND £2,900

Interesting and varied secretarial role for an experienced person with a minimum of five years' experience in a similar position. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,900 p.a. Pathfinders 629 3132

## FINE ART, £2,500

Discussing negotiations with art galleries and dealers would be a challenge for a Secretary. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## NO SHORTHAND TRAVEL CONCESSIONS

Love to cruise in Mediterranean waters? Then join the staff of a leading travel company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## A GOOD ORGANISER-£2,700

Good organisational skills and a minimum of five years' experience in a similar position. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,700 p.a. Pathfinders 629 3132

## SCANDINAVIAN TOUCH

I can personally recommend a Scandinavian touch to your company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## ADVERTISING

Enjoy good discounts on well-known advertising agencies. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## WOULD A SEC/PA (25-40) able to

work in a busy, established, and expanding company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SECRETARY

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## PERSONNEL DIRECTOR OF City

International company seeks experienced and motivated person for the post of Personnel Director. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SHORTHAND TYPIST required for

training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## EXCELLENT EXECUTIVE SECRETARY

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## STELLA FISHER IN THE STRAND

Young secretarial persons will find a choice of first-job opportunities here. Literate, keen trainees who didn't quite make shorthand, equally should find their right niche through us.

## STELLA FISHER BUREAU

110-111 STRAND, WC2  
01-536 6644  
(Opposite Strand Palace Hotel)

## P.A./SEC. FOR ADVERTISING

Lots of involvement here for a well-qualified P.A./Sec. for a leading advertising agency. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## PUBLIC RELATIONS COMPANY

In London requires a Secretary/P.A. for a leading public relations company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## TRAINING ACCOUNT EXEC.

In a role with a training account executive. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## TOP SEC./TOP SALARY £2,950

Use your own initiative to organize a new department in a leading company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,950 p.a. Pathfinders 629 3132

## MARKETING/PERSONNEL £2,700

You will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,700 p.a. Pathfinders 629 3132

## BRICK

Build it up or tear it down. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## CHARITY, £3,750

As welfare administrator for a leading charity. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £3,750 p.a. Pathfinders 629 3132

## PUBLISHING

The Bodley Head needs a lively and energetic Secretary. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## LIVERPOOL STREET £2,800

Age 20/40 to work for very nice Director of Insurance Co. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,800 p.a. Pathfinders 629 3132

## WANT TO WORK WITH TOP DIRECTOR?

Chief Executive of well-known charity seeks a Secretary. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## PA/SEC. 25/20. Experience of large

company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## MUSIC PUBLISHING COMPANY

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SECOND SECRETARY to busy

company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## THE P.A. IS HIGHER ONE

for a leading company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## ART DEALER specializing in Old

Masterpieces. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## PERSONNEL SECRETARY/ASSISTANT

Good secretarial skills plus experience in a personnel department. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## FIRST CLASS SECRETARY

Required to act as Personal Assistant to a leading company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## TRILINGUAL P.A. £3,600+ AND BONUS

Extensive travel to Paris, Rome, Amsterdam and other European cities. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £3,600 p.a. Pathfinders 629 3132

## T.V. Commercial P.A./SECRETARY

with background of personality and a minimum of five years' experience in a similar position. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SECRETARIAL ASSISTANT

Required for a leading company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## P.A./SEC. £2,750

Be the vital link in these Management Consultants. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,750 p.a. Pathfinders 629 3132

## P.A./SECRETARY, £3,000

Using your own initiative to organize a new department in a leading company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £3,000 p.a. Pathfinders 629 3132

## PUBLISHING

The Bodley Head needs a lively and energetic Secretary. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## 2 INTERESTING JOBS AT MARBLE ARCH

National Charity requires 2 Secretaries for its London office. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SECRETARY/CAR DRIVER to work

for a leading company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## MULTI-SKILLED

Secretary who can keep a diary, manage a budget, and handle a variety of other tasks. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SENIOR SECRETARY-£2,500

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## INTERPRETING/SEC.

Training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SECRETARY/PA working for

training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SECRETARY/PA working for

training and recruitment for secretarial and administrative positions. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## SECRETARY W.S.

George W. S. Co. is seeking a Secretary to its London office. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## Publisher and Editorial Executive

Required to act as Executive Secretary to a leading publisher. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## RUSTY SHORTHAND £2,500+

For really interesting position in this young, friendly company. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £2,500 p.a. Pathfinders 629 3132

## KEYSTONE 278 3233

## £3,000 UPWARDS

A Secretary with a minimum of five years' experience in a similar position. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £3,000 p.a. Pathfinders 629 3132

## ALANGATE LEGAL SECRETARIES

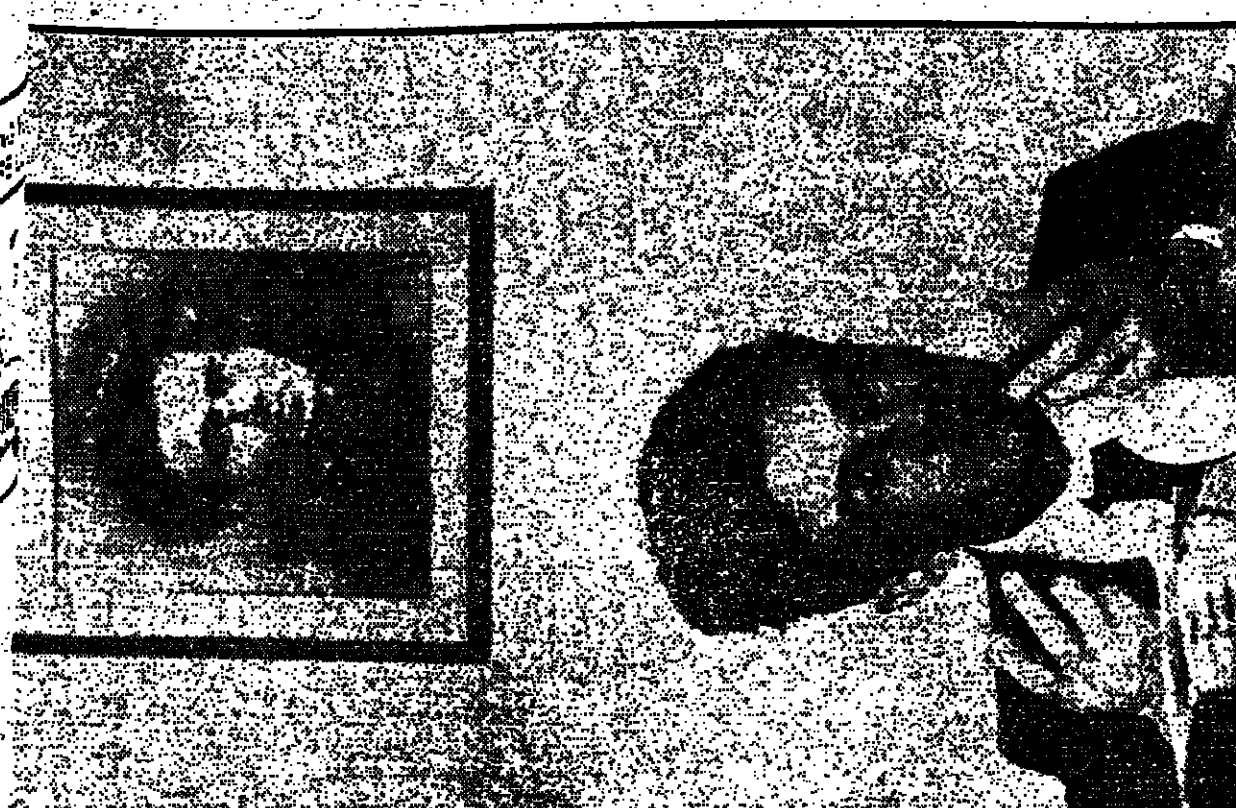
£1,700 to £2,500 plus commission. The successful candidate will be responsible for the day-to-day running of the company, including sales, marketing, and general administration. Salary £1,700 p.a. Pathfinders 629 3132

## FIGURE IT OUT £2,500









Enrico Berlinguer, overlooked by Antonio Gramsci, one of the Communist thinkers who saw the need to transform the party's work from pure propaganda into political initiative. Right: leftwingers give the clenched fist salute in Rome last year when Communists gained 2,500,000 votes.



Enrico Berlinguer, overlooked by Antonio Gramsci, one of the Communist thinkers who saw the need to transform the party's work from pure propaganda into political initiative. Right: leftwingers give the clenched fist salute in Rome last year when Communists gained 2,500,000 votes.

## Onward march towards communism

country's life and internal political decisions.

In Western Europe there is a shift in the balance of power. The Communists are strong, and the large Anglo-Germanic sector, in which the Communists are almost non-existent, is weak. Would not the success of the Italian, French or Spanish Communists be an obstacle to progress towards a united Europe? Under that the Communist Party in Italy is a force in the centre and north of Europe, but then, I do not see why there should be any split between


continued from page 1

security of all countries on other grounds. But even though we clearly accept Italy's present alliances we Communists call for the rejection of any foreign interference in our

has written that, instead of wondering how to judge the historic compromise, we should wonder whether it is worth coming to pass. What could the Italian Communist Party do, sharing power in the Italy of today with the Catholic Church?

I do not know whether the historic compromise is inevitable. I certainly consider it necessary. I think it is essential to introduce something new into the way the country is run, after having tried various forms of coalition, none of which included us.

The Italian Communist Party's present position is a high point of its life. It is a point of no return. It is a point of no retreat. It is a point of no compromise. It is a point of no return.



**Europa**

*The first truly European Newspaper*

**DISTRIBUTION:** circulated with *Le Monde*, *La Stampa*, *The Times*, *Die Welt*.

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**READERSHIP:** over 5,000,000 readers throughout Europe.

# Le Monde LA STAMPA THE TIMES DIE WELT Europa

An economic monthly published in Britain, France, W Germany and Italy Vol III No 5 February 1976

## Onward march of a western communist party

Enrico Berlinguer, the 54-year-old descendant of an aristocratic Sardinian family, was already a member of the Italian Communist Party before the fall of Mussolini.

He is not only the secretary of the Italian Communist Party, which, with more than 1,700,000 members, is the strongest communist party in the West, and ranks third in the world in terms of membership. He is also the leader of the only western communist movement to come near to having an electoral lead. In terms of votes it now lies second, only a fraction behind the Christian Democrats. His party now has the reasonable hope of gaining, quite shortly, a share in the government, achieved legally in full observance of parliamentary regulations, and without any revolutionary upheavals (such as those in Portugal) or external pressures.

The proposal for an historic compromise that he put forward immediately after the tragedy of Chile, and which could take the form of a coalition government or a working alliance of Communists, Socialists and Christian Democrats, has so far been rejected by all the parties, including the Socialists. But it could come about after the forthcoming Italian elections, or even before.

That would be an extraordinary occurrence with enormous repercussions, not only in the West but in the communist world itself. It would be an event which in many quarters—governments and public opinion alike—would be considered alarming, in the context of Italian and European democracy, Italy's position in the Atlantic Alliance, and international equilibrium.

Carlo Casalegno, *La Stampa*, spoke frankly with several hours on the complex domestic and foreign policy problems posed by the party's "onward march towards government".

New signs of tension are apparent between the United States and the Soviet Union. Do you think that this makes realisation of the historic compromise less probable?

It does not mean short spells of busy activity alternating with lulls when nothing seems to happen—45 years of capitalism have produced a less disaster of one sort or another intervenes, it must continue. Not only does it favour democratic development and social change in the capitalist world, but it also favours the influence on the East.

At the recent rally in Rome in honour of the Italian Communist Party, you said that we must get away from economic, dogmatic interpretations of Marxist doctrine. The arguments in favour of a Communist Party in the West have been the same for a long time now. Have you been working with other parties in Western Europe, with the object of bringing both the interpretation of the doctrine and the political action into line with the historical and political realities of the

Naturally, our greatest efforts are directed towards opening up new horizons for the Communist Party in the West. We made it clear at the last congress, and repeated it subsequently, that the Communist Party should not only work with other communist parties, but also with social-liberal parties, but also with social-democratic parties, and with the part of Europe.

There is surely no question but that there is a need for a new policy, especially in foreign policy, the



## On the contrary

C'est pendant le mois de février qu'il faut commencer les travaux sérieux au jardin européen.

La petite graine du rapport Tindemanns ayant été semée au début de janvier, il s'agit maintenant d'en encourager le développement. Il convient donc de compléter le fumier naturel par l'engrais chimique des ministres des affaires étrangères, en attendant une opération de fumure plus importante au sommet du mois de mars.

C'est le moment aussi où le jardinier prudent doit tondre tous les arbres, notamment la politique agricole commune, le gaspillage et les frais d'administration. Dans l'espace ainsi libéré, ou bien en pépinière, il faut dès maintenant planter les arbres fruitiers qui n'ont pu être mis en place auparavant: l'agence d'approvisionnement militaire, le secrétariat politique etc.

Aucun jardin n'est à l'abri de ses adversaires. Contre les intempéries diverses, il faut prévoir des rideaux (murs, palissades, auvents); contre les rongeurs, les mauvaises herbes et les microbes, surtout au verger, une action concertée d'herbicide et de décapage est également indispensable.

La patience compte au nombre des vertus cardinales de tout jardinier; la résolution aussi. C'est le labour patient des mois d'hiver qui rend possible la joie du printemps et la récolte de l'automne.

Pangloss

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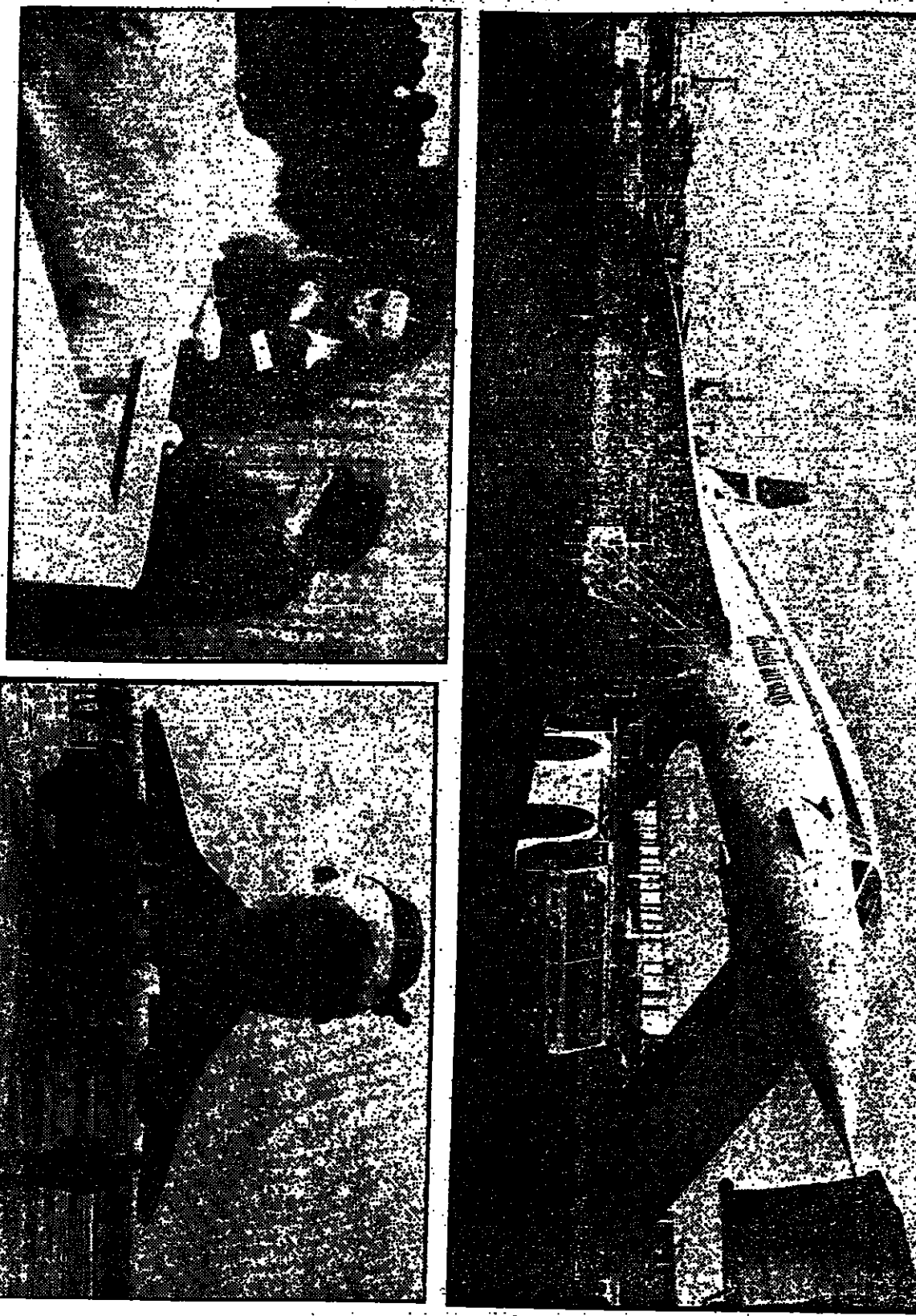
صلى الله عليه وسلم







# How Britain loses some of the pie in the sky



The latest influence in airline competition: Concorde, its crew and passengers prepare for the first commercial flights, from Heathrow and Charles de Gaulle airport. On the next page, registers more than twice the speed of sound.

(London photographs, Bill Warhurst; Paris, Carlos Freire).

registers more than twice the speed of sound.

(London photographs, Bill Warhurst; Paris, Carlos Freire).

The difference between the value of average daily rate of exchange during the first quarter and that of the first quarter of 1974. The percentages in the third column show that British Airways is the only airline to have lost value.

Table I  
The airlines compared

Table II  
Turnover and value added

Table III  
Value added per employee

Table IV  
Value added per tonne

Table V  
Value added per passenger

Table VI  
Value added per tonne

Table VII  
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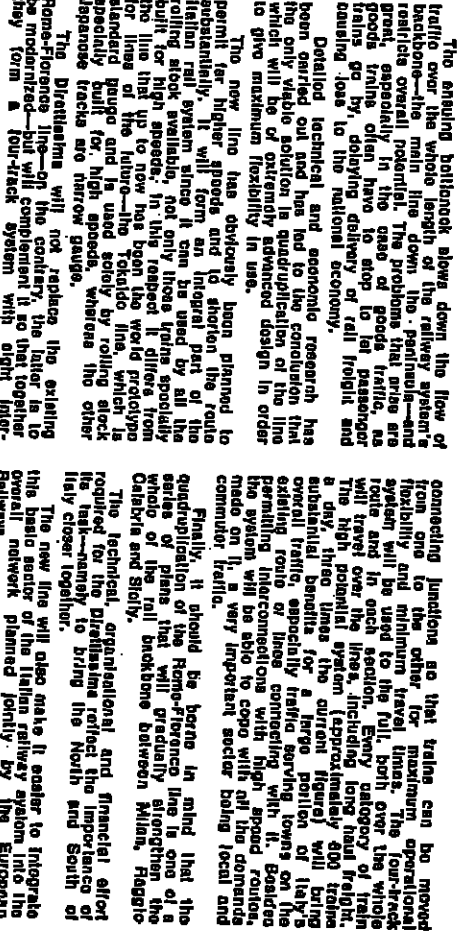
Table IV  
Value added per tonne

Table V  
Value added per passenger

## THE ROME-FLORENCE "DIRETTISSIMA"

### A Progress Report on the new fast through line

ADVERTISEMENT



The new double-track, 1,100 km. "DIRETTISSIMA"



The new double-track, 1,100 km. "DIRETTISSIMA"

The Rome-Florence "DIRETTISSIMA" is a new high-speed rail line that will connect the two cities in just 90 minutes. The line is 110 km long and will be built at a cost of 1,100 million lire. It will be the first high-speed rail line in Italy and will be a major step towards a nationwide high-speed rail network. The line will be built on a double-track system and will have a maximum speed of 200 km/h. It will be operated by the Italian State Railways (FS) and will be a major step towards a nationwide high-speed rail network. The line will be built on a double-track system and will have a maximum speed of 200 km/h. It will be operated by the Italian State Railways (FS) and will be a major step towards a nationwide high-speed rail network.